



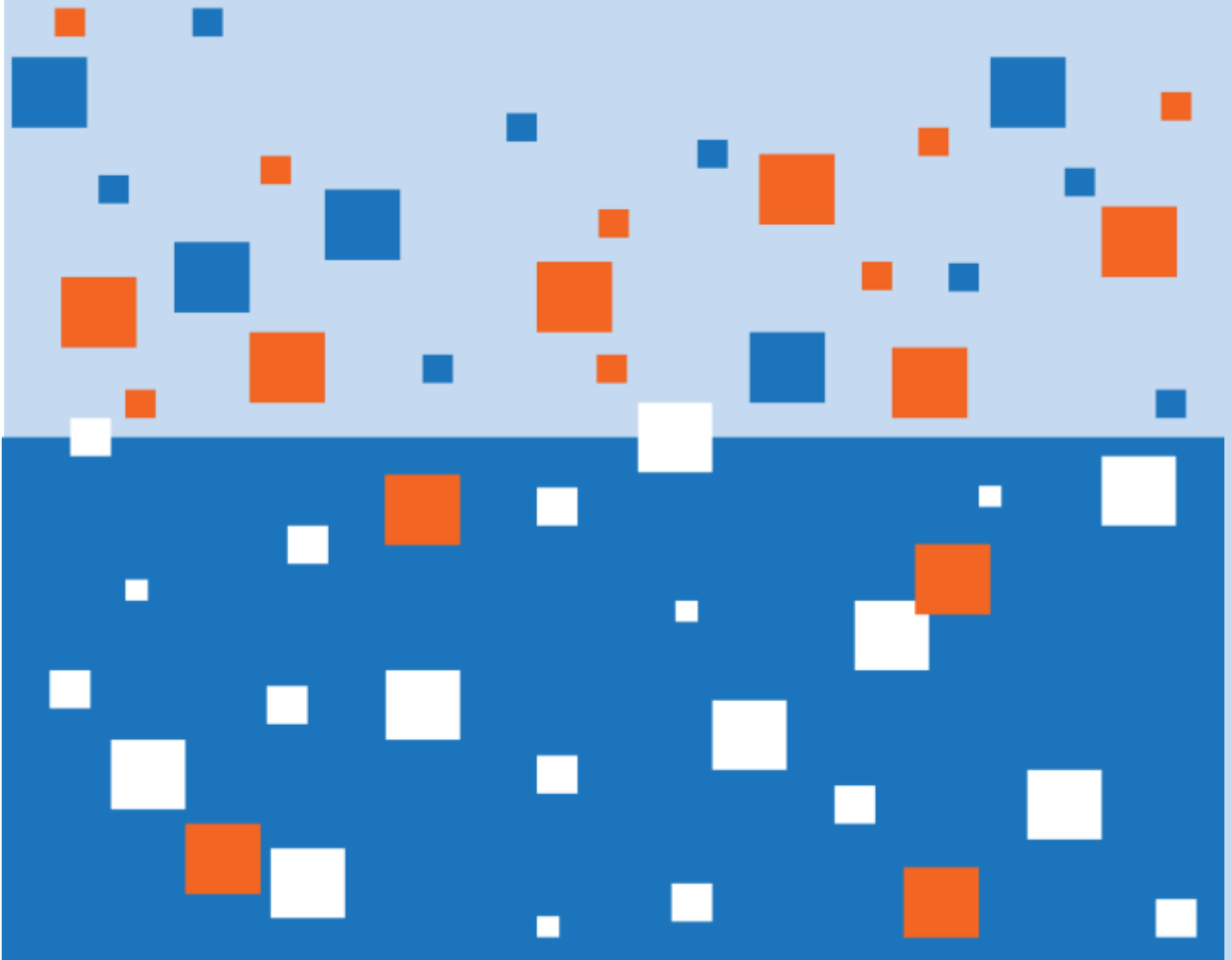
perry hope
partners

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

Germany Products Forecast (ISIC45)

2015 edition



WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

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Industry Section Definition

This section includes wholesale and retail sale (i.e. sale without transformation) of any type of goods and the rendering of services incidental to the sale of these goods. Wholesaling and retailing are the final steps in the distribution of goods.

Industry Division Definition

This division includes all activities (except manufacture and renting) related to motor vehicles and motorcycles, including lorries and trucks, such as the wholesale and retail sale of new and second-hand vehicles, the repair and maintenance of vehicles.

Industry Class Definition

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The Gross Domestic Product (GDP) in Germany was 2,737,600 million Euros in 2013. This was a change of 2.7 percentage from 2012. Perry/Hope Partners projects the GDP will change by 3.0 percent in 2014, 3.2 percent in 2015 and 3.8 percent in 2016 (in Euros).

Gross Domestic Product (Currency-Millions)

	Euros	US\$	
2005	2,224,400	2,766,254	
2006	2,313,900	2,902,749	
2007	2,428,500	3,323,810	
2008	2,473,800	3,623,688	
2009	2,374,200	3,298,218	
2010	2,495,000	3,304,439	
2011	2,609,900	3,628,110	
2012	2,666,400	3,425,956	
2013	2,737,600	3,634,823	
2014	2,820,000	--	
2015	2,910,000	--	
2016	3,020,000	--	

*GDP is not forecasted in US Dollars or Local Currency

Source: WorldBank

Gross Domestic Product (% Change)

	Euros	US\$	
2008	1.9%	9.0%	
2009	-4.0%	-9.0%	
2010	5.1%	0.2%	
2011	4.6%	9.8%	
2012	2.2%	-5.6%	
2013	2.7%	6.1%	
2014	3.0%	--	
2015	3.2%	--	
2016	3.8%	--	

*GDP is not forecasted in US Dollars or Local Currency

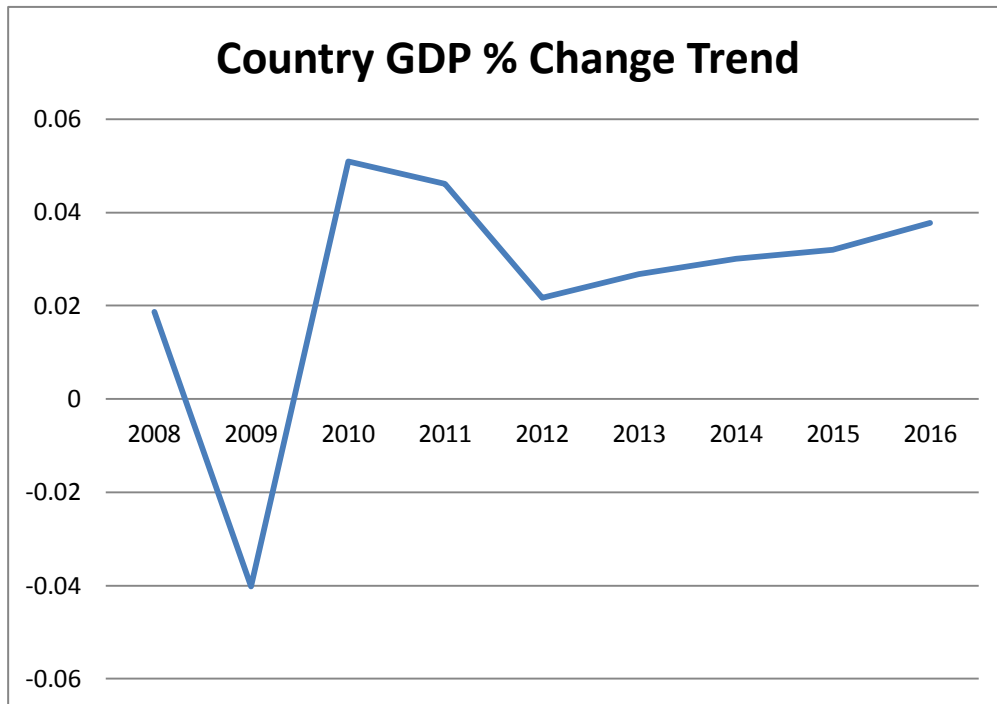
Source: WorldBank

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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Gross Domestic Product (% Change)



WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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The Economic Performance of the largest world countries can be measured by the percentage change in Gross Domestic Production from year to year. The range in GDP change from 2012 to 2013 was a low of -1.9 percent to a high of 7.7 percent. The median GDP change was 1.9 for 2012-2013.

Gross Domestic Product (Millions U.S. Dollars-Largest Countries)

	2011	2012	2013
United States	15,533,800	16,244,600	16,800,000
China	7,321,892	8,229,490	9,240,270
Japan	5,905,631	5,937,767	4,901,530
Germany	3,628,110	3,425,956	3,634,823
France	2,782,211	2,611,221	2,734,949
Germany	2,462,484	2,461,768	2,521,381
Brazil	2,476,695	2,248,781	2,245,673
Italy	2,196,337	2,013,265	2,071,307
India	1,880,100	1,858,745	1,876,797
Canada	1,778,632	1,821,445	1,826,769

Source: WorldBank

Gross Domestic Product (% Change-Largest Countries)

	2011	2012	2013
United States	1.8%	2.8%	1.9%
China	9.3%	7.7%	7.7%
Japan	-0.5%	1.4%	1.5%
Germany	3.3%	0.7%	0.4%
France	2.0%	0.0%	0.2%
Germany	1.1%	0.3%	1.7%
Brazil	2.7%	1.0%	2.5%
Italy	0.4%	-2.4%	-1.9%
India	6.6%	4.7%	5.0%
Canada	2.5%	1.7%	2.0%

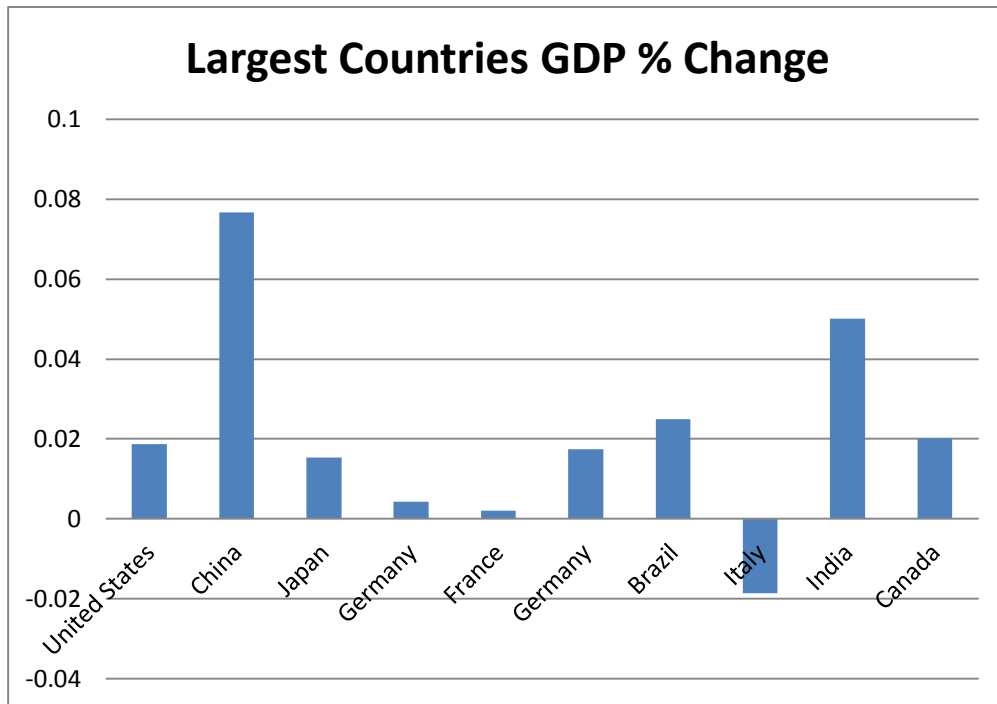
Source: WorldBank

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Gross Domestic Product (% Change-Largest Countries)



WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

The total central government deficit/surplus in Germany was 3,800 million Pounds in 2012. The total central government debt was 1,517,459 million Pounds, 56.9 percent of the country's GDP for 2012.

Government Debts, Deficits and Tax Revenue (Totals and % Change)

	Cash surplus/ deficit (millions Euros)	Cash surplus/ deficit (% of GDP)	Central gov't debt, total (millions Euros)	Central government debt, total (% of GDP)	Tax revenue (millions Euros)	Tax revenue (% of GDP)
2005	(51,790)	-2.3%	994,892	44.7%	240,460	10.8%
2006	(29,720)	-1.3%	1,006,261	43.5%	255,050	11.0%
2007	(8,000)	-0.3%	989,849	40.8%	279,000	11.5%
2008	(9,680)	-0.4%	1,067,400	43.1%	285,810	11.6%
2009	(52,800)	-2.2%	1,130,947	47.6%	282,230	11.9%
2010	(79,240)	-3.2%	1,384,437	55.5%	284,810	11.4%
2011	(11,710)	-0.4%	1,439,051	55.1%	307,370	11.8%
2012	3,800	0.1%	1,517,459	56.9%	316,740	11.9%

Source: WorldBank

Inflation and Per Capita (Totals and % Change)

	Inflation, consumer prices (chg %)	GDP per capita (current US\$)	GDP per capita (current Euros)	GDP per capita growth (annual %)
2005	1.5%	33,543	26,972	0.7%
2006	1.6%	35,238	28,089	3.8%
2007	2.3%	40,403	29,520	3.4%
2008	2.6%	44,132	30,128	1.3%
2009	0.3%	40,270	28,988	-4.9%
2010	1.1%	40,408	30,510	4.2%
2011	2.1%	44,355	31,907	3.3%
2012	2.0%	42,598	33,154	2.4%
2013	1.5%	45,085	33,956	0.2%

Source: WorldBank

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The stability of an economy of the largest world countries can be measured by the percentage of government debt to GDP. The range in debt to GDP for 2012 was a low of 49.7 percent to a high of 196.5 percent. The median GDP change was 100.0 for 2012.

Government Debts & Deficits (Totals-Largest Countries)

	2012 Deficit % of GDP	2012 Debt % of GDP
United States	-7.5%	93.8%
China	--	--
Japan	-8.0%	196.5%
Germany	0.1%	56.9%
France	-4.7%	103.8%
Germany	-5.8%	103.2%
Brazil	-2.0%	--
Italy	-3.1%	131.1%
India	-3.8%	49.7%
Canada	-0.2%	53.5%

Source: WorldBank

Inflation (Totals-Largest Countries)

	2011	2012	2013
United States	3.2%	2.1%	1.5%
China	5.4%	2.7%	2.6%
Japan	-0.3%	0.0%	0.4%
Germany	2.1%	2.0%	1.5%
France	2.1%	2.0%	0.9%
Germany	4.5%	2.8%	2.6%
Brazil	6.6%	5.4%	6.2%
Italy	2.7%	3.0%	1.2%
India	8.9%	9.3%	10.9%
Canada	2.9%	1.5%	0.9%

Source: WorldBank

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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Exports of Goods and Services

	Exports of goods & services (current US\$)	Exports of goods & services (current Euros)	Exports of goods & services (% growth)	Exports of goods & services (% of GDP)
2005	1,142,951	919,070	7.7%	41.3%
2006	1,321,147	1,053,140	13.1%	45.5%
2007	1,567,686	1,145,410	8.0%	47.2%
2008	1,744,887	1,191,190	2.8%	48.2%
2009	1,400,430	1,008,090	-13.0%	42.5%
2010	1,574,198	1,188,590	15.2%	47.6%
2011	1,836,964	1,321,430	8.0%	50.6%
2012	1,774,433	1,381,030	3.2%	51.8%
2013	1,841,828	1,387,190	0.9%	50.7%

Source: WorldBank

Imports of Goods and Services

	Imports of goods & services (current US\$)	Imports of goods & services (current Euros)	Imports of goods & services (% growth)	Imports of goods & services (% of GDP)
2005	998,707	803,080	6.2%	36.1%
2006	1,158,001	923,090	11.8%	39.9%
2007	1,335,040	975,430	5.4%	40.2%
2008	1,516,623	1,035,360	3.4%	41.9%
2009	1,238,283	891,370	-7.8%	37.5%
2010	1,388,513	1,048,390	12.5%	42.0%
2011	1,648,393	1,185,780	7.4%	45.4%
2012	1,571,541	1,223,120	1.4%	45.9%
2013	1,618,994	1,219,360	1.5%	44.5%

Source: WorldBank

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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The Unemployment Rate in Germany was 5.4 percent in 2012. Labor force participation was 60.1 percent in 2012 and only 22.6 percent of the labor force was part-time employees.

Unemployment and Labor Force Participation

	Labor force participation rate (% of ages 15+)	Part time employment, total (% of total)	Labor force, total	Unemployment, total (% of total labor force)
2005	58.5%	21.4%	41,261,506	11.1%
2006	59.0%	21.8%	41,605,652	10.3%
2007	59.2%	21.9%	41,860,106	8.6%
2008	59.3%	21.7%	41,939,193	7.5%
2009	59.5%	21.8%	41,983,039	7.7%
2010	59.5%	21.7%	41,990,452	7.1%
2011	60.2%	22.1%	42,490,517	5.9%
2012	60.1%	22.6%	41,762,514	5.4%

Source: WorldBank

Population (Total and Change)

	Population growth (annual %)	Population, total
2005	-0.1%	82,469,422
2006	-0.1%	82,376,451
2007	-0.1%	82,266,372
2008	-0.2%	82,110,097
2009	-0.3%	81,902,307
2010	-0.2%	81,776,930
2011	0.0%	81,797,673
2012	-1.7%	80,425,823
2013	0.2%	80,621,788

Source: WorldBank

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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The citizen productivity of an economy of the largest world countries can be measured by the unemployment rate. The range of the unemployment rate for 2013 was a low of 3.4 percent to a high of 10.7 percent. The median unemployment rate was 7.2 percent for 2013.

Unemployment Rate (Largest Countries)

	2011	2012	2013
United States	9.7%	9.0%	8.1%
China	4.2%	4.3%	4.5%
Japan	5.0%	4.5%	4.3%
Germany	7.1%	5.9%	5.4%
France	9.3%	9.2%	9.9%
Germany	7.8%	7.9%	7.9%
Brazil	7.9%	6.7%	6.9%
Italy	8.4%	8.4%	10.7%
India	3.5%	3.4%	3.4%
Canada	8.0%	7.4%	7.2%

Source: WorldBank

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Part-Time Employment and Labor Force Participation (Largest Countries)

	2012 % of Part-Time Employment	2012 Labor Participation Rate
United States	11.2%	62.9%
China	0.0%	71.1%
Japan	20.0%	58.9%
Germany	22.6%	59.8%
France	18.0%	56.1%
Germany	24.1%	62.1%
Brazil	0.0%	69.9%
Italy	17.0%	49.0%
India	0.0%	55.5%
Canada	18.8%	66.3%

Source: WorldBank

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The WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES industry in Germany is projected to include 102,278 enterprises in 2015. These enterprises will account for 120,140 establishments and sell 200,887.3 million (Euros) of NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS products in 2015.

Enterprises, Establishments & Product Sales Trends

	Enterprises	Establish-ments	Product Sales (Mill. Euros)	Employment
2009	100,365	117,893	39,007.6	149,186
2010	99,025	116,319	34,633.9	147,194
2011	101,206	118,881	28,915.8	150,436
2012	102,459	120,352	34,111.1	152,298
2013	101,468	119,188	33,829.1	150,824
2014	101,164	118,831	34,449.4	150,373
2015	102,278	120,140	36,409.5	152,030
2016	104,168	122,359	39,732.4	154,838
12-13 % Chg.	-1.0%	-1.0%	-0.8%	-1.0%
13-14 % Chg.	-0.3%	-0.3%	1.8%	-0.3%
14-15 % Chg.	1.1%	1.1%	5.7%	1.1%
15-16 % Chg.	1.8%	1.8%	9.1%	1.8%

Enterprises are companies (firms) that include company headquarters or sole proprietorships.

Establishments are company (firm) locations such as branches, sales offices, franchise sites (but also include headquarters and sole proprietorships.)

Non-Employer Establishments

	Establish-ments	Product Sales (Mill. Euros)	Employment
2012	388,866	20,537.2	388,866
2013	381,377	19,975.2	381,377
2014	379,099	20,219.9	379,099
2015	387,496	21,843.8	387,496
2016	401,944	24,726.1	401,944

Non-Employer Establishments are sole proprietorships with no direct employees (only one employed owner). They may use contractors, but these are not counted as direct employees. Therefore, these establishments are also their enterprises.

Total Product Sales (Millions) by Exchange Rate

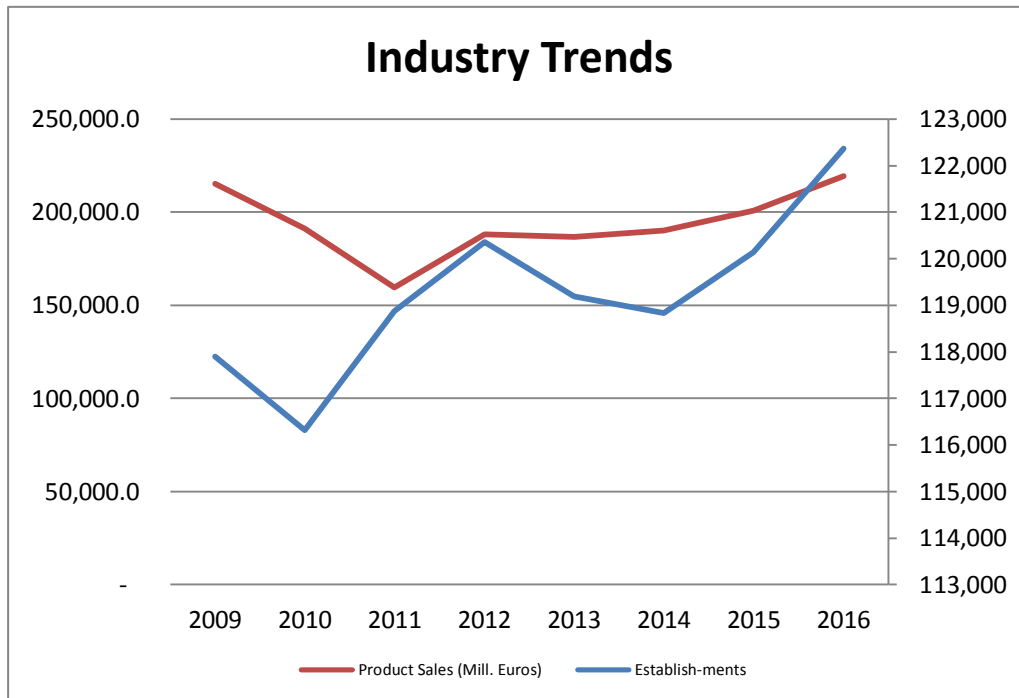
	Euro	U.S. Dollar	Pound	Yen	Cn Dollar	Yuan
2014	301,634	383,981	238,020	40,955,928	430,674	2,350,245

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Industry Trends (Product Sales & Establishments)



The smallest establishments (1-49 employees) in the industry account for 97.8 percent of all establishments in 2014. The largest establishments (500+ employees) account for 0.0 percent.

2014 Employee Size of Establishment Breakouts

	Enterprises	Establish-ments	Turnover (Mill. Euros)	Employment
1-4 Emps.	2,348	10,337	4,069.1	25,843
5-9 Emps.	1,052	4,632	4,792.6	26,867
10-19 Emps.	1,886	1,869	4,863.1	25,420
20-49 Emps.	5,089	1,081	7,443.1	32,532
50-99 Emps.	3,687	267	4,047.2	15,881
100-249 Emps.	1,473	107	4,357.6	13,468
250-499 Emps.	67	34	4,674.9	9,889
500-999 Emps.	1	1	184.9	427
1000+ Emps.	0	0	16.9	46

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2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE - Germany (until 1990 former territory of the FRG)	11,283.1	15,668.7	5,153.1	5,548.2	6,209.1	20,667.8	356,040.3
DE1 - Baden-Württemberg	1,483.1	2,059.6	677.4	729.3	816.2	2,716.7	46,800.7
DE11 - Stuttgart	552.1	766.7	252.2	271.5	303.8	1,011.4	17,422.6
DE111 - Stuttgart, Stadtkreis	83.4	115.7	38.1	41.0	45.9	152.7	2,630.1
DE112 - Böblingen	51.3	71.2	23.4	25.2	28.2	93.9	1,617.4
DE113 - Esslingen	71.0	98.6	32.4	34.9	39.1	130.0	2,240.0
DE114 - Göppingen	34.9	48.5	15.9	17.2	19.2	63.9	1,101.5
DE115 - Ludwigsburg	71.4	99.1	32.6	35.1	39.3	130.8	2,252.7
DE116 - Rems-Murr-Kreis	57.3	79.6	26.2	28.2	31.6	105.0	1,809.4
DE117 - Heilbronn, Stadtkreis	16.9	23.5	7.7	8.3	9.3	31.0	533.8
DE118 - Heilbronn, Landkreis	45.4	63.0	20.7	22.3	25.0	83.1	1,431.1
DE119 - Hohenlohekreis	15.0	20.9	6.9	7.4	8.3	27.5	474.6
DE11A - Schwäbisch Hall	26.0	36.1	11.9	12.8	14.3	47.7	821.1
DE11B - Main-Tauber-Kreis	18.5	25.6	8.4	9.1	10.2	33.8	582.5
DE11C - Heidenheim	18.1	25.2	8.3	8.9	10.0	33.2	572.5
DE11D - Ostalbkreis	43.0	59.7	19.6	21.1	23.6	78.7	1,355.8
DE12 - Karlsruhe	83.4	115.7	38.1	41.0	45.9	152.7	2,630.1
DE121 - Baden-Baden, Stadtkreis	1.7	2.3	0.8	0.8	0.9	3.0	52.3
DE122 - Karlsruhe, Stadtkreis	8.9	12.4	4.1	4.4	4.9	16.3	281.4
DE123 - Karlsruhe, Landkreis	13.1	18.2	6.0	6.5	7.2	24.0	414.2
DE124 - Rastatt	6.9	9.6	3.1	3.4	3.8	12.6	217.6
DE125 - Heidelberg, Stadtkreis	4.5	6.2	2.0	2.2	2.5	8.2	140.9
DE126 - Mannheim, Stadtkreis	9.5	13.2	4.3	4.7	5.2	17.4	299.8
DE127 - Neckar-Odenwald-Kreis	4.5	6.2	2.0	2.2	2.5	8.2	141.4
DE128 - Rhein-Neckar-Kreis	16.3	22.7	7.5	8.0	9.0	29.9	515.0
DE129 - Pforzheim, Stadtkreis	3.6	5.1	1.7	1.8	2.0	6.7	114.9
DE12A - Calw	4.8	6.7	2.2	2.4	2.6	8.8	151.2
DE12B - Enzkreis	5.9	8.2	2.7	2.9	3.2	10.8	186.2
DE12C - Freudenstadt	3.7	5.1	1.7	1.8	2.0	6.7	115.4
DE13 - Freiburg	51.3	71.2	23.4	25.2	28.2	93.9	1,617.4
DE131 - Freiburg im Breisgau, Stadtkreis	5.2	7.2	2.4	2.6	2.9	9.5	164.2
DE132 - Breisgau-Hochschwarzwald	5.8	8.1	2.7	2.9	3.2	10.7	184.6
DE133 - Emmendingen	3.7	5.1	1.7	1.8	2.0	6.8	116.4
DE134 - Ortenaukreis	9.7	13.5	4.4	4.8	5.4	17.8	307.2
DE135 - Rottweil	3.3	4.5	1.5	1.6	1.8	6.0	102.9
DE136 - Schwarzwald-Baar-Kreis	4.8	6.7	2.2	2.4	2.7	8.8	152.3
DE137 - Tuttlingen	3.1	4.4	1.4	1.5	1.7	5.7	99.0
DE138 - Konstanz	6.5	9.0	3.0	3.2	3.6	11.9	204.8

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE139 - Lörrach	5.2	7.2	2.4	2.6	2.9	9.5	163.8
DE13A - Waldshut	3.9	5.4	1.8	1.9	2.1	7.1	122.4
DE14 - Tübingen	71.0	98.6	32.4	34.9	39.1	130.0	2,240.0
DE141 - Reutlingen	11.0	15.3	5.0	5.4	6.1	20.2	348.1
DE142 - Tübingen, Landkreis	8.7	12.1	4.0	4.3	4.8	15.9	273.8
DE143 - Zollernalbkreis	7.4	10.3	3.4	3.6	4.1	13.6	234.1
DE144 - Ulm, Stadtkreis	4.8	6.7	2.2	2.4	2.6	8.8	151.7
DE145 - Alb-Donau-Kreis	7.5	10.3	3.4	3.7	4.1	13.7	235.2
DE146 - Biberach	7.4	10.3	3.4	3.7	4.1	13.6	234.7
DE147 - Bodenseekreis	8.2	11.3	3.7	4.0	4.5	15.0	257.7
DE148 - Ravensburg	10.9	15.1	5.0	5.3	6.0	19.9	342.9
DE149 - Sigmaringen	5.1	7.1	2.3	2.5	2.8	9.4	161.8
DE2 - Bayern	34.9	48.5	15.9	17.2	19.2	63.9	1,101.5
DE21 - Oberbayern	71.4	99.1	32.6	35.1	39.3	130.8	2,252.7
DE211 - Ingolstadt, Kreisfreie Stadt	2.0	2.8	0.9	1.0	1.1	3.7	64.4
DE212 - München, Kreisfreie Stadt	21.9	30.5	10.0	10.8	12.1	40.2	692.6
DE213 - Rosenheim, Kreisfreie Stadt	1.0	1.4	0.5	0.5	0.5	1.8	31.5
DE214 - Altötting	1.8	2.4	0.8	0.9	1.0	3.2	55.6
DE215 - Berchtesgadener Land	1.7	2.3	0.8	0.8	0.9	3.1	52.7
DE216 - Bad Tölz-Wolfratshausen	2.0	2.8	0.9	1.0	1.1	3.6	62.7
DE217 - Dachau	2.3	3.1	1.0	1.1	1.2	4.1	71.3
DE218 - Ebersberg	2.1	2.9	1.0	1.0	1.2	3.9	66.4
DE219 - Eichstätt	2.0	2.8	0.9	1.0	1.1	3.7	64.5
DE21A - Erding	2.1	2.9	0.9	1.0	1.1	3.8	65.4
DE21B - Freising	2.7	3.8	1.2	1.3	1.5	5.0	85.6
DE21C - Fürstenfeldbruck	3.3	4.6	1.5	1.6	1.8	6.1	105.2
DE21D - Garmisch-Partenkirchen	1.4	2.0	0.6	0.7	0.8	2.6	44.5
DE21E - Landsberg am Lech	1.9	2.6	0.9	0.9	1.0	3.4	59.0
DE21F - Miesbach	1.6	2.2	0.7	0.8	0.9	2.9	49.3
DE21G - Mühldorf am Inn	1.8	2.5	0.8	0.9	1.0	3.3	56.9
DE21H - München, Landkreis	5.3	7.3	2.4	2.6	2.9	9.6	165.8
DE21I - Neuburg-Schrobenhausen	1.5	2.1	0.7	0.7	0.8	2.7	47.1
DE21J - Pfaffenhofen an der Ilm	1.9	2.7	0.9	0.9	1.1	3.5	60.5
DE21K - Rosenheim, Landkreis	4.1	5.7	1.9	2.0	2.2	7.5	128.7
DE21L - Starnberg	2.1	3.0	1.0	1.0	1.2	3.9	67.2
DE21M - Traunstein	2.8	3.9	1.3	1.4	1.5	5.1	88.1
DE21N - Weilheim-Schongau	2.1	3.0	1.0	1.1	1.2	3.9	67.6
DE22 - Niederbayern	57.3	79.6	26.2	28.2	31.6	105.0	1,809.4
DE221 - Landshut, Kreisfreie Stadt	3.0	4.2	1.4	1.5	1.7	5.6	95.9

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE222 - Passau, Kreisfreie Stadt	2.4	3.4	1.1	1.2	1.3	4.5	77.0
DE223 - Straubing, Kreisfreie Stadt	2.1	3.0	1.0	1.1	1.2	3.9	67.7
DE224 - Deggendorf	5.6	7.8	2.6	2.8	3.1	10.3	177.9
DE225 - Freyung-Grafenau	3.8	5.3	1.8	1.9	2.1	7.0	121.0
DE226 - Kelheim	5.5	7.6	2.5	2.7	3.0	10.0	172.1
DE227 - Landshut, Landkreis	7.2	9.9	3.3	3.5	3.9	13.1	226.1
DE228 - Passau, Landkreis	9.0	12.6	4.1	4.4	5.0	16.6	285.3
DE229 - Regen	3.8	5.3	1.7	1.9	2.1	7.0	120.3
DE22A - Rottal-Inn	5.7	7.9	2.6	2.8	3.1	10.4	179.7
DE22B - Straubing-Bogen	4.7	6.5	2.1	2.3	2.6	8.6	148.5
DE22C - Dingolfing-Landau	4.4	6.1	2.0	2.2	2.4	8.0	138.1
DE23 - Oberpfalz	16.9	23.5	7.7	8.3	9.3	31.0	533.8
DE231 - Amberg, Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.3	21.6
DE232 - Regensburg, Kreisfreie Stadt	2.1	2.9	1.0	1.0	1.2	3.9	66.6
DE233 - Weiden in der Oberpfalz, Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.2	20.7
DE234 - Amberg-Sulzbach	1.7	2.3	0.8	0.8	0.9	3.0	52.1
DE235 - Cham	2.0	2.8	0.9	1.0	1.1	3.7	63.4
DE236 - Neumarkt in der Oberpfalz	2.0	2.8	0.9	1.0	1.1	3.7	63.1
DE237 - Neustadt an der Waldnaab	1.5	2.1	0.7	0.8	0.8	2.8	48.1
DE238 - Regensburg, Landkreis	2.9	4.0	1.3	1.4	1.6	5.3	90.5
DE239 - Schwandorf	2.2	3.1	1.0	1.1	1.2	4.1	70.5
DE23A - Tirschenreuth	1.2	1.6	0.5	0.6	0.6	2.2	37.1
DE24 - Oberfranken	45.4	63.0	20.7	22.3	25.0	83.1	1,431.1
DE241 - Bamberg, Kreisfreie Stadt	3.0	4.1	1.3	1.5	1.6	5.4	93.1
DE242 - Bayreuth, Kreisfreie Stadt	3.1	4.3	1.4	1.5	1.7	5.6	96.7
DE243 - Coburg, Kreisfreie Stadt	1.7	2.4	0.8	0.9	1.0	3.2	54.8
DE244 - Hof, Kreisfreie Stadt	2.0	2.7	0.9	1.0	1.1	3.6	62.0
DE245 - Bamberg, Landkreis	6.1	8.5	2.8	3.0	3.4	11.2	192.3
DE246 - Bayreuth, Landkreis	4.5	6.2	2.1	2.2	2.5	8.2	141.7
DE247 - Coburg, Landkreis	3.7	5.2	1.7	1.8	2.1	6.9	118.1
DE248 - Forchheim	4.8	6.6	2.2	2.3	2.6	8.7	150.7
DE249 - Hof, Landkreis	4.3	5.9	1.9	2.1	2.3	7.8	134.2
DE24A - Kronach	3.0	4.1	1.4	1.5	1.6	5.5	93.9
DE24B - Kulmbach	3.2	4.4	1.4	1.6	1.7	5.8	99.5
DE24C - Lichtenfels	2.9	4.0	1.3	1.4	1.6	5.3	90.9
DE24D - Wunsiedel im Fichtelgebirge	3.3	4.5	1.5	1.6	1.8	6.0	102.9
DE25 - Mittelfranken	15.0	20.9	6.9	7.4	8.3	27.5	474.6
DE251 - Ansbach, Kreisfreie Stadt	0.4	0.5	0.2	0.2	0.2	0.6	11.2

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE252 - Erlangen, Kreisfreie Stadt	0.9	1.3	0.4	0.5	0.5	1.7	29.3
DE253 - Fürth, Kreisfreie Stadt	1.0	1.4	0.5	0.5	0.6	1.8	31.7
DE254 - Nürnberg, Kreisfreie Stadt	4.4	6.2	2.0	2.2	2.4	8.1	140.0
DE255 - Schwabach, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.6	10.8
DE256 - Ansbach, Landkreis	1.6	2.2	0.7	0.8	0.9	2.9	50.0
DE257 - Erlangen-Höchstadt	1.2	1.6	0.5	0.6	0.6	2.1	36.4
DE258 - Fürth, Landkreis	1.0	1.4	0.5	0.5	0.6	1.8	31.8
DE259 - Nürnberger Land	1.5	2.0	0.7	0.7	0.8	2.7	46.2
DE25A - Neustadt an der Aisch-Bad Windsheim	0.9	1.2	0.4	0.4	0.5	1.6	27.1
DE25B - Roth	1.1	1.5	0.5	0.5	0.6	2.0	34.5
DE25C - Weißenburg-Gunzenhausen	0.8	1.1	0.4	0.4	0.4	1.5	25.7
DE26 - Unterfranken	26.0	36.1	11.9	12.8	14.3	47.7	821.1
DE261 - Aschaffenburg, Kreisfreie Stadt	1.4	1.9	0.6	0.7	0.7	2.5	42.7
DE262 - Schweinfurt, Kreisfreie Stadt	1.1	1.5	0.5	0.5	0.6	1.9	33.3
DE263 - Würzburg, Kreisfreie Stadt	2.6	3.7	1.2	1.3	1.4	4.8	83.0
DE264 - Aschaffenburg, Landkreis	3.4	4.7	1.6	1.7	1.9	6.2	107.5
DE265 - Bad Kissingen	2.1	2.9	0.9	1.0	1.1	3.8	65.1
DE266 - Rhön-Grabfeld	1.6	2.3	0.7	0.8	0.9	3.0	51.8
DE267 - Haßberge	1.7	2.3	0.8	0.8	0.9	3.1	53.0
DE268 - Kitzingen	1.7	2.4	0.8	0.9	1.0	3.2	55.1
DE269 - Miltenberg	2.5	3.5	1.2	1.2	1.4	4.6	80.1
DE26A - Main-Spessart	2.5	3.5	1.2	1.2	1.4	4.6	79.7
DE26B - Schweinfurt, Landkreis	2.2	3.1	1.0	1.1	1.2	4.1	70.4
DE26C - Würzburg, Landkreis	3.2	4.4	1.4	1.6	1.7	5.8	99.5
DE27 - Schwaben	18.5	25.6	8.4	9.1	10.2	33.8	582.5
DE271 - Augsburg, Kreisfreie Stadt	2.7	3.8	1.2	1.3	1.5	5.0	86.2
DE272 - Kaufbeuren, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.8	13.7
DE273 - Kempten (Allgäu), Kreisfreie Stadt	0.6	0.9	0.3	0.3	0.4	1.2	20.2
DE274 - Memmingen, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.8	13.4
DE275 - Aichach-Friedberg	1.3	1.8	0.6	0.7	0.7	2.4	41.7
DE276 - Augsburg, Landkreis	2.5	3.4	1.1	1.2	1.4	4.5	78.3
DE277 - Dillingen an der Donau	1.0	1.3	0.4	0.5	0.5	1.8	30.6
DE278 - Günzburg	1.2	1.7	0.6	0.6	0.7	2.3	39.3
DE279 - Neu-Ulm	1.7	2.4	0.8	0.8	0.9	3.1	54.0

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE27A - Lindau (Bodensee)	0.8	1.1	0.4	0.4	0.5	1.5	26.0
DE27B - Ostallgäu	1.4	1.9	0.6	0.7	0.8	2.5	43.7
DE27C - Unterallgäu	1.4	1.9	0.6	0.7	0.8	2.6	44.2
DE27D - Donau-Ries	1.3	1.9	0.6	0.7	0.7	2.4	42.1
DE27E - Oberallgäu	1.6	2.2	0.7	0.8	0.9	2.8	49.0
DE3 - Berlin	18.1	25.2	8.3	8.9	10.0	33.2	572.5
DE30 - Berlin	43.0	59.7	19.6	21.1	23.6	78.7	1,355.8
DE300 - Berlin	43.0	59.7	19.6	21.1	23.6	78.7	1,355.8
DE4 - Brandenburg	378.4	525.5	172.8	186.1	208.2	693.1	11,939.9
DE40 - Brandenburg	7.5	10.4	3.4	3.7	4.1	13.8	237.3
DE401 - Brandenburg an der Havel, Kreisfreie Stadt	10.9	15.1	5.0	5.3	6.0	19.9	342.9
DE402 - Cottbus, Kreisfreie Stadt	15.4	21.4	7.0	7.6	8.5	28.2	485.2
DE403 - Frankfurt (Oder), Kreisfreie Stadt	9.1	12.7	4.2	4.5	5.0	16.7	288.1
DE404 - Potsdam, Kreisfreie Stadt	23.5	32.6	10.7	11.6	12.9	43.1	741.9
DE405 - Barnim	26.7	37.1	12.2	13.1	14.7	48.9	842.4
DE406 - Dahme-Spreewald	24.4	33.9	11.2	12.0	13.4	44.7	770.5
DE407 - Elbe-Elster	17.0	23.6	7.8	8.4	9.4	31.2	537.1
DE408 - Havelland	23.4	32.5	10.7	11.5	12.9	42.8	737.6
DE409 - Märkisch-Oderland	28.8	40.0	13.1	14.2	15.8	52.7	908.6
DE40A - Oberhavel	30.6	42.5	14.0	15.1	16.9	56.1	966.7
DE40B - Oberspreewald-Lausitz	18.5	25.7	8.4	9.1	10.2	33.9	583.8
DE40C - Oder-Spree	27.8	38.7	12.7	13.7	15.3	51.0	878.6
DE40D - Ostprignitz-Ruppin	15.6	21.6	7.1	7.7	8.6	28.6	491.9
DE40E - Potsdam-Mittelmark	30.9	42.9	14.1	15.2	17.0	56.6	975.2
DE40F - Prignitz	12.5	17.3	5.7	6.1	6.9	22.8	393.3
DE40G - Spree-Neiße	19.2	26.7	8.8	9.5	10.6	35.2	606.7
DE40H - Teltow-Fläming	24.4	33.9	11.1	12.0	13.4	44.7	769.5
DE40I - Uckermark	19.7	27.3	9.0	9.7	10.8	36.0	620.9
DE5 - Bremen	31.3	43.5	14.3	15.4	17.2	57.3	987.9
DE50 - Bremen	20.3	28.1	9.3	10.0	11.2	37.1	639.6
DE501 - Bremen, Kreisfreie Stadt	16.8	23.3	7.7	8.3	9.2	30.7	529.6
DE502 - Bremerhaven, Kreisfreie Stadt	3.5	4.8	1.6	1.7	1.9	6.4	110.0
DE6 - Hamburg	43.1	59.9	19.7	21.2	23.7	79.0	1,361.0
DE60 - Hamburg	20.3	28.2	9.3	10.0	11.2	37.3	641.8
DE600 - Hamburg	20.3	28.2	9.3	10.0	11.2	37.3	641.8
DE7 - Hessen	74.1	102.9	33.8	36.4	40.8	135.7	2,338.0
DE71 - Darmstadt	16.5	23.0	7.5	8.1	9.1	30.3	521.6
DE711 - Darmstadt, Kreisfreie Stadt	0.6	0.9	0.3	0.3	0.3	1.1	19.8

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE712 - Frankfurt am Main, Kreisfreie Stadt	2.9	4.1	1.3	1.4	1.6	5.4	92.8
DE713 - Offenbach am Main, Kreisfreie Stadt	0.5	0.7	0.2	0.3	0.3	1.0	16.4
DE714 - Wiesbaden, Kreisfreie Stadt	1.2	1.7	0.5	0.6	0.7	2.2	38.0
DE715 - Bergstraße	1.1	1.6	0.5	0.6	0.6	2.1	36.1
DE716 - Darmstadt-Dieburg	1.3	1.7	0.6	0.6	0.7	2.3	39.7
DE717 - Groß-Gerau	1.1	1.5	0.5	0.5	0.6	2.0	34.9
DE718 - Hochtaunuskreis	1.0	1.4	0.5	0.5	0.5	1.8	31.2
DE719 - Main-Kinzig-Kreis	1.8	2.5	0.8	0.9	1.0	3.2	55.9
DE71A - Main-Taunus-Kreis	1.0	1.4	0.5	0.5	0.5	1.8	31.2
DE71B - Odenwaldkreis	0.4	0.6	0.2	0.2	0.2	0.8	13.4
DE71C - Offenbach, Landkreis	1.5	2.0	0.7	0.7	0.8	2.7	46.3
DE71D - Rheingau-Taunus-Kreis	0.8	1.1	0.4	0.4	0.4	1.5	25.2
DE71E - Wetteraukreis	1.3	1.8	0.6	0.6	0.7	2.4	40.9
DE72 - Gießen	21.8	30.2	9.9	10.7	12.0	39.9	686.6
DE721 - Gießen, Landkreis	5.3	7.4	2.4	2.6	2.9	9.8	168.6
DE722 - Lahn-Dill-Kreis	5.3	7.4	2.4	2.6	2.9	9.7	167.4
DE723 - Limburg-Weilburg	3.6	5.0	1.6	1.8	2.0	6.5	112.7
DE724 - Marburg-Biedenkopf	5.2	7.3	2.4	2.6	2.9	9.6	165.3
DE725 - Vogelsbergkreis	2.3	3.2	1.1	1.1	1.3	4.2	72.6
DE73 - Kassel	26.8	37.2	12.2	13.2	14.7	49.1	845.5
DE731 - Kassel, Kreisfreie Stadt	4.3	5.9	2.0	2.1	2.4	7.8	135.0
DE732 - Fulda	4.8	6.6	2.2	2.3	2.6	8.7	150.4
DE733 - Hersfeld-Rotenburg	2.7	3.7	1.2	1.3	1.5	4.9	84.7
DE734 - Kassel, Landkreis	5.2	7.2	2.4	2.6	2.9	9.5	164.3
DE735 - Schwalm-Eder-Kreis	4.0	5.6	1.8	2.0	2.2	7.4	126.7
DE736 - Waldeck-Frankenberg	3.6	4.9	1.6	1.8	2.0	6.5	112.4
DE737 - Werra-Meißner-Kreis	2.3	3.2	1.0	1.1	1.3	4.2	72.1
DE8 - Mecklenburg-Vorpommern	16.6	23.0	7.6	8.2	9.1	30.4	523.8
DE80 - Mecklenburg-Vorpommern	303.2	421.1	138.5	149.1	166.9	555.4	9,567.9
DE801 - Greifswald, Kreisfreie Stadt	10.0	13.9	4.6	4.9	5.5	18.4	316.6
DE802 - Neubrandenburg, Kreisfreie Stadt	12.0	16.7	5.5	5.9	6.6	22.0	378.8
DE803 - Rostock, Kreisfreie Stadt	37.2	51.7	17.0	18.3	20.5	68.2	1,174.2
DE804 - Schwerin, Kreisfreie Stadt	17.5	24.3	8.0	8.6	9.6	32.1	552.5
DE805 - Stralsund, Kreisfreie Stadt	10.6	14.8	4.9	5.2	5.8	19.5	335.2
DE806 - Wismar, Kreisfreie Stadt	8.2	11.4	3.7	4.0	4.5	15.0	258.0
DE807 - Bad Doberan	21.6	30.0	9.9	10.6	11.9	39.6	681.5

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE808 - Demmin	14.7	20.5	6.7	7.3	8.1	27.0	465.4
DE809 - Güstrow	18.3	25.4	8.4	9.0	10.1	33.6	578.1
DE80A - Ludwigslust	22.6	31.4	10.3	11.1	12.5	41.5	714.6
DE80B - Mecklenburg-Strelitz	14.4	19.9	6.6	7.1	7.9	26.3	453.2
DE80C - Müritz	11.9	16.6	5.5	5.9	6.6	21.9	377.1
DE80D - Nordvorpommern	19.5	27.1	8.9	9.6	10.8	35.8	616.4
DE80E - Nordwestmecklenburg	21.5	29.8	9.8	10.5	11.8	39.3	676.9
DE80F - Ostvorpommern	19.4	27.0	8.9	9.6	10.7	35.6	613.0
DE80G - Parchim	17.7	24.6	8.1	8.7	9.8	32.5	559.5
DE80H - Rügen	12.5	17.3	5.7	6.1	6.9	22.9	393.9
DE80I - Uecker-Randow	13.4	18.6	6.1	6.6	7.4	24.5	421.8
DE9 - Niedersachsen	30.8	42.7	14.1	15.1	16.9	56.4	971.3
DE91 - Braunschweig	34.6	48.1	15.8	17.0	19.0	63.4	1,091.9
DE911 - Braunschweig, Kreisfreie Stadt	5.3	7.4	2.4	2.6	2.9	9.7	168.0
DE912 - Salzgitter, Kreisfreie Stadt	2.2	3.1	1.0	1.1	1.2	4.0	69.7
DE913 - Wolfsburg, Kreisfreie Stadt	2.6	3.6	1.2	1.3	1.4	4.8	82.1
DE914 - Gifhorn	3.7	5.2	1.7	1.8	2.0	6.8	117.0
DE915 - Göttingen	5.6	7.7	2.5	2.7	3.1	10.2	175.2
DE916 - Goslar	3.1	4.3	1.4	1.5	1.7	5.7	97.3
DE917 - Helmstedt	2.0	2.8	0.9	1.0	1.1	3.7	63.2
DE918 - Northeim	3.0	4.2	1.4	1.5	1.7	5.5	94.6
DE919 - Osterode am Harz	1.7	2.3	0.8	0.8	0.9	3.1	52.7
DE91A - Peine	2.8	3.9	1.3	1.4	1.6	5.2	89.2
DE91B - Wolfenbüttel	2.6	3.6	1.2	1.3	1.4	4.8	82.9
DE92 - Hannover	21.8	30.3	10.0	10.7	12.0	40.0	688.3
DE922 - Diepholz	2.2	3.0	1.0	1.1	1.2	4.0	68.7
DE923 - Hameln-Pyrmont	1.6	2.2	0.7	0.8	0.9	2.9	49.7
DE925 - Hildesheim	2.9	4.0	1.3	1.4	1.6	5.3	91.2
DE926 - Holz Minden	0.8	1.0	0.3	0.4	0.4	1.4	23.7
DE927 - Nienburg (Weser)	1.2	1.7	0.6	0.6	0.7	2.3	39.4
DE928 - Schaumburg	1.6	2.3	0.8	0.8	0.9	3.0	51.8
DE929 - Region Hannover	11.5	16.0	5.3	5.7	6.3	21.1	363.8
DE93 - Lüneburg	57.6	80.0	26.3	28.3	31.7	105.5	1,817.3
DE931 - Celle	6.1	8.5	2.8	3.0	3.3	11.1	192.0
DE932 - Cuxhaven	6.8	9.5	3.1	3.4	3.8	12.5	215.6
DE933 - Harburg	8.4	11.6	3.8	4.1	4.6	15.3	264.3
DE934 - Lüchow-Dannenberg	1.7	2.3	0.8	0.8	0.9	3.1	53.1
DE935 - Lüneburg, Landkreis	6.0	8.4	2.8	3.0	3.3	11.0	190.2
DE936 - Osterholz	3.8	5.3	1.7	1.9	2.1	7.0	120.2

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE937 - Rotenburg (Wümme)	5.6	7.7	2.5	2.7	3.1	10.2	176.0
DE938 - Soltau-Fallingb.ostel	4.8	6.6	2.2	2.3	2.6	8.7	150.1
DE939 - Stade	6.7	9.3	3.1	3.3	3.7	12.3	211.5
DE93A - Uelzen	3.2	4.5	1.5	1.6	1.8	5.9	101.1
DE93B - Verden	4.5	6.3	2.1	2.2	2.5	8.3	143.1
DE94 - Weser-Ems	19.3	26.8	8.8	9.5	10.6	35.3	608.7
DE941 - Delmenhorst, Kreisfreie Stadt	0.6	0.8	0.3	0.3	0.3	1.1	18.3
DE942 - Emden, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.7	12.7
DE943 - Oldenburg (Oldenburg), Kreisfreie Stadt	1.3	1.7	0.6	0.6	0.7	2.3	39.8
DE944 - Osnabrück, Kreisfreie Stadt	1.3	1.8	0.6	0.6	0.7	2.3	40.2
DE945 - Wilhelmshaven, Kreisfreie Stadt	0.6	0.9	0.3	0.3	0.3	1.2	20.0
DE946 - Ammerland	0.9	1.3	0.4	0.5	0.5	1.7	28.9
DE947 - Aurich	1.5	2.0	0.7	0.7	0.8	2.7	46.4
DE948 - Cloppenburg	1.2	1.7	0.6	0.6	0.7	2.3	38.8
DE949 - Emsland	2.4	3.4	1.1	1.2	1.3	4.5	76.9
DE94A - Friesland (DE)	0.8	1.1	0.4	0.4	0.4	1.4	24.5
DE94B - Grafschaft Bentheim	1.1	1.5	0.5	0.5	0.6	1.9	33.2
DE94C - Leer	1.3	1.8	0.6	0.6	0.7	2.4	40.5
DE94D - Oldenburg, Landkreis	1.0	1.4	0.5	0.5	0.5	1.8	31.2
DE94E - Osnabrück, Landkreis	2.8	3.9	1.3	1.4	1.5	5.1	87.6
DE94F - Vechta	1.1	1.5	0.5	0.5	0.6	1.9	33.2
DE94G - Wesermarsch	0.7	1.0	0.3	0.3	0.4	1.3	22.4
DE94H - Wittmund	0.4	0.6	0.2	0.2	0.2	0.8	14.1
DEA - Nordrhein-Westfalen	28.5	39.6	13.0	14.0	15.7	52.3	900.8
DEA1 - Düsseldorf	18.6	25.8	8.5	9.1	10.2	34.0	585.6
DEA11 - Düsseldorf, Kreisfreie Stadt	2.1	2.9	1.0	1.0	1.2	3.9	66.6
DEA12 - Duisburg, Kreisfreie Stadt	1.8	2.4	0.8	0.9	1.0	3.2	55.6
DEA13 - Essen, Kreisfreie Stadt	2.1	2.9	0.9	1.0	1.1	3.8	65.2
DEA14 - Krefeld, Kreisfreie Stadt	0.8	1.2	0.4	0.4	0.5	1.5	26.7
DEA15 - Mönchengladbach, Kreisfreie Stadt	0.9	1.3	0.4	0.5	0.5	1.7	29.2
DEA16 - Mülheim an der Ruhr, Kreisfreie Stadt	0.6	0.8	0.3	0.3	0.3	1.1	19.0
DEA17 - Oberhausen, Kreisfreie Stadt	0.8	1.1	0.4	0.4	0.4	1.4	24.2
DEA18 - Remscheid, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.7	12.6
DEA19 - Solingen, Kreisfreie Stadt	0.6	0.8	0.3	0.3	0.3	1.1	18.2

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEA1A - Wuppertal, Kreisfreie Stadt	1.3	1.7	0.6	0.6	0.7	2.3	39.7
DEA1B - Kleve	1.1	1.5	0.5	0.5	0.6	2.0	34.9
DEA1C - Mettmann	1.8	2.5	0.8	0.9	1.0	3.3	56.2
DEA1D - Rhein-Kreis Neuss	1.6	2.2	0.7	0.8	0.9	2.9	50.2
DEA1E - Viersen	1.1	1.5	0.5	0.5	0.6	2.0	34.1
DEA1F - Wesel	1.7	2.3	0.8	0.8	0.9	3.1	53.2
DEA2 - Köln	38.4	53.3	17.5	18.9	21.1	70.3	1,211.7
DEA22 - Bonn, Kreisfreie Stadt	2.8	3.9	1.3	1.4	1.6	5.2	89.0
DEA23 - Köln, Kreisfreie Stadt	8.8	12.2	4.0	4.3	4.8	16.1	276.9
DEA24 - Leverkusen, Kreisfreie Stadt	1.4	2.0	0.6	0.7	0.8	2.6	44.4
DEA26 - Düren	2.3	3.3	1.1	1.2	1.3	4.3	74.1
DEA27 - Rhein-Erft-Kreis	4.1	5.6	1.9	2.0	2.2	7.4	128.2
DEA28 - Euskirchen	1.7	2.3	0.8	0.8	0.9	3.1	52.9
DEA29 - Heinsberg	2.2	3.1	1.0	1.1	1.2	4.1	70.4
DEA2A - Oberbergischer Kreis	2.5	3.4	1.1	1.2	1.4	4.5	77.8
DEA2B - Rheinisch-Bergischer Kreis	2.4	3.4	1.1	1.2	1.3	4.4	76.5
DEA2C - Rhein-Sieg-Kreis	5.2	7.3	2.4	2.6	2.9	9.6	165.3
DEA2D - Städteregion Aachen	4.8	6.7	2.2	2.4	2.6	8.8	151.9
DEA3 - Münster	30.7	42.6	14.0	15.1	16.9	56.2	968.7
DEA31 - Bottrop, Kreisfreie Stadt	1.4	1.9	0.6	0.7	0.8	2.5	43.7
DEA32 - Gelsenkirchen, Kreisfreie Stadt	3.1	4.3	1.4	1.5	1.7	5.6	96.6
DEA33 - Münster, Kreisfreie Stadt	3.3	4.6	1.5	1.6	1.8	6.0	103.6
DEA34 - Borken	4.4	6.1	2.0	2.1	2.4	8.0	137.9
DEA35 - Coesfeld	2.6	3.6	1.2	1.3	1.4	4.8	82.1
DEA36 - Recklinghausen	7.5	10.4	3.4	3.7	4.1	13.7	235.4
DEA37 - Steinfurt	5.2	7.3	2.4	2.6	2.9	9.6	165.5
DEA38 - Warendorf	3.3	4.6	1.5	1.6	1.8	6.0	104.0
DEA4 - Detmold	22.9	31.9	10.5	11.3	12.6	42.0	724.0
DEA41 - Bielefeld, Kreisfreie Stadt	3.6	5.0	1.7	1.8	2.0	6.7	114.7
DEA42 - Gütersloh	4.0	5.5	1.8	2.0	2.2	7.3	125.5
DEA43 - Herford	2.8	3.9	1.3	1.4	1.5	5.1	88.6
DEA44 - Höxter	1.7	2.3	0.8	0.8	0.9	3.0	52.4
DEA45 - Lippe	4.0	5.5	1.8	1.9	2.2	7.3	124.9
DEA46 - Minden-Lübbecke	3.5	4.9	1.6	1.7	1.9	6.5	111.8
DEA47 - Paderborn	3.4	4.7	1.5	1.7	1.9	6.2	106.3
DEA5 - Arnsberg	249.4	346.4	113.9	122.7	137.3	456.9	7,870.8
DEA51 - Bochum, Kreisfreie Stadt	25.5	35.5	11.7	12.6	14.1	46.8	806.0
DEA52 - Dortmund, Kreisfreie Stadt	39.5	54.9	18.0	19.4	21.7	72.4	1,246.8
DEA53 - Hagen, Kreisfreie Stadt	12.9	17.9	5.9	6.3	7.1	23.6	406.3

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEA54 - Hamm, Kreisfreie Stadt	12.4	17.2	5.6	6.1	6.8	22.7	390.2
DEA55 - Herne, Kreisfreie Stadt	11.2	15.6	5.1	5.5	6.2	20.6	354.6
DEA56 - Ennepe-Ruhr-Kreis	22.6	31.4	10.3	11.1	12.5	41.5	714.1
DEA57 - Hochsauerlandkreis	18.3	25.4	8.4	9.0	10.1	33.5	576.9
DEA58 - Märkischer Kreis	29.4	40.9	13.4	14.5	16.2	53.9	928.3
DEA59 - Olpe	9.5	13.2	4.3	4.7	5.2	17.4	299.0
DEA5A - Siegen-Wittgenstein	19.3	26.8	8.8	9.5	10.6	35.3	608.5
DEA5B - Soest	20.7	28.8	9.5	10.2	11.4	38.0	653.8
DEA5C - Unna	28.1	39.0	12.8	13.8	15.5	51.4	886.2
DEB - Rheinland-Pfalz	38.8	53.8	17.7	19.1	21.3	71.0	1,223.0
DEB1 - Koblenz	30.5	42.3	13.9	15.0	16.8	55.9	962.2
DEB11 - Koblenz, Kreisfreie Stadt	2.2	3.0	1.0	1.1	1.2	4.0	68.8
DEB12 - Ahrweiler	2.6	3.6	1.2	1.3	1.4	4.8	82.7
DEB13 - Altenkirchen (Westerwald)	2.7	3.8	1.2	1.3	1.5	5.0	85.7
DEB14 - Bad Kreuznach	3.2	4.4	1.5	1.6	1.8	5.8	100.7
DEB15 - Birkenfeld	1.7	2.4	0.8	0.8	0.9	3.1	54.2
DEB16 - Cochem-Zell	1.3	1.8	0.6	0.6	0.7	2.4	41.1
DEB17 - Mayen-Koblenz	4.3	6.0	2.0	2.1	2.4	7.9	136.3
DEB18 - Neuwied	3.7	5.2	1.7	1.8	2.0	6.8	117.2
DEB19 - Rhein-Hunsrück-Kreis	2.1	2.9	1.0	1.0	1.2	3.8	66.3
DEB1A - Rhein-Lahn-Kreis	2.5	3.5	1.2	1.3	1.4	4.7	80.2
DEB1B - Westerwaldkreis	4.1	5.7	1.9	2.0	2.2	7.5	128.7
DEB2 - Trier	26.1	36.2	11.9	12.8	14.3	47.7	822.4
DEB21 - Trier, Kreisfreie Stadt	5.3	7.4	2.4	2.6	2.9	9.8	168.0
DEB22 - Berncastel-Wittlich	5.6	7.8	2.6	2.8	3.1	10.3	178.3
DEB23 - Eifelkreis Bitburg-Prüm	4.8	6.6	2.2	2.4	2.6	8.8	150.9
DEB24 - Vulkaneifel	3.1	4.3	1.4	1.5	1.7	5.7	98.5
DEB25 - Trier-Saarburg	7.2	10.0	3.3	3.5	4.0	13.2	226.8
DEB3 - Rheinhessen-Pfalz	16.9	23.5	7.7	8.3	9.3	30.9	532.9
DEB31 - Frankenthal (Pfalz), Kreisfreie Stadt	0.4	0.5	0.2	0.2	0.2	0.7	12.4
DEB32 - Kaiserslautern, Kreisfreie Stadt	0.8	1.2	0.4	0.4	0.5	1.5	26.3
DEB33 - Landau in der Pfalz, Kreisfreie Stadt	0.4	0.5	0.2	0.2	0.2	0.7	11.5
DEB34 - Ludwigshafen am Rhein, Kreisfreie Stadt	1.4	1.9	0.6	0.7	0.8	2.5	43.5
DEB35 - Mainz, Kreisfreie Stadt	1.7	2.3	0.8	0.8	0.9	3.1	52.7
DEB36 - Neustadt an der Weinstraße, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.8	14.1
DEB37 - Pirmasens, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.6	10.8

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEB38 - Speyer, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.8	13.2
DEB39 - Worms, Kreisfreie Stadt	0.7	1.0	0.3	0.3	0.4	1.3	21.7
DEB3A - Zweibrücken, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.2	0.5	9.0
DEB3B - Alzey-Worms	1.0	1.5	0.5	0.5	0.6	1.9	33.1
DEB3C - Bad Dürkheim	1.1	1.6	0.5	0.5	0.6	2.0	35.3
DEB3D - Donnersbergkreis	0.6	0.9	0.3	0.3	0.4	1.2	20.2
DEB3E - Germersheim	1.1	1.5	0.5	0.5	0.6	1.9	33.2
DEB3F - Kaiserslautern, Landkreis	0.9	1.2	0.4	0.4	0.5	1.6	28.1
DEB3G - Kusel	0.6	0.9	0.3	0.3	0.3	1.1	19.4
DEB3H - Südliche Weinstraße	0.9	1.3	0.4	0.5	0.5	1.7	29.0
DEB3I - Rhein-Pfalz-Kreis	1.3	1.7	0.6	0.6	0.7	2.3	39.4
DEB3J - Mainz-Bingen	1.7	2.4	0.8	0.8	0.9	3.1	53.6
DEB3K - Südwestpfalz	0.8	1.2	0.4	0.4	0.5	1.5	26.3
DEC - Saarland	26.2	36.4	12.0	12.9	14.4	48.0	826.4
DEC0 - Saarland	26.1	36.3	11.9	12.8	14.4	47.9	824.6
DEC01 - Regionalverband Saarbrücken	8.5	11.8	3.9	4.2	4.7	15.6	269.1
DEC02 - Merzig-Wadern	2.7	3.7	1.2	1.3	1.5	4.9	84.9
DEC03 - Neunkirchen	3.5	4.9	1.6	1.7	1.9	6.5	111.5
DEC04 - Saarlouis	5.2	7.3	2.4	2.6	2.9	9.6	164.8
DEC05 - Saarpfalz-Kreis	3.8	5.3	1.7	1.9	2.1	7.0	120.9
DEC06 - St. Wendel	2.3	3.2	1.1	1.1	1.3	4.3	73.5
DED - Sachsen	28.7	39.9	13.1	14.1	15.8	52.6	905.6
DED2 - Dresden	11.2	15.6	5.1	5.5	6.2	20.6	354.7
DED21 - Dresden, Kreisfreie Stadt	3.6	5.0	1.6	1.8	2.0	6.6	113.2
DED2C - Bautzen	1.9	2.7	0.9	1.0	1.1	3.5	61.0
DED2D - Görlitz	1.9	2.7	0.9	1.0	1.1	3.5	61.0
DED2E - Meißen	1.9	2.7	0.9	1.0	1.1	3.5	61.0
DED2F - Sächsische Schweiz-Osterzgebirge	1.9	2.6	0.9	0.9	1.0	3.4	58.8
DED4 - Chemnitz	4.9	6.9	2.3	2.4	2.7	9.0	155.9
DED41 - Chemnitz, Kreisfreie Stadt	1.3	1.9	0.6	0.7	0.7	2.4	42.1
DED42 - Erzgebirgskreis	0.9	1.3	0.4	0.4	0.5	1.7	28.6
DED43 - Mittelsachsen	0.9	1.3	0.4	0.4	0.5	1.7	28.6
DED44 - Vogtlandkreis	0.9	1.3	0.4	0.4	0.5	1.7	28.6
DED45 - Zwickau	0.9	1.3	0.4	0.4	0.5	1.7	28.6
DED5 - Leipzig	5.7	8.0	2.6	2.8	3.2	10.5	181.1
DED51 - Leipzig, Kreisfreie Stadt	1.8	2.5	0.8	0.9	1.0	3.3	57.2
DED52 - Leipzig	2.0	2.8	0.9	1.0	1.1	3.6	62.6
DED53 - Nordsachsen	1.9	2.7	0.9	1.0	1.1	3.6	61.5

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEE - Sachsen-Anhalt	185.1	257.1	84.6	91.0	101.9	339.1	5,841.9
DEE0 - Sachsen-Anhalt	8.4	11.7	3.9	4.1	4.6	15.4	266.0
DEE01 - Dessau-Roßlau, Kreisfreie Stadt	0.3	0.4	0.1	0.2	0.2	0.6	9.9
DEE02 - Halle (Saale), Kreisfreie Stadt	0.8	1.2	0.4	0.4	0.5	1.5	26.4
DEE03 - Magdeburg, Kreisfreie Stadt	0.8	1.2	0.4	0.4	0.5	1.5	26.2
DEE04 - Altmarkkreis Salzwedel	0.3	0.4	0.1	0.2	0.2	0.6	10.2
DEE05 - Anhalt-Bitterfeld	0.6	0.9	0.3	0.3	0.4	1.2	20.2
DEE06 - Jerichower Land	0.3	0.5	0.2	0.2	0.2	0.6	11.0
DEE07 - Börde	0.6	0.9	0.3	0.3	0.4	1.2	20.4
DEE08 - Burgenland (DE)	0.7	1.0	0.3	0.3	0.4	1.3	22.1
DEE09 - Harz	0.8	1.2	0.4	0.4	0.5	1.5	26.5
DEE0A - Mansfeld-Südharz	0.5	0.8	0.2	0.3	0.3	1.0	17.2
DEE0B - Saalekreis	0.7	1.0	0.3	0.3	0.4	1.3	22.5
DEE0C - Salzlandkreis	0.8	1.1	0.3	0.4	0.4	1.4	23.9
DEE0D - Stendal	0.4	0.6	0.2	0.2	0.2	0.8	13.9
DEE0E - Wittenberg	0.5	0.7	0.2	0.2	0.3	0.9	15.7
DEF - Schleswig-Holstein	14.9	20.7	6.8	7.3	8.2	27.2	469.3
DEF0 - Schleswig-Holstein	14.1	19.6	6.4	6.9	7.8	25.8	445.0
DEF01 - Flensburg, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	0.8	13.9
DEF02 - Kiel, Kreisfreie Stadt	1.2	1.7	0.5	0.6	0.7	2.2	37.5
DEF03 - Lübeck, Kreisfreie Stadt	1.0	1.5	0.5	0.5	0.6	1.9	33.0
DEF04 - Neumünster, Kreisfreie Stadt	0.4	0.5	0.2	0.2	0.2	0.7	12.1
DEF05 - Dithmarschen	0.7	0.9	0.3	0.3	0.4	1.2	21.2
DEF06 - Herzogtum Lauenburg	0.9	1.3	0.4	0.5	0.5	1.7	29.3
DEF07 - Nordfriesland	0.8	1.1	0.4	0.4	0.5	1.5	26.0
DEF08 - Ostholstein	1.0	1.4	0.5	0.5	0.6	1.9	32.1
DEF09 - Pinneberg	1.5	2.1	0.7	0.7	0.8	2.8	47.6
DEF0A - Plön	0.7	0.9	0.3	0.3	0.4	1.2	21.1
DEF0B - Rendsburg-Eckernförde	1.3	1.9	0.6	0.7	0.7	2.5	42.4
DEF0C - Schleswig-Flensburg	1.0	1.4	0.5	0.5	0.5	1.8	31.1
DEF0D - Segeberg	1.3	1.8	0.6	0.6	0.7	2.4	40.6
DEF0E - Steinburg	0.7	0.9	0.3	0.3	0.4	1.2	20.9
DEF0F - Stormarn	1.1	1.6	0.5	0.6	0.6	2.1	36.0
DEG - Thüringen	16.8	23.3	7.7	8.2	9.2	30.7	529.0
DEG0 - Thüringen	19.1	26.5	8.7	9.4	10.5	34.9	601.3
DEG01 - Erfurt, Kreisfreie Stadt	1.7	2.4	0.8	0.9	1.0	3.2	54.8
DEG02 - Gera, Kreisfreie Stadt	0.8	1.2	0.4	0.4	0.5	1.6	26.7

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEG03 - Jena, Kreisfreie Stadt	0.9	1.2	0.4	0.4	0.5	1.6	28.1
DEG04 - Suhl, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.6	10.5
DEG05 - Weimar, Kreisfreie Stadt	0.6	0.8	0.3	0.3	0.3	1.0	17.5
DEG06 - Eichsfeld	0.9	1.2	0.4	0.4	0.5	1.6	28.3
DEG07 - Nordhausen	0.8	1.1	0.4	0.4	0.4	1.4	24.2
DEG09 - Unstrut-Hainich-Kreis	0.9	1.3	0.4	0.5	0.5	1.7	29.3
DEG0A - Kyffhäuserkreis	0.7	1.0	0.3	0.3	0.4	1.3	22.0
DEG0B - Schmalkalden-Meiningen	1.1	1.5	0.5	0.5	0.6	2.0	35.0
DEG0C - Gotha	1.2	1.6	0.5	0.6	0.6	2.2	37.1
DEG0D - Sömmerda	0.6	0.9	0.3	0.3	0.3	1.1	19.7
DEG0E - Hildburghausen	0.6	0.8	0.3	0.3	0.3	1.0	18.1
DEG0F - Ilm-Kreis	1.0	1.3	0.4	0.5	0.5	1.8	30.2
DEG0G - Weimarer Land	0.7	1.0	0.3	0.4	0.4	1.3	22.7
DEG0H - Sonneberg	0.5	0.7	0.2	0.3	0.3	0.9	16.2
DEG0I - Saalfeld-Rudolstadt	1.0	1.4	0.5	0.5	0.5	1.8	31.5
DEG0J - Saale-Holzland-Kreis	0.7	1.0	0.3	0.4	0.4	1.4	23.4
DEG0K - Saale-Orla-Kreis	0.7	1.0	0.3	0.4	0.4	1.4	23.6
DEG0L - Greiz	0.9	1.3	0.4	0.5	0.5	1.7	29.0
DEG0M - Altenburger Land	0.8	1.2	0.4	0.4	0.5	1.5	26.7
DEG0N - Eisenach, Kreisfreie Stadt	0.4	0.5	0.2	0.2	0.2	0.7	11.5
DEG0P - Wartburgkreis	1.1	1.5	0.5	0.5	0.6	2.0	35.2

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE - Germany (until 1990 former territory of the FRG)	8,861.8	12,306.2	4,047.2	4,357.6	4,876.6	20,667.8	304,105.6
DE1 - Baden-Württemberg	1,164.9	1,617.6	532.0	572.8	641.0	2,716.7	39,974.0
DE11 - Stuttgart	433.6	602.2	198.0	213.2	238.6	1,011.4	14,881.2
DE111 - Stuttgart, Stadtkreis	65.5	90.9	29.9	32.2	36.0	152.7	2,246.5
DE112 - Böblingen	40.3	55.9	18.4	19.8	22.2	93.9	1,381.5
DE113 - Esslingen	55.8	77.4	25.5	27.4	30.7	130.0	1,913.3
DE114 - Göppingen	27.4	38.1	12.5	13.5	15.1	63.9	940.8
DE115 - Ludwigsburg	56.1	77.9	25.6	27.6	30.9	130.8	1,924.1
DE116 - Rems-Murr-Kreis	45.0	62.5	20.6	22.1	24.8	105.0	1,545.5
DE117 - Heilbronn, Stadtkreis	13.3	18.4	6.1	6.5	7.3	31.0	455.9
DE118 - Heilbronn, Landkreis	35.6	49.5	16.3	17.5	19.6	83.1	1,222.3
DE119 - Hohenlohekreis	11.8	16.4	5.4	5.8	6.5	27.5	405.3
DE11A - Schwäbisch Hall	20.4	28.4	9.3	10.0	11.2	47.7	701.4
DE11B - Main-Tauber-Kreis	14.5	20.1	6.6	7.1	8.0	33.8	497.6
DE11C - Heidenheim	14.3	19.8	6.5	7.0	7.8	33.2	489.0
DE11D - Ostalbkreis	33.7	46.9	15.4	16.6	18.6	78.7	1,158.0
DE12 - Karlsruhe	65.5	90.9	29.9	32.2	36.0	152.7	2,246.5
DE121 - Baden-Baden, Stadtkreis	1.3	1.8	0.6	0.6	0.7	3.0	44.6
DE122 - Karlsruhe, Stadtkreis	7.0	9.7	3.2	3.4	3.9	16.3	240.3
DE123 - Karlsruhe, Landkreis	10.3	14.3	4.7	5.1	5.7	24.0	353.8
DE124 - Rastatt	5.4	7.5	2.5	2.7	3.0	12.6	185.9
DE125 - Heidelberg, Stadtkreis	3.5	4.9	1.6	1.7	1.9	8.2	120.3
DE126 - Mannheim, Stadtkreis	7.5	10.4	3.4	3.7	4.1	17.4	256.1
DE127 - Neckar-Odenwald-Kreis	3.5	4.9	1.6	1.7	1.9	8.2	120.7
DE128 - Rhein-Neckar-Kreis	12.8	17.8	5.9	6.3	7.1	29.9	439.9
DE129 - Pforzheim, Stadtkreis	2.9	4.0	1.3	1.4	1.6	6.7	98.1
DE12A - Calw	3.8	5.2	1.7	1.9	2.1	8.8	129.2
DE12B - Enzkreis	4.6	6.4	2.1	2.3	2.6	10.8	159.1
DE12C - Freudenstadt	2.9	4.0	1.3	1.4	1.6	6.7	98.5
DE13 - Freiburg	40.3	55.9	18.4	19.8	22.2	93.9	1,381.5
DE131 - Freiburg im Breisgau, Stadtkreis	4.1	5.7	1.9	2.0	2.2	9.5	140.3
DE132 - Breisgau-Hochschwarzwald	4.6	6.4	2.1	2.3	2.5	10.7	157.7
DE133 - Emmendingen	2.9	4.0	1.3	1.4	1.6	6.8	99.4
DE134 - Ortenaukreis	7.6	10.6	3.5	3.8	4.2	17.8	262.4
DE135 - Rottweil	2.6	3.6	1.2	1.3	1.4	6.0	87.9
DE136 - Schwarzwald-Baar-Kreis	3.8	5.3	1.7	1.9	2.1	8.8	130.1
DE137 - Tuttlingen	2.5	3.4	1.1	1.2	1.4	5.7	84.6
DE138 - Konstanz	5.1	7.1	2.3	2.5	2.8	11.9	175.0

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE139 - Lörrach	4.1	5.7	1.9	2.0	2.2	9.5	139.9
DE13A - Waldshut	3.0	4.2	1.4	1.5	1.7	7.1	104.5
DE14 - Tübingen	55.8	77.4	25.5	27.4	30.7	130.0	1,913.3
DE141 - Reutlingen	8.7	12.0	4.0	4.3	4.8	20.2	297.3
DE142 - Tübingen, Landkreis	6.8	9.5	3.1	3.4	3.8	15.9	233.9
DE143 - Zollernalbkreis	5.8	8.1	2.7	2.9	3.2	13.6	199.9
DE144 - Ulm, Stadtkreis	3.8	5.2	1.7	1.9	2.1	8.8	129.5
DE145 - Alb-Donau-Kreis	5.9	8.1	2.7	2.9	3.2	13.7	200.9
DE146 - Biberach	5.8	8.1	2.7	2.9	3.2	13.6	200.5
DE147 - Bodenseekreis	6.4	8.9	2.9	3.2	3.5	15.0	220.1
DE148 - Ravensburg	8.5	11.9	3.9	4.2	4.7	19.9	292.8
DE149 - Sigmaringen	4.0	5.6	1.8	2.0	2.2	9.4	138.2
DE2 - Bayern	27.4	38.1	12.5	13.5	15.1	63.9	940.8
DE21 - Oberbayern	56.1	77.9	25.6	27.6	30.9	130.8	1,924.1
DE211 - Ingolstadt, Kreisfreie Stadt	1.6	2.2	0.7	0.8	0.9	3.7	55.0
DE212 - München, Kreisfreie Stadt	17.2	23.9	7.9	8.5	9.5	40.2	591.5
DE213 - Rosenheim, Kreisfreie Stadt	0.8	1.1	0.4	0.4	0.4	1.8	26.9
DE214 - Altötting	1.4	1.9	0.6	0.7	0.8	3.2	47.5
DE215 - Berchtesgadener Land	1.3	1.8	0.6	0.6	0.7	3.1	45.1
DE216 - Bad Tölz-Wolfratshausen	1.6	2.2	0.7	0.8	0.9	3.6	53.6
DE217 - Dachau	1.8	2.5	0.8	0.9	1.0	4.1	60.9
DE218 - Ebersberg	1.7	2.3	0.8	0.8	0.9	3.9	56.7
DE219 - Eichstätt	1.6	2.2	0.7	0.8	0.9	3.7	55.1
DE21A - Erding	1.6	2.3	0.7	0.8	0.9	3.8	55.9
DE21B - Freising	2.1	3.0	1.0	1.0	1.2	5.0	73.1
DE21C - Fürstenfeldbruck	2.6	3.6	1.2	1.3	1.4	6.1	89.8
DE21D - Garmisch-Partenkirchen	1.1	1.5	0.5	0.5	0.6	2.6	38.0
DE21E - Landsberg am Lech	1.5	2.0	0.7	0.7	0.8	3.4	50.4
DE21F - Miesbach	1.2	1.7	0.6	0.6	0.7	2.9	42.1
DE21G - Mühldorf am Inn	1.4	2.0	0.6	0.7	0.8	3.3	48.6
DE21H - München, Landkreis	4.1	5.7	1.9	2.0	2.3	9.6	141.6
DE21I - Neuburg-Schrobenhausen	1.2	1.6	0.5	0.6	0.6	2.7	40.3
DE21J - Pfaffenhofen an der Ilm	1.5	2.1	0.7	0.7	0.8	3.5	51.7
DE21K - Rosenheim, Landkreis	3.2	4.4	1.5	1.6	1.8	7.5	109.9
DE21L - Starnberg	1.7	2.3	0.8	0.8	0.9	3.9	57.4
DE21M - Traunstein	2.2	3.0	1.0	1.1	1.2	5.1	75.2
DE21N - Weilheim-Schongau	1.7	2.3	0.8	0.8	0.9	3.9	57.7
DE22 - Niederbayern	45.0	62.5	20.6	22.1	24.8	105.0	1,545.5
DE221 - Landshut, Kreisfreie Stadt	2.4	3.3	1.1	1.2	1.3	5.6	81.9

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE222 - Passau, Kreisfreie Stadt	1.9	2.7	0.9	0.9	1.1	4.5	65.8
DE223 - Straubing, Kreisfreie Stadt	1.7	2.3	0.8	0.8	0.9	3.9	57.8
DE224 - Deggendorf	4.4	6.1	2.0	2.2	2.4	10.3	151.9
DE225 - Freyung-Grafenau	3.0	4.2	1.4	1.5	1.7	7.0	103.3
DE226 - Kelheim	4.3	5.9	2.0	2.1	2.4	10.0	147.0
DE227 - Landshut, Landkreis	5.6	7.8	2.6	2.8	3.1	13.1	193.1
DE228 - Passau, Landkreis	7.1	9.9	3.2	3.5	3.9	16.6	243.7
DE229 - Regen	3.0	4.2	1.4	1.5	1.6	7.0	102.8
DE22A - Rottal-Inn	4.5	6.2	2.0	2.2	2.5	10.4	153.5
DE22B - Straubing-Bogen	3.7	5.1	1.7	1.8	2.0	8.6	126.8
DE22C - Dingolfing-Landau	3.4	4.8	1.6	1.7	1.9	8.0	118.0
DE23 - Oberpfalz	13.3	18.4	6.1	6.5	7.3	31.0	455.9
DE231 - Amberg, Kreisfreie Stadt	0.5	0.7	0.2	0.3	0.3	1.3	18.4
DE232 - Regensburg, Kreisfreie Stadt	1.7	2.3	0.8	0.8	0.9	3.9	56.9
DE233 - Weiden in der Oberpfalz, Kreisfreie Stadt	0.5	0.7	0.2	0.3	0.3	1.2	17.7
DE234 - Amberg-Sulzbach	1.3	1.8	0.6	0.6	0.7	3.0	44.5
DE235 - Cham	1.6	2.2	0.7	0.8	0.9	3.7	54.1
DE236 - Neumarkt in der Oberpfalz	1.6	2.2	0.7	0.8	0.9	3.7	53.9
DE237 - Neustadt an der Waldnaab	1.2	1.7	0.5	0.6	0.7	2.8	41.1
DE238 - Regensburg, Landkreis	2.3	3.1	1.0	1.1	1.2	5.3	77.3
DE239 - Schwandorf	1.8	2.4	0.8	0.9	1.0	4.1	60.3
DE23A - Tirschenreuth	0.9	1.3	0.4	0.5	0.5	2.2	31.7
DE24 - Oberfranken	35.6	49.5	16.3	17.5	19.6	83.1	1,222.3
DE241 - Bamberg, Kreisfreie Stadt	2.3	3.2	1.1	1.1	1.3	5.4	79.6
DE242 - Bayreuth, Kreisfreie Stadt	2.4	3.3	1.1	1.2	1.3	5.6	82.6
DE243 - Coburg, Kreisfreie Stadt	1.4	1.9	0.6	0.7	0.8	3.2	46.8
DE244 - Hof, Kreisfreie Stadt	1.5	2.1	0.7	0.8	0.8	3.6	52.9
DE245 - Bamberg, Landkreis	4.8	6.6	2.2	2.4	2.6	11.2	164.2
DE246 - Bayreuth, Landkreis	3.5	4.9	1.6	1.7	1.9	8.2	121.0
DE247 - Coburg, Landkreis	2.9	4.1	1.3	1.4	1.6	6.9	100.8
DE248 - Forchheim	3.8	5.2	1.7	1.8	2.1	8.7	128.7
DE249 - Hof, Landkreis	3.3	4.6	1.5	1.6	1.8	7.8	114.6
DE24A - Kronach	2.3	3.2	1.1	1.1	1.3	5.5	80.2
DE24B - Kulmbach	2.5	3.4	1.1	1.2	1.4	5.8	85.0
DE24C - Lichtenfels	2.3	3.1	1.0	1.1	1.2	5.3	77.6
DE24D - Wunsiedel im Fichtelgebirge	2.6	3.6	1.2	1.3	1.4	6.0	87.9
DE25 - Mittelfranken	11.8	16.4	5.4	5.8	6.5	27.5	405.3
DE251 - Ansbach, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.2	0.6	9.5

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE252 - Erlangen, Kreisfreie Stadt	0.7	1.0	0.3	0.4	0.4	1.7	25.0
DE253 - Fürth, Kreisfreie Stadt	0.8	1.1	0.4	0.4	0.4	1.8	27.1
DE254 - Nürnberg, Kreisfreie Stadt	3.5	4.8	1.6	1.7	1.9	8.1	119.6
DE255 - Schwabach, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.1	0.6	9.2
DE256 - Ansbach, Landkreis	1.2	1.7	0.6	0.6	0.7	2.9	42.7
DE257 - Erlangen-Höchstadt	0.9	1.3	0.4	0.4	0.5	2.1	31.1
DE258 - Fürth, Landkreis	0.8	1.1	0.4	0.4	0.4	1.8	27.2
DE259 - Nürnberger Land	1.1	1.6	0.5	0.6	0.6	2.7	39.4
DE25A - Neustadt an der Aisch-Bad Windsheim	0.7	0.9	0.3	0.3	0.4	1.6	23.2
DE25B - Roth	0.9	1.2	0.4	0.4	0.5	2.0	29.4
DE25C - Weißenburg-Gunzenhausen	0.6	0.9	0.3	0.3	0.4	1.5	21.9
DE26 - Unterfranken	20.4	28.4	9.3	10.0	11.2	47.7	701.4
DE261 - Aschaffenburg, Kreisfreie Stadt	1.1	1.5	0.5	0.5	0.6	2.5	36.5
DE262 - Schweinfurt, Kreisfreie Stadt	0.8	1.2	0.4	0.4	0.5	1.9	28.4
DE263 - Würzburg, Kreisfreie Stadt	2.1	2.9	0.9	1.0	1.1	4.8	70.9
DE264 - Aschaffenburg, Landkreis	2.7	3.7	1.2	1.3	1.5	6.2	91.8
DE265 - Bad Kissingen	1.6	2.2	0.7	0.8	0.9	3.8	55.6
DE266 - Rhön-Grabfeld	1.3	1.8	0.6	0.6	0.7	3.0	44.2
DE267 - Haßberge	1.3	1.8	0.6	0.6	0.7	3.1	45.3
DE268 - Kitzingen	1.4	1.9	0.6	0.7	0.8	3.2	47.0
DE269 - Miltenberg	2.0	2.8	0.9	1.0	1.1	4.6	68.4
DE26A - Main-Spessart	2.0	2.8	0.9	1.0	1.1	4.6	68.1
DE26B - Schweinfurt, Landkreis	1.8	2.4	0.8	0.9	1.0	4.1	60.1
DE26C - Würzburg, Landkreis	2.5	3.4	1.1	1.2	1.4	5.8	85.0
DE27 - Schwaben	14.5	20.1	6.6	7.1	8.0	33.8	497.6
DE271 - Augsburg, Kreisfreie Stadt	2.1	3.0	1.0	1.1	1.2	5.0	73.7
DE272 - Kaufbeuren, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.8	11.7
DE273 - Kempten (Allgäu), Kreisfreie Stadt	0.5	0.7	0.2	0.2	0.3	1.2	17.3
DE274 - Memmingen, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.8	11.5
DE275 - Aichach-Friedberg	1.0	1.4	0.5	0.5	0.6	2.4	35.7
DE276 - Augsburg, Landkreis	1.9	2.7	0.9	1.0	1.1	4.5	66.9
DE277 - Dillingen an der Donau	0.8	1.1	0.3	0.4	0.4	1.8	26.1
DE278 - Günzburg	1.0	1.4	0.4	0.5	0.5	2.3	33.6
DE279 - Neu-Ulm	1.3	1.9	0.6	0.7	0.7	3.1	46.1

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE27A - Lindau (Bodensee)	0.6	0.9	0.3	0.3	0.4	1.5	22.2
DE27B - Ostallgäu	1.1	1.5	0.5	0.5	0.6	2.5	37.4
DE27C - Unterallgäu	1.1	1.5	0.5	0.5	0.6	2.6	37.7
DE27D - Donau-Ries	1.0	1.5	0.5	0.5	0.6	2.4	36.0
DE27E - Oberallgäu	1.2	1.7	0.6	0.6	0.7	2.8	41.8
DE3 - Berlin	14.3	19.8	6.5	7.0	7.8	33.2	489.0
DE30 - Berlin	33.7	46.9	15.4	16.6	18.6	78.7	1,158.0
DE300 - Berlin	33.7	46.9	15.4	16.6	18.6	78.7	1,158.0
DE4 - Brandenburg	297.2	412.7	135.7	146.1	163.5	693.1	10,198.2
DE40 - Brandenburg	5.9	8.2	2.7	2.9	3.3	13.8	202.7
DE401 - Brandenburg an der Havel, Kreisfreie Stadt	8.5	11.9	3.9	4.2	4.7	19.9	292.8
DE402 - Cottbus, Kreisfreie Stadt	12.1	16.8	5.5	5.9	6.6	28.2	414.5
DE403 - Frankfurt (Oder), Kreisfreie Stadt	7.2	10.0	3.3	3.5	3.9	16.7	246.1
DE404 - Potsdam, Kreisfreie Stadt	18.5	25.6	8.4	9.1	10.2	43.1	633.7
DE405 - Barnim	21.0	29.1	9.6	10.3	11.5	48.9	719.5
DE406 - Dahme-Spreewald	19.2	26.6	8.8	9.4	10.6	44.7	658.1
DE407 - Elbe-Elster	13.4	18.6	6.1	6.6	7.4	31.2	458.8
DE408 - Havelland	18.4	25.5	8.4	9.0	10.1	42.8	630.0
DE409 - Märkisch-Oderland	22.6	31.4	10.3	11.1	12.4	52.7	776.0
DE40A - Oberhavel	24.1	33.4	11.0	11.8	13.2	56.1	825.7
DE40B - Oberspreewald-Lausitz	14.5	20.2	6.6	7.1	8.0	33.9	498.6
DE40C - Oder-Spree	21.9	30.4	10.0	10.8	12.0	51.0	750.4
DE40D - Ostprignitz-Ruppin	12.2	17.0	5.6	6.0	6.7	28.6	420.1
DE40E - Potsdam-Mittelmark	24.3	33.7	11.1	11.9	13.4	56.6	833.0
DE40F - Prignitz	9.8	13.6	4.5	4.8	5.4	22.8	336.0
DE40G - Spree-Neiße	15.1	21.0	6.9	7.4	8.3	35.2	518.2
DE40H - Teltow-Fläming	19.2	26.6	8.7	9.4	10.5	44.7	657.3
DE40I - Uckermark	15.5	21.5	7.1	7.6	8.5	36.0	530.4
DE5 - Bremen	24.6	34.1	11.2	12.1	13.5	57.3	843.8
DE50 - Bremen	15.9	22.1	7.3	7.8	8.8	37.1	546.3
DE501 - Bremen, Kreisfreie Stadt	13.2	18.3	6.0	6.5	7.3	30.7	452.3
DE502 - Bremerhaven, Kreisfreie Stadt	2.7	3.8	1.3	1.3	1.5	6.4	93.9
DE6 - Hamburg	33.9	47.0	15.5	16.7	18.6	79.0	1,162.5
DE60 - Hamburg	16.0	22.2	7.3	7.9	8.8	37.3	548.1
DE600 - Hamburg	16.0	22.2	7.3	7.9	8.8	37.3	548.1
DE7 - Hessen	58.2	80.8	26.6	28.6	32.0	135.7	1,997.0
DE71 - Darmstadt	13.0	18.0	5.9	6.4	7.1	30.3	445.5
DE711 - Darmstadt, Kreisfreie Stadt	0.5	0.7	0.2	0.2	0.3	1.1	16.9

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE712 - Frankfurt am Main, Kreisfreie Stadt	2.3	3.2	1.1	1.1	1.3	5.4	79.2
DE713 - Offenbach am Main, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	1.0	14.0
DE714 - Wiesbaden, Kreisfreie Stadt	0.9	1.3	0.4	0.5	0.5	2.2	32.4
DE715 - Bergstraße	0.9	1.2	0.4	0.4	0.5	2.1	30.8
DE716 - Darmstadt-Dieburg	1.0	1.4	0.5	0.5	0.5	2.3	33.9
DE717 - Groß-Gerau	0.9	1.2	0.4	0.4	0.5	2.0	29.8
DE718 - Hochtaunuskreis	0.8	1.1	0.4	0.4	0.4	1.8	26.6
DE719 - Main-Kinzig-Kreis	1.4	1.9	0.6	0.7	0.8	3.2	47.7
DE71A - Main-Taunus-Kreis	0.8	1.1	0.4	0.4	0.4	1.8	26.6
DE71B - Odenwaldkreis	0.3	0.5	0.2	0.2	0.2	0.8	11.4
DE71C - Offenbach, Landkreis	1.2	1.6	0.5	0.6	0.6	2.7	39.6
DE71D - Rheingau-Taunus-Kreis	0.6	0.9	0.3	0.3	0.3	1.5	21.5
DE71E - Wetteraukreis	1.0	1.4	0.5	0.5	0.6	2.4	35.0
DE72 - Gießen	17.1	23.7	7.8	8.4	9.4	39.9	586.4
DE721 - Gießen, Landkreis	4.2	5.8	1.9	2.1	2.3	9.8	144.0
DE722 - Lahn-Dill-Kreis	4.2	5.8	1.9	2.0	2.3	9.7	143.0
DE723 - Limburg-Weilburg	2.8	3.9	1.3	1.4	1.5	6.5	96.2
DE724 - Marburg-Biedenkopf	4.1	5.7	1.9	2.0	2.3	9.6	141.2
DE725 - Vogelsbergkreis	1.8	2.5	0.8	0.9	1.0	4.2	62.0
DE73 - Kassel	21.0	29.2	9.6	10.3	11.6	49.1	722.2
DE731 - Kassel, Kreisfreie Stadt	3.4	4.7	1.5	1.7	1.8	7.8	115.3
DE732 - Fulda	3.7	5.2	1.7	1.8	2.1	8.7	128.5
DE733 - Hersfeld-Rotenburg	2.1	2.9	1.0	1.0	1.2	4.9	72.4
DE734 - Kassel, Landkreis	4.1	5.7	1.9	2.0	2.2	9.5	140.3
DE735 - Schwalm-Eder-Kreis	3.2	4.4	1.4	1.6	1.7	7.4	108.2
DE736 - Waldeck-Frankenberg	2.8	3.9	1.3	1.4	1.5	6.5	96.0
DE737 - Werra-Meißner-Kreis	1.8	2.5	0.8	0.9	1.0	4.2	61.6
DE8 - Mecklenburg-Vorpommern	13.0	18.1	6.0	6.4	7.2	30.4	447.4
DE80 - Mecklenburg-Vorpommern	238.1	330.7	108.8	117.1	131.1	555.4	8,172.3
DE801 - Greifswald, Kreisfreie Stadt	7.9	10.9	3.6	3.9	4.3	18.4	270.5
DE802 - Neubrandenburg, Kreisfreie Stadt	9.4	13.1	4.3	4.6	5.2	22.0	323.6
DE803 - Rostock, Kreisfreie Stadt	29.2	40.6	13.3	14.4	16.1	68.2	1,002.9
DE804 - Schwerin, Kreisfreie Stadt	13.8	19.1	6.3	6.8	7.6	32.1	471.9
DE805 - Stralsund, Kreisfreie Stadt	8.3	11.6	3.8	4.1	4.6	19.5	286.3
DE806 - Wismar, Kreisfreie Stadt	6.4	8.9	2.9	3.2	3.5	15.0	220.3
DE807 - Bad Doberan	17.0	23.6	7.7	8.3	9.3	39.6	582.1

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE808 - Demmin	11.6	16.1	5.3	5.7	6.4	27.0	397.5
DE809 - Güstrow	14.4	20.0	6.6	7.1	7.9	33.6	493.8
DE80A - Ludwigslust	17.8	24.7	8.1	8.7	9.8	41.5	610.4
DE80B - Mecklenburg-Strelitz	11.3	15.7	5.2	5.5	6.2	26.3	387.1
DE80C - Müritz	9.4	13.0	4.3	4.6	5.2	21.9	322.1
DE80D - Nordvorpommern	15.3	21.3	7.0	7.5	8.4	35.8	526.5
DE80E - Nordwestmecklenburg	16.8	23.4	7.7	8.3	9.3	39.3	578.1
DE80F - Ostvorpommern	15.3	21.2	7.0	7.5	8.4	35.6	523.5
DE80G - Parchim	13.9	19.3	6.4	6.8	7.7	32.5	477.9
DE80H - Rügen	9.8	13.6	4.5	4.8	5.4	22.9	336.5
DE80I - Uecker-Randow	10.5	14.6	4.8	5.2	5.8	24.5	360.3
DE9 - Niedersachsen	24.2	33.6	11.0	11.9	13.3	56.4	829.6
DE91 - Braunschweig	27.2	37.7	12.4	13.4	15.0	63.4	932.7
DE911 - Braunschweig, Kreisfreie Stadt	4.2	5.8	1.9	2.1	2.3	9.7	143.5
DE912 - Salzgitter, Kreisfreie Stadt	1.7	2.4	0.8	0.9	1.0	4.0	59.5
DE913 - Wolfsburg, Kreisfreie Stadt	2.0	2.8	0.9	1.0	1.1	4.8	70.1
DE914 - Gifhorn	2.9	4.0	1.3	1.4	1.6	6.8	100.0
DE915 - Göttingen	4.4	6.1	2.0	2.1	2.4	10.2	149.6
DE916 - Goslar	2.4	3.4	1.1	1.2	1.3	5.7	83.1
DE917 - Helmstedt	1.6	2.2	0.7	0.8	0.9	3.7	54.0
DE918 - Northeim	2.4	3.3	1.1	1.2	1.3	5.5	80.8
DE919 - Osterode am Harz	1.3	1.8	0.6	0.6	0.7	3.1	45.0
DE91A - Peine	2.2	3.1	1.0	1.1	1.2	5.2	76.2
DE91B - Wolfenbüttel	2.1	2.9	0.9	1.0	1.1	4.8	70.8
DE92 - Hannover	17.1	23.8	7.8	8.4	9.4	40.0	587.9
DE922 - Diepholz	1.7	2.4	0.8	0.8	0.9	4.0	58.7
DE923 - Hameln-Pyrmont	1.2	1.7	0.6	0.6	0.7	2.9	42.5
DE925 - Hildesheim	2.3	3.2	1.0	1.1	1.2	5.3	77.9
DE926 - Holz Minden	0.6	0.8	0.3	0.3	0.3	1.4	20.2
DE927 - Nienburg (Weser)	1.0	1.4	0.4	0.5	0.5	2.3	33.7
DE928 - Schaumburg	1.3	1.8	0.6	0.6	0.7	3.0	44.3
DE929 - Region Hannover	9.1	12.6	4.1	4.5	5.0	21.1	310.7
DE93 - Lüneburg	45.2	62.8	20.7	22.2	24.9	105.5	1,552.2
DE931 - Celle	4.8	6.6	2.2	2.4	2.6	11.1	164.0
DE932 - Cuxhaven	5.4	7.5	2.5	2.6	3.0	12.5	184.1
DE933 - Harburg	6.6	9.1	3.0	3.2	3.6	15.3	225.7
DE934 - Lüchow-Dannenberg	1.3	1.8	0.6	0.7	0.7	3.1	45.4
DE935 - Lüneburg, Landkreis	4.7	6.6	2.2	2.3	2.6	11.0	162.5
DE936 - Osterholz	3.0	4.2	1.4	1.5	1.6	7.0	102.7

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DE937 - Rotenburg (Wümme)	4.4	6.1	2.0	2.2	2.4	10.2	150.4
DE938 - Soltau-Fallingb.ostel	3.7	5.2	1.7	1.8	2.1	8.7	128.2
DE939 - Stade	5.3	7.3	2.4	2.6	2.9	12.3	180.6
DE93A - Uelzen	2.5	3.5	1.1	1.2	1.4	5.9	86.4
DE93B - Verden	3.6	4.9	1.6	1.8	2.0	8.3	122.2
DE94 - Weser-Ems	15.1	21.0	6.9	7.4	8.3	35.3	519.9
DE941 - Delmenhorst, Kreisfreie Stadt	0.5	0.6	0.2	0.2	0.3	1.1	15.6
DE942 - Emden, Kreisfreie Stadt	0.3	0.4	0.1	0.2	0.2	0.7	10.8
DE943 - Oldenburg (Oldenburg), Kreisfreie Stadt	1.0	1.4	0.5	0.5	0.5	2.3	34.0
DE944 - Osnabrück, Kreisfreie Stadt	1.0	1.4	0.5	0.5	0.6	2.3	34.4
DE945 - Wilhelmshaven, Kreisfreie Stadt	0.5	0.7	0.2	0.2	0.3	1.2	17.0
DE946 - Ammerland	0.7	1.0	0.3	0.4	0.4	1.7	24.7
DE947 - Aurich	1.2	1.6	0.5	0.6	0.6	2.7	39.7
DE948 - Cloppenburg	1.0	1.3	0.4	0.5	0.5	2.3	33.1
DE949 - Emsland	1.9	2.7	0.9	0.9	1.1	4.5	65.7
DE94A - Friesland (DE)	0.6	0.8	0.3	0.3	0.3	1.4	20.9
DE94B - Grafschaft Bentheim	0.8	1.1	0.4	0.4	0.5	1.9	28.4
DE94C - Leer	1.0	1.4	0.5	0.5	0.6	2.4	34.6
DE94D - Oldenburg, Landkreis	0.8	1.1	0.4	0.4	0.4	1.8	26.6
DE94E - Osnabrück, Landkreis	2.2	3.0	1.0	1.1	1.2	5.1	74.8
DE94F - Vechta	0.8	1.1	0.4	0.4	0.5	1.9	28.4
DE94G - Wesermarsch	0.6	0.8	0.3	0.3	0.3	1.3	19.1
DE94H - Wittmund	0.4	0.5	0.2	0.2	0.2	0.8	12.0
DEA - Nordrhein-Westfalen	22.4	31.1	10.2	11.0	12.3	52.3	769.4
DEA1 - Düsseldorf	14.6	20.2	6.7	7.2	8.0	34.0	500.2
DEA11 - Düsseldorf, Kreisfreie Stadt	1.7	2.3	0.8	0.8	0.9	3.9	56.9
DEA12 - Duisburg, Kreisfreie Stadt	1.4	1.9	0.6	0.7	0.8	3.2	47.5
DEA13 - Essen, Kreisfreie Stadt	1.6	2.3	0.7	0.8	0.9	3.8	55.7
DEA14 - Krefeld, Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.5	22.8
DEA15 - Mönchengladbach, Kreisfreie Stadt	0.7	1.0	0.3	0.4	0.4	1.7	25.0
DEA16 - Mülheim an der Ruhr, Kreisfreie Stadt	0.5	0.7	0.2	0.2	0.3	1.1	16.2
DEA17 - Oberhausen, Kreisfreie Stadt	0.6	0.8	0.3	0.3	0.3	1.4	20.7
DEA18 - Remscheid, Kreisfreie Stadt	0.3	0.4	0.1	0.2	0.2	0.7	10.7
DEA19 - Solingen, Kreisfreie Stadt	0.5	0.6	0.2	0.2	0.2	1.1	15.5

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEA1A - Wuppertal, Kreisfreie Stadt	1.0	1.4	0.5	0.5	0.5	2.3	33.9
DEA1B - Kleve	0.9	1.2	0.4	0.4	0.5	2.0	29.8
DEA1C - Mettmann	1.4	1.9	0.6	0.7	0.8	3.3	48.0
DEA1D - Rhein-Kreis Neuss	1.3	1.7	0.6	0.6	0.7	2.9	42.9
DEA1E - Viersen	0.8	1.2	0.4	0.4	0.5	2.0	29.1
DEA1F - Wesel	1.3	1.8	0.6	0.7	0.7	3.1	45.4
DEA2 - Köln	30.2	41.9	13.8	14.8	16.6	70.3	1,034.9
DEA22 - Bonn, Kreisfreie Stadt	2.2	3.1	1.0	1.1	1.2	5.2	76.0
DEA23 - Köln, Kreisfreie Stadt	6.9	9.6	3.1	3.4	3.8	16.1	236.5
DEA24 - Leverkusen, Kreisfreie Stadt	1.1	1.5	0.5	0.5	0.6	2.6	37.9
DEA26 - Düren	1.8	2.6	0.8	0.9	1.0	4.3	63.3
DEA27 - Rhein-Erft-Kreis	3.2	4.4	1.5	1.6	1.8	7.4	109.5
DEA28 - Euskirchen	1.3	1.8	0.6	0.6	0.7	3.1	45.2
DEA29 - Heinsberg	1.8	2.4	0.8	0.9	1.0	4.1	60.1
DEA2A - Oberbergischer Kreis	1.9	2.7	0.9	1.0	1.1	4.5	66.4
DEA2B - Rheinisch-Bergischer Kreis	1.9	2.6	0.9	0.9	1.0	4.4	65.4
DEA2C - Rhein-Sieg-Kreis	4.1	5.7	1.9	2.0	2.3	9.6	141.2
DEA2D - Städteregion Aachen	3.8	5.2	1.7	1.9	2.1	8.8	129.7
DEA3 - Münster	24.1	33.5	11.0	11.9	13.3	56.2	827.4
DEA31 - Bottrop, Kreisfreie Stadt	1.1	1.5	0.5	0.5	0.6	2.5	37.3
DEA32 - Gelsenkirchen, Kreisfreie Stadt	2.4	3.3	1.1	1.2	1.3	5.6	82.5
DEA33 - Münster, Kreisfreie Stadt	2.6	3.6	1.2	1.3	1.4	6.0	88.5
DEA34 - Borken	3.4	4.8	1.6	1.7	1.9	8.0	117.8
DEA35 - Coesfeld	2.0	2.8	0.9	1.0	1.1	4.8	70.1
DEA36 - Recklinghausen	5.9	8.1	2.7	2.9	3.2	13.7	201.0
DEA37 - Steinfurt	4.1	5.7	1.9	2.0	2.3	9.6	141.4
DEA38 - Warendorf	2.6	3.6	1.2	1.3	1.4	6.0	88.8
DEA4 - Detmold	18.0	25.0	8.2	8.9	9.9	42.0	618.4
DEA41 - Bielefeld, Kreisfreie Stadt	2.9	4.0	1.3	1.4	1.6	6.7	97.9
DEA42 - Gütersloh	3.1	4.3	1.4	1.5	1.7	7.3	107.2
DEA43 - Herford	2.2	3.1	1.0	1.1	1.2	5.1	75.6
DEA44 - Höxter	1.3	1.8	0.6	0.6	0.7	3.0	44.8
DEA45 - Lippe	3.1	4.3	1.4	1.5	1.7	7.3	106.7
DEA46 - Minden-Lübbecke	2.8	3.9	1.3	1.4	1.5	6.5	95.5
DEA47 - Paderborn	2.6	3.7	1.2	1.3	1.5	6.2	90.8
DEA5 - Arnsberg	195.9	272.0	89.5	96.3	107.8	456.9	6,722.7
DEA51 - Bochum, Kreisfreie Stadt	20.1	27.9	9.2	9.9	11.0	46.8	688.4
DEA52 - Dortmund, Kreisfreie Stadt	31.0	43.1	14.2	15.3	17.1	72.4	1,065.0
DEA53 - Hagen, Kreisfreie Stadt	10.1	14.0	4.6	5.0	5.6	23.6	347.0

WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEA54 - Hamm, Kreisfreie Stadt	9.7	13.5	4.4	4.8	5.3	22.7	333.3
DEA55 - Herne, Kreisfreie Stadt	8.8	12.3	4.0	4.3	4.9	20.6	302.9
DEA56 - Ennepe-Ruhr-Kreis	17.8	24.7	8.1	8.7	9.8	41.5	609.9
DEA57 - Hochsauerlandkreis	14.4	19.9	6.6	7.1	7.9	33.5	492.8
DEA58 - Märkischer Kreis	23.1	32.1	10.6	11.4	12.7	53.9	792.9
DEA59 - Olpe	7.4	10.3	3.4	3.7	4.1	17.4	255.4
DEA5A - Siegen-Wittgenstein	15.1	21.0	6.9	7.4	8.3	35.3	519.7
DEA5B - Soest	16.3	22.6	7.4	8.0	9.0	38.0	558.4
DEA5C - Unna	22.1	30.6	10.1	10.8	12.1	51.4	757.0
DEB - Rheinland-Pfalz	30.4	42.3	13.9	15.0	16.8	71.0	1,044.6
DEB1 - Koblenz	23.9	33.3	10.9	11.8	13.2	55.9	821.8
DEB11 - Koblenz, Kreisfreie Stadt	1.7	2.4	0.8	0.8	0.9	4.0	58.8
DEB12 - Ahrweiler	2.1	2.9	0.9	1.0	1.1	4.8	70.6
DEB13 - Altenkirchen (Westerwald)	2.1	3.0	1.0	1.0	1.2	5.0	73.2
DEB14 - Bad Kreuznach	2.5	3.5	1.1	1.2	1.4	5.8	86.0
DEB15 - Birkenfeld	1.3	1.9	0.6	0.7	0.7	3.1	46.3
DEB16 - Cochem-Zell	1.0	1.4	0.5	0.5	0.6	2.4	35.1
DEB17 - Mayen-Koblenz	3.4	4.7	1.5	1.7	1.9	7.9	116.4
DEB18 - Neuwied	2.9	4.1	1.3	1.4	1.6	6.8	100.1
DEB19 - Rhein-Hunsrück-Kreis	1.7	2.3	0.8	0.8	0.9	3.8	56.6
DEB1A - Rhein-Lahn-Kreis	2.0	2.8	0.9	1.0	1.1	4.7	68.5
DEB1B - Westerwaldkreis	3.2	4.5	1.5	1.6	1.8	7.5	110.0
DEB2 - Trier	20.5	28.4	9.3	10.1	11.3	47.7	702.5
DEB21 - Trier, Kreisfreie Stadt	4.2	5.8	1.9	2.1	2.3	9.8	143.5
DEB22 - Berncastel-Wittlich	4.4	6.2	2.0	2.2	2.4	10.3	152.3
DEB23 - Eifelkreis Bitburg-Prüm	3.8	5.2	1.7	1.8	2.1	8.8	128.9
DEB24 - Vulkaneifel	2.5	3.4	1.1	1.2	1.3	5.7	84.1
DEB25 - Trier-Saarburg	5.6	7.8	2.6	2.8	3.1	13.2	193.7
DEB3 - Rheinhessen-Pfalz	13.3	18.4	6.1	6.5	7.3	30.9	455.2
DEB31 - Frankenthal (Pfalz), Kreisfreie Stadt	0.3	0.4	0.1	0.2	0.2	0.7	10.6
DEB32 - Kaiserslautern, Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.5	22.5
DEB33 - Landau in der Pfalz, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.2	0.7	9.8
DEB34 - Ludwigshafen am Rhein, Kreisfreie Stadt	1.1	1.5	0.5	0.5	0.6	2.5	37.1
DEB35 - Mainz, Kreisfreie Stadt	1.3	1.8	0.6	0.6	0.7	3.1	45.0
DEB36 - Neustadt an der Weinstraße, Kreisfreie Stadt	0.4	0.5	0.2	0.2	0.2	0.8	12.1
DEB37 - Pirmasens, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.1	0.6	9.2

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Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEB38 - Speyer, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.8	11.3
DEB39 - Worms, Kreisfreie Stadt	0.5	0.8	0.2	0.3	0.3	1.3	18.5
DEB3A - Zweibrücken, Kreisfreie Stadt	0.2	0.3	0.1	0.1	0.1	0.5	7.7
DEB3B - Alzey-Worms	0.8	1.1	0.4	0.4	0.5	1.9	28.3
DEB3C - Bad Dürkheim	0.9	1.2	0.4	0.4	0.5	2.0	30.1
DEB3D - Donnersbergkreis	0.5	0.7	0.2	0.2	0.3	1.2	17.3
DEB3E - Germersheim	0.8	1.1	0.4	0.4	0.5	1.9	28.3
DEB3F - Kaiserslautern, Landkreis	0.7	1.0	0.3	0.3	0.4	1.6	24.0
DEB3G - Kusel	0.5	0.7	0.2	0.2	0.3	1.1	16.6
DEB3H - Südliche Weinstraße	0.7	1.0	0.3	0.4	0.4	1.7	24.7
DEB3I - Rhein-Pfalz-Kreis	1.0	1.4	0.4	0.5	0.5	2.3	33.7
DEB3J - Mainz-Bingen	1.3	1.9	0.6	0.7	0.7	3.1	45.8
DEB3K - Südwestpfalz	0.7	0.9	0.3	0.3	0.4	1.5	22.5
DEC - Saarland	20.6	28.6	9.4	10.1	11.3	48.0	705.8
DEC0 - Saarland	20.5	28.5	9.4	10.1	11.3	47.9	704.3
DEC01 - Regionalverband Saarbrücken	6.7	9.3	3.1	3.3	3.7	15.6	229.9
DEC02 - Merzig-Wadern	2.1	2.9	1.0	1.0	1.2	4.9	72.5
DEC03 - Neunkirchen	2.8	3.9	1.3	1.4	1.5	6.5	95.2
DEC04 - Saarlouis	4.1	5.7	1.9	2.0	2.3	9.6	140.8
DEC05 - Saarpfalz-Kreis	3.0	4.2	1.4	1.5	1.7	7.0	103.2
DEC06 - St. Wendel	1.8	2.5	0.8	0.9	1.0	4.3	62.8
DED - Sachsen	22.5	31.3	10.3	11.1	12.4	52.6	773.5
DED2 - Dresden	8.8	12.3	4.0	4.3	4.9	20.6	303.0
DED21 - Dresden, Kreisfreie Stadt	2.8	3.9	1.3	1.4	1.6	6.6	96.7
DED2C - Bautzen	1.5	2.1	0.7	0.7	0.8	3.5	52.1
DED2D - Görlitz	1.5	2.1	0.7	0.7	0.8	3.5	52.1
DED2E - Meißen	1.5	2.1	0.7	0.7	0.8	3.5	52.1
DED2F - Sächsische Schweiz-Osterzgebirge	1.5	2.0	0.7	0.7	0.8	3.4	50.2
DED4 - Chemnitz	3.9	5.4	1.8	1.9	2.1	9.0	133.1
DED41 - Chemnitz, Kreisfreie Stadt	1.0	1.5	0.5	0.5	0.6	2.4	36.0
DED42 - Erzgebirgskreis	0.7	1.0	0.3	0.3	0.4	1.7	24.4
DED43 - Mittelsachsen	0.7	1.0	0.3	0.3	0.4	1.7	24.4
DED44 - Vogtlandkreis	0.7	1.0	0.3	0.3	0.4	1.7	24.4
DED45 - Zwickau	0.7	1.0	0.3	0.3	0.4	1.7	24.4
DED5 - Leipzig	4.5	6.3	2.1	2.2	2.5	10.5	154.7
DED51 - Leipzig, Kreisfreie Stadt	1.4	2.0	0.6	0.7	0.8	3.3	48.8
DED52 - Leipzig	1.6	2.2	0.7	0.8	0.9	3.6	53.4
DED53 - Nordsachsen	1.5	2.1	0.7	0.8	0.8	3.6	52.5

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2014 Industry Product Sales (Mill. Euros) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEE - Sachsen-Anhalt	145.4	201.9	66.4	71.5	80.0	339.1	4,989.8
DEE0 - Sachsen-Anhalt	6.6	9.2	3.0	3.3	3.6	15.4	227.2
DEE01 - Dessau-Roßlau, Kreisfreie Stadt	0.2	0.3	0.1	0.1	0.1	0.6	8.5
DEE02 - Halle (Saale), Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.5	22.5
DEE03 - Magdeburg, Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.5	22.4
DEE04 - Altmarkkreis Salzwedel	0.3	0.4	0.1	0.1	0.1	0.6	8.7
DEE05 - Anhalt-Bitterfeld	0.5	0.7	0.2	0.2	0.3	1.2	17.2
DEE06 - Jerichower Land	0.3	0.4	0.1	0.1	0.2	0.6	9.4
DEE07 - Börde	0.5	0.7	0.2	0.2	0.3	1.2	17.4
DEE08 - Burgenland (DE)	0.6	0.8	0.3	0.3	0.3	1.3	18.9
DEE09 - Harz	0.7	0.9	0.3	0.3	0.4	1.5	22.6
DEE0A - Mansfeld-Südharz	0.4	0.6	0.2	0.2	0.2	1.0	14.7
DEE0B - Saalekreis	0.6	0.8	0.3	0.3	0.3	1.3	19.2
DEE0C - Salzlandkreis	0.6	0.8	0.3	0.3	0.3	1.4	20.4
DEE0D - Stendal	0.3	0.5	0.2	0.2	0.2	0.8	11.9
DEE0E - Wittenberg	0.4	0.5	0.2	0.2	0.2	0.9	13.4
DEF - Schleswig-Holstein	11.7	16.2	5.3	5.7	6.4	27.2	400.9
DEF0 - Schleswig-Holstein	11.1	15.4	5.1	5.4	6.1	25.8	380.1
DEF01 - Flensburg, Kreisfreie Stadt	0.3	0.5	0.2	0.2	0.2	0.8	11.9
DEF02 - Kiel, Kreisfreie Stadt	0.9	1.3	0.4	0.5	0.5	2.2	32.0
DEF03 - Lübeck, Kreisfreie Stadt	0.8	1.1	0.4	0.4	0.5	1.9	28.2
DEF04 - Neumünster, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.2	0.7	10.3
DEF05 - Dithmarschen	0.5	0.7	0.2	0.3	0.3	1.2	18.1
DEF06 - Herzogtum Lauenburg	0.7	1.0	0.3	0.4	0.4	1.7	25.1
DEF07 - Nordfriesland	0.6	0.9	0.3	0.3	0.4	1.5	22.2
DEF08 - Ostholstein	0.8	1.1	0.4	0.4	0.4	1.9	27.5
DEF09 - Pinneberg	1.2	1.6	0.5	0.6	0.7	2.8	40.6
DEF0A - Plön	0.5	0.7	0.2	0.3	0.3	1.2	18.0
DEF0B - Rendsburg-Eckernförde	1.1	1.5	0.5	0.5	0.6	2.5	36.2
DEF0C - Schleswig-Flensburg	0.8	1.1	0.4	0.4	0.4	1.8	26.6
DEF0D - Segeberg	1.0	1.4	0.5	0.5	0.6	2.4	34.7
DEF0E - Steinburg	0.5	0.7	0.2	0.3	0.3	1.2	17.9
DEF0F - Stormarn	0.9	1.2	0.4	0.4	0.5	2.1	30.7
DEG - Thüringen	13.2	18.3	6.0	6.5	7.2	30.7	451.8
DEG0 - Thüringen	15.0	20.8	6.8	7.4	8.2	34.9	513.6
DEG01 - Erfurt, Kreisfreie Stadt	1.4	1.9	0.6	0.7	0.8	3.2	46.8
DEG02 - Gera, Kreisfreie Stadt	0.7	0.9	0.3	0.3	0.4	1.6	22.8

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Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
DEG03 - Jena, Kreisfreie Stadt	0.7	1.0	0.3	0.3	0.4	1.6	24.0
DEG04 - Suhl, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.1	0.6	9.0
DEG05 - Weimar, Kreisfreie Stadt	0.4	0.6	0.2	0.2	0.2	1.0	15.0
DEG06 - Eichsfeld	0.7	1.0	0.3	0.3	0.4	1.6	24.2
DEG07 - Nordhausen	0.6	0.8	0.3	0.3	0.3	1.4	20.7
DEG09 - Unstrut-Hainich-Kreis	0.7	1.0	0.3	0.4	0.4	1.7	25.0
DEG0A - Kyffhäuserkreis	0.5	0.8	0.2	0.3	0.3	1.3	18.8
DEG0B - Schmalkalden-Meiningen	0.9	1.2	0.4	0.4	0.5	2.0	29.9
DEG0C - Gotha	0.9	1.3	0.4	0.5	0.5	2.2	31.7
DEG0D - Sömmerda	0.5	0.7	0.2	0.2	0.3	1.1	16.8
DEG0E - Hildburghausen	0.4	0.6	0.2	0.2	0.2	1.0	15.4
DEG0F - Ilm-Kreis	0.8	1.0	0.3	0.4	0.4	1.8	25.8
DEG0G - Weimarer Land	0.6	0.8	0.3	0.3	0.3	1.3	19.4
DEG0H - Sonneberg	0.4	0.6	0.2	0.2	0.2	0.9	13.8
DEG0I - Saalfeld-Rudolstadt	0.8	1.1	0.4	0.4	0.4	1.8	26.9
DEG0J - Saale-Holzland-Kreis	0.6	0.8	0.3	0.3	0.3	1.4	19.9
DEG0K - Saale-Orla-Kreis	0.6	0.8	0.3	0.3	0.3	1.4	20.2
DEG0L - Greiz	0.7	1.0	0.3	0.4	0.4	1.7	24.8
DEG0M - Altenburger Land	0.7	0.9	0.3	0.3	0.4	1.5	22.8
DEG0N - Eisenach, Kreisfreie Stadt	0.3	0.4	0.1	0.1	0.2	0.7	9.8
DEG0P - Wartburgkreis	0.9	1.2	0.4	0.4	0.5	2.0	30.0

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NEW PASSENGER CARS -- RETAIL, INCLUDING STATION WAGONS

Methodology

Perry/Hope Partners' Industry Forecast reports are estimations and projections based on our exclusive economic model that use the following data sources:

- 1) EuroStat (European Commission Statistics Division)
- 2) U.S. Bureau of the Census
- 3) WorldBank
- 4) UNSTATS (United Nations Statistics Division)

The general steps in our economic model are:

- 1) calculate projected enterprises using EuroStat data. Regression analysis is used as well as both longitudinal (historical) and vertical (from industry section to industry division to industry class) analysis.
- 2) calculate estimated establishments (local units) based on enterprise estimates from EuroStat data (step 1) and establishments by employee size of establishments from U.S. Census data.
- 3) calculate estimated establishments (local units) based on enterprise estimates from EuroStat data (step 1), establishments by employee size of establishments from U.S. Census data, and turnover by employee size of establishments from U.S. Census data.
- 4) calculate estimated employment based on enterprise estimates from EuroStat data (step 1), establishments by employee size of establishments from U.S. Census data, and employment by employee size of establishments from U.S. Census data.
- 5) calculate estimated establishments, turnover and employment based on regional enterprise estimates from EuroStat data and national estimates from steps 1 to 4.
- 6) calculate estimated product sales based on average product sales by retail industry estimates from U.S. Census data.

Appendix (Glossary)

ENTERPRISES

The enterprise is the smallest combination of legal units that is an organisational unit producing goods or services, which benefits from a certain degree of autonomy in decision-making, especially for the allocation of its current resources. An enterprise carries out one or more activities at one or more locations. An enterprise may be a sole legal unit.

LOCAL UNITS

The local unit is an enterprise or part thereof (e.g. a workshop, factory, warehouse, office, mine or depot) situated in a geographically identified place. At or from this place economic activity is carried out for which - save for certain exceptions - one or more persons work (even if only part-time) for one and the same enterprise.

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WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Germany Products Forecast (ISIC45)

TURNOVER

Turnover comprises the totals invoiced by the observation unit during the reference period, and this corresponds to market sales of goods or services supplied to third parties.

Turnover includes all duties and taxes on the goods or services invoiced by the unit with the exception of the VAT invoiced by the unit vis-à-vis its customer and other similar deductible taxes directly linked to turnover.

It also includes all other charges (transport, packaging, etc.) passed on to the customer, even if these charges are listed separately in the invoice. Reduction in prices, rebates and discounts as well as the value of returned packing must be deducted.

Income classified as other operating income, financial income and extra-ordinary income in company accounts is excluded from turnover. Operating subsidies received from public authorities or the institutions of the European Union are also excluded.

EMPLOYMENT

Employment is one of the main variable groups covered by structural business statistics. The two main measures used are:

- the number of persons employed and
- the number of employees.

More complex measures are sometimes produced by measuring the number of hours worked or by conversion into full-time equivalent units. In addition some particular categories of employment are measured, such as part-time employment, female employment, self-employment, apprentices, homeworkers and unpaid employment (unpaid family workers and working proprietors).

The European System of Accounts (ESA) defines employment as covering both employees and self-employed persons, who are engaged in some productive activity that falls within the production boundary of the system.

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ISIC (INDUSTRY CODES)

The International Standard Industrial Classification of all Economic Activities (ISIC) of the United Nations is intended to be a standard classification of all productive economic activities. Its main aim is to provide a set of activity categories that can be used when analysing statistics according to such activities. The detailed groups and classes of the ISIC are best suited for classifying the kind of economic activity of establishments.

The ISIC is a classification by activity. The activity carried out by a statistical unit is the type of production in which it engages.

NACE REV. 2

NACE Rev. 2 - Statistical classification of economic activities

In 2002, a major revision of NACE was launched. The Regulation establishing NACE Rev. 2 was adopted in December 2006. It includes provisions for the implementation of NACE Rev. 2 and coordinated transition from NACE Rev. 1.1 to NACE Rev. 2 in various statistical domains. NACE Rev. 2 is to be used, in general, for statistics referring to economic activities performed as from 1 January 2008 onwards.

NUTS REGIONAL CLASSIFICATIONS

NUTS - The statistical classification of regions in the European Union

The NUTS classification is the common statistical classification of territorial units in order to enable collection, compilation and dissemination of harmonized regional statistics of the Union.

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VALUE ADDED

Value added at basic prices is calculated from the production value plus subsidies on products less the purchases of goods and services (other than those purchased for resale in the same condition) plus or minus the change in stocks of raw materials and consumables less other taxes on products which are linked to turnover but not deductible. It represents the value added by the various factor inputs in the operating activities of the unit concerned.

Income and expenditure classified as financial or extra-ordinary in company accounts is excluded from value added.

Value added at basic prices is calculated "gross" because value adjustments (such as depreciation) are not subtracted.

Note: Operating subsidies can be separated into two groups.

i) Subsidies on products are subsidies payable per unit of a good or service. The subsidy may be a specific amount of money per unit of a good or service or it may be calculated ad valorem as a specified percentage of the price per unit. A subsidy on a product usually becomes payable when the good or service is produced, sold or imported, but it may also be payable in other circumstances such as when a good is transferred, leased, delivered or used for own consumption or own capital formation.

ii) Subsidies linked to production are subsidies received by a unit which are not linked to the quantity or the value of goods produced or sold. Notably these subsidies include subsidies on the payroll and workforce, subsidies for environmental protection and grants for interest relief.

Investment subsidies are excluded.

Specific calculation methods are needed for NACE Rev. 1 classes 66.01 and 66.03

Note: Indirect taxes can be separated into three groups.

i) The first comprises VAT and other deductible taxes directly linked to turnover which are excluded from turnover. These taxes are collected in stages by the enterprise and fully borne by the final purchaser.

ii) The second group concerns all other taxes and duties linked to products which are either 1) linked to turnover and not deductible or 2) taxes on products not linked to turnover. Included here are taxes and duties on imports and taxes on the production, export, sale, transfer, leasing or delivery of goods and services or as a result of their use for own consumption or own capital formation.

iii) The third group concerns taxes and duties linked to production. These are compulsory, unrequited payments, in cash or in kind which are levied by general government, or by the Institutions of the European Union, in respect of the production and importation of goods and services, the employment of labour, the ownership or use of land, buildings or other assets used in production irrespective of the quantity or the value of goods and services produced or sold.

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PRODUCTION VALUE

The production value measures the amount actually produced by the unit, based on sales, including changes in stocks and the resale of goods and services.

The production value is defined as turnover, plus or minus the changes in stocks of finished products, work in progress and goods and services purchased for resale, minus the purchases of goods and services for resale, plus capitalised production, plus other operating income (excluding subsidies). Income and expenditure classified as financial or extra-ordinary in company accounts is excluded from production value. Included in purchases of goods and services for resale are the purchases of services purchased in order to be rendered to third parties in the same condition.

Specific calculation methods are needed for NACE Rev. 1 classes 66.01 and 66.03.

Note: Capitalised production includes the own-account production of all goods that are retained by their producers as investment. The latter includes the production of fixed tangible assets (buildings, etc.) as well as intangible assets (development of software, etc.). Capitalised production is unsold production and is valued at production cost. Note that these capital goods are also to be included in investment.

Note: Other operating income is a company accounting heading. The contents of this heading may vary between sectors and over time and as such can not be defined precisely for statistical purposes.