

# 2024 Global Industry Forecast

G45 - Wholesale And Retail Trade  
And Repair Of Motor Vehicles And  
Motorcycles



Industry Code - G45

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### Regional Markets

(Historical Data Trends)

<u>Country Name</u>	<u>Code</u>	<u>Country Name</u>	<u>Code</u>
Argentina	ARG	Nigeria	NGA
Australia	AUS	Norway	NOR
Austria	AUT	Pakistan	PAK
Bangladesh	BGD	Philippines	PHL
Belgium	BEL	Poland	POL
Brazil	BRA	Puerto Rico	PRI
Canada	CAN	Romania	ROU
Chile	CHL	Russian Federation	RUS
China	CHN	Saudi Arabia	SAU
Czech Republic	CZE	Singapore	SGP
Denmark	DNK	South Africa	ZAF
Egypt, Arab Rep.	EGY	Spain	ESP
Finland	FIN	Sweden	SWE
France	FRA	Switzerland	CHE
Germany	DEU	Thailand	THA
Hungary	HUN	Turkey	TUR
India	IND	United Arab Emirates	ARE
Indonesia	IDN	United Kingdom	GBR
Ireland	IRL	United States	USA
Israel	ISR	Venezuela, RB	VEN
Italy	ITA	Vietnam	VNM
Japan	JPN		
Korea, Rep.	KOR		
Malaysia	MYS		
Mexico	MEX		
Netherlands	NLD		

# Users' Guide

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Scope of the Report

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This Industry Forecast aims at estimating the industry size and the growth potential of this industry. Topics analyzed within the report include a detailed breakdown of the global g45 - wholesale and retail trade and repair of motor vehicles and motorcycles industry by geography and historical trend. The scope of the report extends to sizing of the g45 - wholesale and retail trade and repair of motor vehicles and motorcycles industry and global economic trends with industry data for 2022 as the base year, 2023 and 2023 as the estimate years and forecast for 2025 with projection of CAGR from 2025 to 2030.

Industry sales include the total value of all products manufactured or services provided by industry companies. For selected industries, this can represent value of receipts, value of production, or value of work done. Market data is provided in U.S. dollar value at global and regional levels, as well as local currencies for all countries.

### Report Coverage

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The report focuses a detailed calculation of industries and the related system providers. The study forecasts the market value of the g45 - wholesale and retail trade and repair of motor vehicles and motorcycles industry.

Published annually, this report provides a unique and accurate estimate on market sizing for this equipment/material using a proprietary economic model that integrates historical trends (horizontal analysis) and longitudinal analysis of incorporated industries (vertical analysis).

Regional summaries include North America, Europe, Asia-Pacific, Latin America, Africa, and Middle East. Percent shares are presented for each region as a share of the global market.

Industry sales values are also broken down by geographic areas in the countries in the report for regions, districts, provinces, states and cities.

This report does not list key players/companies in the market but focuses on a top-down and outlook view of the market despite the existing and entering of market companies.

# Users' Guide

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## **Benefits of the Report**

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This report is primarily aimed at business professionals in fields related to the market. These may include retailers and their suppliers, financiers and investors, researchers with backgrounds in the market, marketing and sales professionals, and others.

This report may also prove valuable to professional analysts, investors, public policy advisors and others who are seeking a better understanding and definition of how g45 - wholesale and retail trade and repair of motor vehicles and motorcycles fit into the broader global market.

The report will help the market leaders and new entrants in this market with information on the closest approximations of the revenue numbers for the overall market. This report will help stakeholders understand the competitive landscape and gain more insights to better position their businesses and to plan market strategies. The report also helps stakeholders understand the opportunities of the market.

# Methodology

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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**Definition: This division includes all activities (except manufacture and renting) related to motor vehicles and motorcycles, including lorries and trucks, such as the wholesale and retail sale of new and second-hand vehicles, the repair and maintenance of vehicles a**

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### Methodology

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The Global Industry Forecast report series by Perry/Hope Partners features industry sales (turnover) in various industries and sectors, such as professional services, manufacturing, retail stores, and e-commerce stores. The reports are published annually based on a unique methodology that uses robust data sources and detailed logarithms to estimate global industries. The main steps in the methodology are:

- Industry definitions and historical data are primarily based on EuroStat's database which is updated annually.
- Market sales (turnover) for the European countries are used as a ratio to all other countries in the report by GDP and the percent of the total manufacturing sector as percent of the countries total GDP.
- Adjustments to estimates are both vertical (industry) analysis and horizontal (trend) analysis.
- Demographic breakdowns of regions, cities, states, districts and provinces are based on historical population and regional GDP data projected forward.

# Global Sales

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales Turnover) by Countries (USD Millions)

Country Name	2019	2020	2021	2022	2023	2024	2025
Argentina	19,246.8	15,608.9	17,099.8	15,807.5	14,233.3	12,847.3	11,673.4
Australia	73,333.4	64,565.9	68,137.8	65,563.2	62,655.4	59,802.5	57,033.6
Austria	22,217.5	20,070.6	20,040.7	20,013.7	19,226.0	18,447.3	17,687.6
Bangladesh	12,716.1	14,129.6	14,274.4	15,090.9	15,409.4	15,641.8	15,714.4
Belgium	29,473.8	26,632.5	27,331.6	27,271.9	26,620.6	25,930.7	25,195.1
Brazil	94,355.4	66,732.2	63,684.9	60,622.9	54,581.6	49,258.5	44,741.8
Canada	69,248.4	60,355.7	66,892.9	64,618.7	63,482.8	62,208.4	60,749.3
Chile	13,058.8	10,406.6	11,520.9	10,850.4	10,158.0	9,506.0	8,903.7
China	616,274.8	586,799.6	636,900.9	686,935.3	719,424.8	749,290.0	772,966.1
Czech Republic	11,440.3	10,496.3	11,067.3	11,834.6	12,287.9	12,701.4	13,031.6
Denmark	17,879.1	16,862.5	17,757.6	17,524.7	17,310.3	17,048.6	16,720.1
Egypt, Arab Rep.	12,164.8	13,869.6	14,896.4	21,183.6	21,947.7	22,603.5	23,035.8
Finland	12,847.6	11,988.1	11,942.6	11,969.4	11,642.5	11,301.9	10,945.4
France	152,001.7	137,320.5	139,080.3	138,155.7	132,702.7	127,346.9	122,186.2
Germany	192,915.1	178,655.5	179,062.3	181,194.4	176,868.8	172,337.8	167,600.3
Hungary	7,331.8	6,510.6	6,932.1	7,235.0	7,375.9	7,489.3	7,555.7
India	113,816.1	94,794.2	100,959.6	100,681.9	98,738.6	96,606.3	94,232.8
Indonesia	39,355.8	34,481.2	33,962.6	34,857.1	34,097.5	33,277.9	32,382.2
Ireland	18,184.4	17,117.4	18,658.4	20,039.0	20,794.9	21,456.0	21,918.7
Israel	22,333.2	21,323.9	23,657.8	24,461.5	23,948.6	23,408.6	22,844.7
Italy	105,808.3	92,768.9	91,852.1	89,091.4	83,758.3	78,754.6	74,195.1
Japan	283,767.1	256,849.6	233,856.5	239,535.9	227,793.7	216,597.8	206,246.2
Korea, Rep.	74,751.6	68,636.4	68,968.9	69,631.5	67,643.3	65,668.0	63,772.7
Malaysia	15,722.4	13,540.5	12,852.5	13,583.1	13,232.6	12,872.0	12,504.6
Mexico	60,418.3	48,069.6	50,334.3	48,252.5	45,432.8	42,770.1	40,317.1
Netherlands	50,643.5	46,829.2	46,941.9	47,736.6	47,131.8	46,393.4	45,463.0
Nigeria	17,722.0	14,710.8	12,903.0	12,524.6	11,436.0	10,409.4	9,431.1
Norway	18,719.6	16,028.2	16,979.6	16,766.3	15,943.1	15,140.9	14,366.5
Pakistan	11,915.6	11,821.1	12,130.6	11,770.2	11,333.7	10,901.5	10,480.2
Philippines	18,235.2	16,298.7	16,079.5	17,048.2	17,083.7	17,065.0	16,965.8
Poland	27,276.2	25,316.5	25,841.8	26,968.5	27,381.6	27,679.8	27,780.7
Puerto Rico	4,022.5	3,695.5	3,564.1	4,948.4	4,697.5	4,458.3	4,236.5
Romania	11,724.6	10,943.0	11,279.8	12,427.7	12,954.9	13,441.2	13,836.9
Russian Federation	72,416.9	61,289.4	66,425.6	63,537.1	58,304.4	53,588.4	49,496.8
Saudi Arabia	31,808.0	27,814.3	27,006.8	27,267.4	26,209.0	25,125.5	23,999.4
Singapore	21,041.3	18,153.7	19,908.2	19,648.5	19,379.9	19,065.4	18,689.7

# Global Sales

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales Turnover) by Countries (USD Millions)

Country Name	2019	2020	2021	2022	2023	2024	2025
South Africa	17,105.0	15,890.7	17,650.4	17,122.8	16,795.8	16,447.0	16,077.2
Spain	75,269.0	63,704.7	64,331.6	63,386.6	60,240.0	57,244.5	54,480.8
Sweden	27,815.2	26,274.3	27,659.0	26,737.8	26,070.7	25,366.1	24,616.3
Switzerland	41,716.1	39,359.6	38,491.5	39,717.6	39,434.0	39,031.7	38,458.0
Thailand	25,216.6	21,283.2	19,027.4	20,742.5	20,060.0	19,383.5	18,729.8
Turkey	34,194.7	28,627.1	28,881.1	27,682.2	25,663.2	23,823.0	22,211.6
United Arab Emirates	17,786.6	15,326.3	14,315.2	14,603.4	13,514.1	12,473.1	11,502.4
United Kingdom	159,611.0	147,081.4	149,447.3	150,457.6	147,124.6	143,595.4	139,856.2
United States	1,317,794.0	1,228,334.8	1,209,348.7	1,254,890.4	1,230,127.9	1,203,546.3	1,174,978.6
Venezuela, RB	14,840.7	13,006.3	11,258.1	10,223.7	8,907.7	7,757.5	6,770.1
Vietnam	8,672.9	10,485.0	10,085.1	11,076.8	11,560.0	11,993.5	12,316.1
Rest of World	143,815.7	292,922.1	298,607.5	502,803.0	736,169.3	949,985.3	1,199,237.2
GLOBAL	4,260,025.0	4,043,782.3	4,089,888.8	4,396,093.6	4,568,890.9	4,719,089.0	4,898,135.2

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Global

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Year-to-Year Change</u>	
2019	4,260,025,046.0		
2020	4,043,782,259.1	2019-2020	-5.1%
2021	4,089,888,767.7	2020-2021	1.1%
2022	4,396,093,564.4	2021-2022	7.5%
2023	4,568,890,888.1	2022-2023	3.9%
2024	4,719,088,977.2	2023-2024	3.3%
2025	4,898,135,180.4	2024-2025	3.8%
2030	5,319,623,733.0	CAGR 2025-2030	1.7%

  

<u>Year</u>	<u>Market Sales</u>	<u>Year-to-Year Change</u>	
2019			
2020		2019-2020	
2021		2020-2021	
2022		2021-2022	
2023		2022-2023	
2024		2023-2024	
2025		2024-2025	
2030		CAGR 2025-2030	

In 2024, sales for this industry worldwide is forecast to be \$4,719,089.0 million dollars. Sales are forecast to change by 3.8 percent in the next year (2024 to 2025).

In 2030, sales for this industry worldwide is forecast to be \$5,319,623.7 million dollars. The compound annual growth rate is projected to change by 1.7 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Regional Sales

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

The market for this industry in North America is estimated to be \$1,308.5 billion dollars in 2024 and is expected to change by -2.3 percent from 2023 to 2024. The market in the Asia-Pacific region for this industry is estimated to be \$1,354.1 billion in 2024 and is forecast to change by 0.3 percent from 2024 to 2025. The European market is \$736.4 billion in 2024.

### Market Size by Year (US\$ Millions)

	2019	2020	2021	2022	2023	2024	2025
North America	1,447,460.6	1,336,760.0	1,326,575.9	1,367,761.5	1,339,043.5	1,308,524.9	1,276,045.0
Latin America	113,615.2	82,351.5	80,796.1	76,441.2	68,825.1	62,115.4	56,424.1
Europe	837,432.4	764,267.9	771,809.0	776,563.2	756,727.8	736,379.4	715,365.8
Asia-Pacific	1,365,846.6	1,248,513.4	1,289,209.9	1,343,534.6	1,349,747.5	1,354,118.3	1,353,500.7
Middle East	34,194.7	28,627.1	28,881.1	27,682.2	25,663.2	23,823.1	22,211.6
Africa	34,839.1	30,615.4	30,568.3	29,668.5	28,253.8	26,879.1	25,531.3
GLOBAL	3,798,549.6	3,460,519.9	3,497,272.1	3,591,982.7	3,540,007.2	3,484,961.0	3,423,547.1

### Regional Distribution

	2019	2020	2021	2022	2023	2024	2025
North America	38.1%	38.6%	37.9%	38.1%	37.8%	37.5%	37.3%
Latin America	3.0%	2.4%	2.3%	2.1%	1.9%	1.8%	1.6%
Europe	22.0%	22.1%	22.1%	21.6%	21.4%	21.1%	20.9%
Asia-Pacific	36.0%	36.1%	36.9%	37.4%	38.1%	38.9%	39.5%
Middle East	0.9%	0.8%	0.8%	0.8%	0.7%	0.7%	0.6%
Africa	0.9%	0.9%	0.9%	0.8%	0.8%	0.8%	0.7%
GLOBAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

### Year-to-Year Change

	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
North America		-7.6%	-0.8%	3.1%	-2.1%	-2.3%	-2.5%
Latin America		-27.5%	-1.9%	-5.4%	-10.0%	-9.7%	-9.2%
Europe		-8.7%	1.0%	0.6%	-2.6%	-2.7%	-2.9%
Asia-Pacific		-8.6%	3.3%	4.2%	0.5%	0.3%	0.0%
Middle East		-16.3%	0.9%	-4.2%	-7.3%	-7.2%	-6.8%
Africa		-12.1%	-0.2%	-2.9%	-4.8%	-4.9%	-5.0%
GLOBAL		-8.9%	1.1%	2.7%	-1.4%	-1.6%	-1.8%

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Argentina

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	19,246,785.3	0.45%		
2020	15,608,925.3	0.39%	2019-2020	-18.9%
2021	17,099,759.5	0.42%	2020-2021	9.6%
2022	15,807,503.1	0.36%	2021-2022	-7.6%
2023	14,233,307.7	0.31%	2022-2023	-10.0%
2024	12,847,328.3	0.27%	2023-2024	-9.7%
2025	11,673,363.6	0.24%	2024-2029	-9.1%
2030	7,519,622.4	0.24%	CAGR 2025-2030	-7.1%

<u>Pesos</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Pesos 000s)</u>	<u>Year-to-Year Change</u>	
2019	1,558,989,606.1		
2020	1,264,322,945.7	2019-2020	-18.9%
2021	1,385,080,519.6	2020-2021	9.6%
2022	1,280,407,751.4	2021-2022	-7.6%
2023	1,152,897,925.3	2022-2023	-10.0%
2024	1,040,633,595.6	2023-2024	-9.7%
2025	945,542,452.3	2024-2025	-9.1%
2030	609,089,414.2	CAGR 2025-2030	-7.1%

In 2024, sales for this industry in Argentina is forecast to be \$12,847.3 million dollars. Sales are forecast to change by -9.1 percent in the next year (2024 to 2025). In 2024, sales will be 1040633.6 million Pesos and will change by -9.7 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Argentina is forecast to be \$7,519.6 million dollars. The compound annual growth rate is projected to change by -7.1 percent from 2025 to 2030. In 2030, sales will be 1040633.6 million Pesos and will change by -9.7 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Argentina

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Buenos Aires	5,497,252.6	4,961,270.8	4,507,205.1	2,900,194.2
Catamarca	139,984.7	127,061.4	116,095.1	76,870.9
Chaco	380,672.4	343,780.2	312,519.8	201,747.7
Chubut	192,828.8	175,355.5	160,521.7	107,288.9
Ciudad Autónoma de Buenos Aire	921,741.9	822,656.9	739,086.5	449,806.6
Córdoba	1,157,901.8	1,043,183.9	946,056.7	603,457.3
Corrientes	356,996.0	322,277.5	292,862.5	188,703.6
Entre Ríos	434,550.9	391,645.4	355,314.2	227,069.1
Formosa	199,087.2	180,382.3	164,517.2	107,956.1
Jujuy	246,842.0	223,393.7	203,512.0	132,780.2
La Pampa	113,661.7	102,525.3	93,092.7	59,742.8
La Rioja	132,495.5	120,792.2	110,852.1	75,026.8
Mendoza	617,820.9	557,504.1	506,408.1	325,620.2
Misiones	414,521.3	376,292.2	343,851.4	227,796.1
Neuquén	213,353.8	194,016.5	177,600.4	118,691.1
Río Negro	228,200.9	206,219.6	187,590.1	121,494.6
Salta	462,418.7	419,940.5	383,890.5	254,831.3
San Juan	248,198.3	224,447.5	204,313.9	132,788.9
San Luis	171,191.3	156,088.0	143,260.0	97,017.2
Santa Cruz	113,803.8	104,526.7	96,641.9	67,889.5
Santa Fe	1,089,713.8	979,417.5	886,115.7	558,535.9
Santiago del Estero	316,410.6	286,087.6	260,384.0	169,097.8
Tierra del Fuego	56,513.6	52,068.9	48,291.6	34,457.3
Tucumán	527,145.3	476,394.0	433,380.6	280,758.6

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Australia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	73,333,363.0	1.72%		
2020	64,565,853.0	1.60%	2019-2020	-12.0%
2021	68,137,799.1	1.67%	2020-2021	5.5%
2022	65,563,229.5	1.49%	2021-2022	-3.8%
2023	62,655,413.6	1.37%	2022-2023	-4.4%
2024	59,802,492.4	1.27%	2023-2024	-4.6%
2025	57,033,638.3	1.16%	2024-2029	-4.6%
2030	44,452,835.8	1.16%	CAGR 2025-2030	-4.4%

<u>Dollars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dollars 000s)</u>	<u>Year-to-Year Change</u>	
2019	98,266,706.4		
2020	86,518,243.0	2019-2020	-12.0%
2021	91,304,650.8	2020-2021	5.5%
2022	87,854,727.6	2021-2022	-3.8%
2023	83,958,254.2	2022-2023	-4.4%
2024	80,135,339.8	2023-2024	-4.6%
2025	76,425,075.3	2024-2025	-4.6%
2030	59,566,800.0	CAGR 2025-2030	-4.4%

In 2024, sales for this industry in Australia is forecast to be \$59,802.5 million dollars. Sales are forecast to change by -4.6 percent in the next year (2024 to 2025). In 2024, sales will be 80135.3 million Dollars and will change by -4.6 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Australia is forecast to be \$44,452.8 million dollars. The compound annual growth rate is projected to change by -4.4 percent from 2025 to 2030. In 2030, sales will be 80135.3 million Dollars and will change by -4.6 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Australia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Adelaide	3,713,050.8	3,520,284.4	3,334,675.3	2,510,755.5
Brisbane	7,096,995.2	6,814,848.2	6,538,329.4	5,246,766.5
Cairns (Northern Beaches)	493,353.3	472,922.1	452,949.8	360,349.8
Canberra (NSW)	1,369,805.0	1,305,059.7	1,242,312.7	958,529.7
Central Coast (Gosford)	1,060,815.6	1,010,924.8	962,557.6	743,597.8
Darwin	353,929.9	336,985.7	320,578.6	246,559.6
Geelong	486,982.4	461,829.5	437,601.8	329,942.1
Gold Coast (NSW)	2,092,887.9	2,019,088.7	1,946,228.3	1,598,665.3
Hobart	576,356.8	546,504.9	517,756.6	390,081.6
Melbourne	13,369,823.0	12,762,522.5	12,172,402.9	9,483,031.8
Newcastle	1,010,973.2	955,584.8	902,459.7	669,256.3
Perth	6,342,047.7	6,099,293.4	5,860,821.3	4,739,419.4
Sunshine Coast (Caloundra)	820,859.3	790,324.0	760,274.6	618,257.1
Sydney	13,327,714.8	12,653,331.8	12,002,812.9	9,100,088.9
Toowoomba	323,460.1	306,135.6	289,491.5	216,081.5
Townsville (Thuringowa)	590,957.4	567,167.2	543,869.8	435,297.5
Wollongong	809,043.5	765,230.5	723,172.0	538,096.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Austria

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	22,217,462.8	0.52%		
2020	20,070,639.1	0.50%	2019-2020	-9.7%
2021	20,040,712.7	0.49%	2020-2021	-0.1%
2022	20,013,650.6	0.46%	2021-2022	-0.1%
2023	19,225,991.0	0.42%	2022-2023	-3.9%
2024	18,447,325.2	0.39%	2023-2024	-4.1%
2025	17,687,616.8	0.36%	2024-2029	-4.1%
2030	14,142,430.6	0.36%	CAGR 2025-2030	-4.0%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	18,218,319.5		
2020	16,457,924.0	2019-2020	-9.7%
2021	16,433,384.4	2020-2021	-0.1%
2022	16,411,193.5	2021-2022	-0.1%
2023	15,765,312.6	2022-2023	-3.9%
2024	15,126,806.6	2023-2024	-4.1%
2025	14,503,845.8	2024-2025	-4.1%
2030	11,596,793.1	CAGR 2025-2030	-4.0%

In 2024, sales for this industry in Austria is forecast to be \$18,447.3 million dollars. Sales are forecast to change by -4.1 percent in the next year (2024 to 2025). In 2024, sales will be 15126.8 million Euros and will change by -4.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Austria is forecast to be \$14,142.4 million dollars. The compound annual growth rate is projected to change by -4 percent from 2025 to 2030. In 2030, sales will be 15126.8 million Euros and will change by -4.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Austria

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Amstetten	115,102.9	110,371.6	105,756.8	84,250.1
Baden	128,636.6	123,539.0	118,556.1	95,176.4
Bregenz	147,416.6	141,769.0	136,237.4	110,123.1
Dornbirn	230,538.8	221,763.7	213,165.7	172,527.2
Feldkirch	171,801.3	166,056.1	160,384.9	132,957.7
Graz	1,058,873.6	1,010,324.6	963,292.1	748,600.6
Hallein	109,811.3	106,102.4	102,443.4	84,778.1
Innsbruck	552,829.9	528,511.0	504,890.0	396,202.4
Judenburg	43,967.5	41,740.9	39,597.9	30,007.4
Kapfenberg	106,464.4	101,362.1	96,433.2	74,129.3
Klagenfurt am Wörthersee	464,772.3	445,774.1	427,237.7	340,761.4
Klosterneuburg	134,262.7	129,066.2	123,979.5	100,010.2
Krems an der Donau	120,465.0	115,519.3	110,695.1	88,207.2
Kufstein	87,506.7	84,459.7	81,458.8	67,048.2
Leoben	105,161.2	99,625.7	94,312.2	70,722.2
Leonding	126,842.5	122,287.9	117,810.0	96,423.3
Linz	861,529.7	821,499.3	782,752.5	606,341.5
Lustenau	110,595.5	106,567.1	102,609.9	83,757.9
Mödling	108,340.3	104,043.7	99,843.9	80,141.7
Saalfelden am Steinernen Meer	96,808.7	94,005.1	91,215.6	77,386.4
Salzburg	733,832.5	703,559.4	674,038.8	536,552.4
Spittal an der Drau	86,727.2	83,403.7	80,148.6	64,782.0
St. Pölten	239,463.1	229,009.7	218,851.4	172,041.7
Steyr	198,506.6	190,186.1	182,080.1	144,440.5
Telfs	104,209.0	102,343.8	100,437.9	90,175.0
Traun	127,083.1	122,238.4	117,491.9	95,063.8
Villach	310,857.9	298,977.5	287,339.5	232,373.2
Wels	308,002.7	296,434.6	285,091.1	231,347.1
Wien [Vienna]	7,823,890.1	7,496,744.6	7,177,991.8	5,697,192.4
Wiener Neustadt	198,888.9	191,144.2	183,566.0	147,895.0
Wolfsberg	131,264.3	125,990.5	120,839.5	96,732.4

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections



# Bangladesh

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	12,716,069.1	0.30%		
2020	14,129,641.6	0.35%	2019-2020	11.1%
2021	14,274,376.3	0.35%	2020-2021	1.0%
2022	15,090,912.9	0.34%	2021-2022	5.7%
2023	15,409,361.9	0.34%	2022-2023	2.1%
2024	15,641,760.6	0.33%	2023-2024	1.5%
2025	15,714,397.8	0.32%	2024-2029	0.5%
2030	14,662,640.4	0.32%	CAGR 2025-2030	-1.3%

<u>Takas</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Takas 000s)</u>	<u>Year-to-Year Change</u>	
2019	1,077,051,056.7		
2020	1,196,780,646.4	2019-2020	11.1%
2021	1,209,039,671.6	2020-2021	1.0%
2022	1,278,200,323.5	2021-2022	5.7%
2023	1,305,172,953.0	2022-2023	2.1%
2024	1,324,857,126.0	2023-2024	1.5%
2025	1,331,009,491.8	2024-2025	0.5%
2030	1,241,925,638.9	CAGR 2025-2030	-1.3%

In 2024, sales for this industry in Bangladesh is forecast to be \$15,641.8 million dollars. Sales are forecast to change by 0.5 percent in the next year (2024 to 2025). In 2024, sales will be 1324857.1 million Takas and will change by 1.5 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Bangladesh is forecast to be \$14,662.6 million dollars. The compound annual growth rate is projected to change by -1.3 percent from 2025 to 2030. In 2030, sales will be 1324857.1 million Takas and will change by 1.5 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Bangladesh

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Barisal	409,937.7	411,743.7	409,284.5	361,857.1
Chittagong	1,526,857.0	1,550,253.2	1,557,744.6	1,453,731.9
Brahmanbaria	147,969.4	149,911.9	150,310.5	138,763.9
Chittagong	420,958.3	428,214.4	431,094.8	406,116.0
Comilla	282,865.5	286,682.8	287,549.5	265,942.2
Noakhali	166,534.1	169,188.5	170,109.3	159,233.1
Dhaka	2,028,657.1	2,069,367.9	2,089,085.1	1,995,575.8
Dhaka	776,315.2	804,062.8	824,197.3	849,683.9
Gazipur	209,670.5	217,356.4	222,995.8	230,907.5
Kishoreganj	149,837.9	151,432.7	151,463.1	138,121.9
Narayanganj	169,850.8	174,127.2	176,667.0	173,028.8
Tangail	181,281.4	182,750.3	182,327.5	164,188.7
Mymensingh	567,028.5	573,073.5	573,198.6	522,756.3
Jalpur	116,876.9	117,932.8	117,768.8	106,543.8
Mymensingh	265,366.3	268,492.1	268,847.7	246,547.8
Netrakona (Netrokona)	116,173.0	117,526.5	117,667.2	107,838.6
Khulna	810,371.2	818,134.0	817,436.9	741,520.5
Jessore	145,816.2	147,651.0	147,964.1	136,231.3
Khulna	118,236.9	118,954.1	118,439.2	105,583.2
Satkhira	103,004.2	104,020.3	103,961.2	94,439.9
Rajshahi	966,378.5	978,110.5	979,756.0	900,094.1
Bogra	175,626.7	177,575.5	177,690.8	162,403.0
Naogaon	131,732.8	132,853.9	132,600.2	119,650.1
Pabna	131,635.7	133,303.0	133,596.7	123,053.4
Rajshahi	140,236.8	142,335.9	142,973.7	133,194.2
Sirajganj	166,131.7	168,576.1	169,289.0	157,511.7
Rangpur	828,906.5	839,457.8	841,359.3	775,202.0
Dinajpur	157,919.0	159,972.4	160,378.0	147,966.7
Gaibandha	120,231.0	121,304.7	121,123.4	109,521.8
Kurigram	106,912.3	108,169.3	108,310.3	99,315.9
Rangpur	152,832.4	154,881.6	155,336.5	143,602.5
Sylhet	539,377.1	549,181.4	553,386.4	523,735.5
Habiganj	110,813.3	112,443.7	112,919.2	105,063.2
Sunamganj	133,979.5	136,319.0	137,266.3	129,455.8
Sylhet	192,182.0	196,508.6	198,856.4	192,242.6

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections

# Belgium

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	29,473,768.8	0.69%		
2020	26,632,531.6	0.66%	2019-2020	-9.6%
2021	27,331,593.4	0.67%	2020-2021	2.6%
2022	27,271,859.4	0.62%	2021-2022	-0.2%
2023	26,620,551.6	0.58%	2022-2023	-2.4%
2024	25,930,670.0	0.55%	2023-2024	-2.6%
2025	25,195,068.1	0.51%	2024-2029	-2.8%
2030	21,148,886.9	0.51%	CAGR 2025-2030	-3.2%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	24,168,490.4		
2020	21,838,675.9	2019-2020	-9.6%
2021	22,411,906.6	2020-2021	2.6%
2022	22,362,924.7	2021-2022	-0.2%
2023	21,828,852.3	2022-2023	-2.4%
2024	21,263,149.4	2023-2024	-2.6%
2025	20,659,955.8	2024-2025	-2.8%
2030	17,342,087.3	CAGR 2025-2030	-3.2%

In 2024, sales for this industry in Belgium is forecast to be \$25,930.7 million dollars. Sales are forecast to change by -2.8 percent in the next year (2024 to 2025). In 2024, sales will be 21263.1 million Euros and will change by -2.6 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Belgium is forecast to be \$21,148.9 million dollars. The compound annual growth rate is projected to change by -3.2 percent from 2025 to 2030. In 2030, sales will be 21263.1 million Euros and will change by -2.6 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Belgium

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Vlaams Gewest [Flanders]	7,707,148.5	7,508,164.5	7,295,886.4	6,127,019.9
Antwerpen [Antwerp]	2,143,707.1	2,088,330.9	2,029,258.7	1,704,031.9
Limburg	1,056,264.4	1,030,816.8	1,003,447.3	850,177.8
Oost-Vlaanderen	1,741,610.3	1,694,986.7	1,645,454.2	1,375,096.7
Vlaams-Brabant	1,350,912.5	1,317,986.2	1,282,622.2	1,085,145.5
West-Vlaanderen	1,416,920.8	1,378,494.1	1,337,730.1	1,115,928.0
Wallonia	4,295,454.5	4,182,760.8	4,062,759.9	3,404,565.1
Brabant Wallon	506,223.3	496,320.2	485,384.7	420,878.1
Hainaut	1,563,075.1	1,517,980.0	1,470,471.1	1,215,789.8
Liège	1,300,343.6	1,265,489.6	1,228,466.4	1,026,447.2
Luxembourg	342,348.6	334,604.9	326,212.2	278,477.1
Namur	592,941.2	578,563.4	563,111.6	476,718.6
Brussels Gewest [Brussels]	1,301,800.8	1,268,086.0	1,232,131.6	1,034,305.6
Bruxelles-Capitale [Brussels]	1,301,800.8	1,268,086.0	1,232,131.6	1,034,305.6

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Brazil

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	94,355,384.2	2.21%		
2020	66,732,192.7	1.65%	2019-2020	-29.3%
2021	63,684,858.9	1.56%	2020-2021	-4.6%
2022	60,622,864.0	1.38%	2021-2022	-4.8%
2023	54,581,620.3	1.19%	2022-2023	-10.0%
2024	49,258,518.3	1.04%	2023-2024	-9.8%
2025	44,741,797.6	0.91%	2024-2029	-9.2%
2030	28,731,795.8	0.91%	CAGR 2025-2030	-7.2%

  

<u>Reals</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Reals 000s)</u>	<u>Year-to-Year Change</u>	
2019	481,212,459.2		
2020	340,334,182.5	2019-2020	-29.3%
2021	324,792,780.5	2020-2021	-4.6%
2022	309,176,606.4	2021-2022	-4.8%
2023	278,366,263.4	2022-2023	-10.0%
2024	251,218,443.3	2023-2024	-9.8%
2025	228,183,167.9	2024-2025	-9.2%
2030	146,532,158.8	CAGR 2025-2030	-7.2%

In 2024, sales for this industry in Brazil is forecast to be \$49,258.5 million dollars. Sales are forecast to change by -9.2 percent in the next year (2024 to 2025). In 2024, sales will be 251218.4 million Reals and will change by -9.8 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Brazil is forecast to be \$28,731.8 million dollars. The compound annual growth rate is projected to change by -7.2 percent from 2025 to 2030. In 2030, sales will be 251218.4 million Reals and will change by -9.8 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Brazil

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Acre	237,423.6	217,303.5	200,169.5	137,849.8
Alagoas	865,485.3	778,855.6	705,411.4	446,398.0
Amapá	239,105.5	221,330.0	206,195.6	150,254.2
Amazonas	1,106,419.4	1,009,624.6	927,231.7	629,045.9
Bahia	3,825,920.9	3,435,275.3	3,104,383.3	1,942,659.1
Ceará	2,394,514.3	2,160,931.3	1,962,694.6	1,259,690.4
Distrito Federal	801,923.5	730,824.1	670,318.2	451,828.9
Espírito Santo	1,038,989.1	939,703.9	855,380.4	555,076.7
Goiás	1,839,746.8	1,671,599.9	1,528,603.4	1,014,985.0
Maranhão	1,856,802.7	1,676,167.0	1,522,849.7	978,831.9
Mato Grosso	918,714.1	834,465.1	762,823.8	505,657.8
Mato Grosso do Sul	721,293.9	652,881.3	594,763.7	387,478.5
Minas Gerais	5,476,432.5	4,929,526.8	4,465,817.3	2,829,644.2
Pará	2,289,714.9	2,080,894.3	1,903,298.3	1,265,154.0
Paraíba	1,028,633.7	923,817.1	835,025.0	523,141.5
Paraná	2,940,042.0	2,646,750.3	2,398,063.2	1,520,376.7
Pernambuco	2,460,052.8	2,214,489.7	2,006,278.1	1,271,542.1
Piauí	848,665.9	762,542.4	689,571.7	433,021.2
Rio de Janeiro	4,465,426.4	4,020,474.8	3,643,174.5	2,311,242.1
Rio Grande do Norte	909,445.1	821,015.3	745,957.8	479,602.6
Rio Grande do Sul	2,922,163.0	2,622,558.2	2,368,830.9	1,478,873.5
Rondônia	462,739.6	418,730.5	381,347.3	248,086.7
Roraima	160,301.2	147,974.6	137,475.7	98,803.4
Santa Catarina	1,854,190.5	1,678,623.3	1,529,468.0	997,305.9
São Paulo	11,897,658.8	10,738,153.7	9,754,071.9	6,263,541.1
Sergipe	602,840.5	545,377.1	496,568.9	322,660.0
Tocantins	416,974.4	378,628.7	346,023.7	229,044.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Canada

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	69,248,373.5	1.63%		
2020	60,355,697.9	1.49%	2019-2020	-12.8%
2021	66,892,904.2	1.64%	2020-2021	10.8%
2022	64,618,705.6	1.47%	2021-2022	-3.4%
2023	63,482,840.6	1.39%	2022-2023	-1.8%
2024	62,208,401.4	1.32%	2023-2024	-2.0%
2025	60,749,269.4	1.24%	2024-2029	-2.3%
2030	52,010,033.3	1.24%	CAGR 2025-2030	-2.9%

<u>Dollars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dollars 000s)</u>	<u>Year-to-Year Change</u>	
2019	90,022,885.5		
2020	78,462,407.3	2019-2020	-12.8%
2021	86,960,775.4	2020-2021	10.8%
2022	84,004,317.3	2021-2022	-3.4%
2023	82,527,692.8	2022-2023	-1.8%
2024	80,870,921.9	2023-2024	-2.0%
2025	78,974,050.3	2024-2025	-2.3%
2030	67,613,043.2	CAGR 2025-2030	-2.9%

In 2024, sales for this industry in Canada is forecast to be \$62,208.4 million dollars. Sales are forecast to change by -2.3 percent in the next year (2024 to 2025). In 2024, sales will be 80870.9 million Dollars and will change by -2 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Canada is forecast to be \$52,010.0 million dollars. The compound annual growth rate is projected to change by -2.9 percent from 2025 to 2030. In 2030, sales will be 80870.9 million Dollars and will change by -2 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Canada

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Alberta	7,683,125.8	7,605,696.2	7,502,929.6	6,755,354.2
British Columbia	8,318,530.5	8,151,851.1	7,960,800.3	6,814,232.7
Manitoba	2,287,521.7	2,239,307.4	2,184,505.2	1,859,977.3
New Brunswick	1,276,978.6	1,239,327.0	1,198,613.2	977,468.0
Newfoundland and Labrador	889,699.4	864,016.3	836,163.8	684,063.7
Northwest Territories	75,740.6	73,723.5	71,511.2	59,179.6
Nova Scotia	1,602,907.1	1,556,074.3	1,505,369.7	1,229,320.7
Nunavut	67,369.5	66,536.0	65,484.8	58,279.6
Ontario	24,531,455.4	24,034,771.4	23,466,457.6	20,065,178.5
Prince Edward Island	258,709.1	252,653.0	245,882.8	206,873.3
Québec [Quebec]	14,428,785.0	14,103,131.5	13,737,009.7	11,607,354.7
Saskatchewan	1,993,883.0	1,954,174.0	1,908,612.0	1,634,735.6
Yukon	68,134.8	67,139.7	65,929.6	58,015.3

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Chile

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	13,058,815.7	0.31%		
2020	10,406,574.6	0.26%	2019-2020	-20.3%
2021	11,520,885.2	0.28%	2020-2021	10.7%
2022	10,850,360.7	0.25%	2021-2022	-5.8%
2023	10,158,048.7	0.22%	2022-2023	-6.4%
2024	9,506,042.4	0.20%	2023-2024	-6.4%
2025	8,903,690.1	0.18%	2024-2029	-6.3%
2030	6,399,190.9	0.18%	CAGR 2025-2030	-5.6%

<u>Pesos</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Pesos 000s)</u>	<u>Year-to-Year Change</u>	
2019	9,794,111,779.6		
2020	7,804,930,965.7	2019-2020	-20.3%
2021	8,640,663,874.7	2020-2021	10.7%
2022	8,137,770,501.7	2021-2022	-5.8%
2023	7,618,536,559.5	2022-2023	-6.4%
2024	7,129,531,824.8	2023-2024	-6.4%
2025	6,677,767,610.6	2024-2025	-6.3%
2030	4,799,393,148.3	CAGR 2025-2030	-5.6%

In 2024, sales for this industry in Chile is forecast to be \$9,506.0 million dollars.

Sales are forecast to change by -6.3 percent in the next year (2024 to 2025). In 2024, sales will be 7129531.8 million Pesos and will change by -6.4 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Chile is forecast to be \$6,399.2 million dollars.

The compound annual growth rate is projected to change by -5.6 percent from 2025 to 2030. In 2030, sales will be 7129531.8 million Pesos and will change by -6.4 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Chile

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Antofagasta	352,130.3	330,756.9	310,949.6	227,624.6
Arica y Parinacota	127,630.8	119,247.2	111,510.7	79,484.3
Atacama	167,710.6	156,855.1	146,829.2	105,197.3
Aisén	60,021.0	56,158.9	52,590.7	37,756.0
Biobío (Bío Bío)	1,162,881.0	1,083,354.7	1,010,140.1	709,675.8
Coquimbo	441,002.1	414,439.1	389,813.0	286,060.7
La Araucanía	546,808.6	509,848.4	475,797.7	335,700.9
O'Higgins	527,032.5	493,138.4	461,823.3	331,615.1
Los Lagos	476,583.2	445,790.7	417,348.4	299,199.9
Los Ríos	216,217.4	201,092.5	187,187.4	130,407.9
Magallanes y de la Antártica	92,614.0	86,150.1	80,206.6	55,925.1
Maule	593,975.5	554,400.8	517,910.5	367,309.8
Región Metro. de Santiago	4,157,263.7	3,896,006.4	3,654,326.3	2,644,656.1
Tarapacá	203,825.0	193,835.7	184,495.5	143,671.0
Valparaíso	1,032,353.0	964,967.6	902,761.1	644,906.5

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# China

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	616,274,801.4	14.47%		
2020	586,799,562.0	14.51%	2019-2020	-4.8%
2021	636,900,853.5	15.57%	2020-2021	8.5%
2022	686,935,340.2	15.63%	2021-2022	7.9%
2023	719,424,782.7	15.75%	2022-2023	4.7%
2024	749,289,999.1	15.88%	2023-2024	4.2%
2025	772,966,116.0	15.78%	2024-2029	3.2%
2030	831,356,058.7	15.78%	CAGR 2025-2030	1.5%

<u>RMBs</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(RMBs 000s)</u>	<u>Year-to-Year Change</u>	
2019	4,005,786,208.8		
2020	3,814,197,153.2	2019-2020	-4.8%
2021	4,139,855,547.8	2020-2021	8.5%
2022	4,465,079,711.5	2021-2022	7.9%
2023	4,676,261,087.2	2022-2023	4.7%
2024	4,870,384,993.9	2023-2024	4.2%
2025	5,024,279,754.2	2024-2025	3.2%
2030	5,403,814,381.5	CAGR 2025-2030	1.5%

In 2024, sales for this industry in China is forecast to be \$749,290.0 million dollars. Sales are forecast to change by 3.2 percent in the next year (2024 to 2025). In 2024, sales will be 4870385 million RMBs and will change by 4.2 percent in the next year (2024 to 2025).

In 2030, sales for this industry in China is forecast to be \$831,356.1 million dollars. The compound annual growth rate is projected to change by 1.5 percent from 2025 to 2030. In 2030, sales will be 4870385 million RMBs and will change by 4.2 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# China

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Anhui	30,273,649.2	31,406,682.2	32,270,728.2	34,006,906.5
Beijing	11,410,779.9	12,082,740.8	12,671,995.4	14,793,385.9
Chongqing	14,550,330.7	15,058,997.4	15,436,494.0	16,074,466.6
Fujian	19,920,521.5	20,799,355.4	21,509,408.4	23,407,027.0
Gansu	13,580,072.9	14,137,797.6	14,577,761.3	15,633,674.0
Guangdong	59,756,425.2	62,950,104.3	65,680,691.9	74,725,508.4
Guangxi	23,608,416.1	24,530,524.6	25,245,050.2	26,813,165.7
Guizhou	18,033,970.5	18,725,179.6	19,257,062.9	20,381,454.1
Hainan	4,634,410.5	4,844,889.8	5,016,521.9	5,493,152.2
Hebei	37,824,281.9	39,412,809.4	40,675,557.5	43,816,628.2
Heilongjiang	18,868,025.2	19,558,703.1	20,080,895.6	21,077,691.3
Henan	48,691,739.0	50,608,298.8	52,097,587.4	55,414,294.9
Hubei	29,812,421.5	30,943,065.4	31,809,646.1	33,601,694.7
Hunan	33,236,727.4	34,496,120.7	35,461,057.4	37,452,743.2
Jiangsu	40,556,515.6	42,204,409.4	43,499,517.3	46,552,426.9
Jiangxi	23,085,146.3	24,043,473.6	24,802,257.4	26,655,451.7
Jilin	14,005,783.2	14,543,597.6	14,957,731.0	15,836,525.5
Liaoning	22,152,059.3	23,001,248.5	23,654,737.5	25,036,671.2
Nei Menggu [Inner Mongolia]	12,742,454.2	13,253,766.1	13,653,844.2	14,576,658.6
Ningxia	3,534,535.0	3,706,912.9	3,850,542.2	4,284,442.0
Qinghai	2,949,142.4	3,079,158.9	3,184,181.9	3,464,587.7
Shaanxi	19,332,256.2	20,107,175.8	20,713,287.2	22,108,721.2
Shandong	49,344,898.0	51,319,719.1	52,863,474.5	56,407,611.2
Shanghai	12,961,588.0	13,682,842.7	14,306,186.2	16,446,989.0
Shanxi	19,044,542.8	19,878,274.5	20,550,208.6	22,326,920.6
Sichuan	34,101,707.8	34,951,729.2	35,480,572.8	35,190,483.8
Tianjin	6,919,630.8	7,261,384.5	7,547,191.4	8,422,477.2
Xinjiang	12,288,701.8	12,906,102.4	13,424,979.5	15,042,883.1
Xizang [Tibet]	1,669,470.0	1,750,085.9	1,817,061.0	2,017,182.0
Yunnan	24,679,426.7	25,763,736.6	26,638,640.4	28,963,624.6
Zhejiang	27,927,576.4	29,140,556.2	30,115,622.5	32,665,304.9
Zhejiang	27,927,576.4	29,140,556.2	30,115,622.5	32,665,304.9

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Czech Republic

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	11,440,331.7	0.27%		
2020	10,496,344.6	0.26%	2019-2020	-8.3%
2021	11,067,295.6	0.27%	2020-2021	5.4%
2022	11,834,624.8	0.27%	2021-2022	6.9%
2023	12,287,913.1	0.27%	2022-2023	3.8%
2024	12,701,377.2	0.27%	2023-2024	3.4%
2025	13,031,644.3	0.27%	2024-2029	2.6%
2030	13,735,597.1	0.27%	CAGR 2025-2030	1.1%

<u>Korunas</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Korunas 000s)</u>	<u>Year-to-Year Change</u>	
2019	248,255,197.1		
2020	227,770,677.5	2019-2020	-8.3%
2021	240,160,315.6	2020-2021	5.4%
2022	256,811,357.6	2021-2022	6.9%
2023	266,647,715.0	2022-2023	3.8%
2024	275,619,885.0	2023-2024	3.4%
2025	282,786,680.7	2024-2025	2.6%
2030	298,062,457.2	CAGR 2025-2030	1.1%

In 2024, sales for this industry in Czech Republic is forecast to be \$12,701.4 million dollars. Sales are forecast to change by 2.6 percent in the next year (2024 to 2025). In 2024, sales will be 275619.9 million Korunas and will change by 3.4 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Czech Republic is forecast to be \$13,735.6 million dollars. The compound annual growth rate is projected to change by 1.1 percent from 2025 to 2030. In 2030, sales will be 275619.9 million Korunas and will change by 3.4 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Czech Republic

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
South Bohemian Region	744,951.1	770,021.9	790,043.6	832,630.2
South Moravian Region	1,368,658.0	1,415,109.1	1,452,304.4	1,532,700.5
Karlovy Vary Region	346,032.6	356,925.5	365,435.7	381,099.7
Hradec Králové Region	636,344.7	656,333.9	671,939.1	700,513.5
Liberecký kraj [Liberec Region]	513,411.4	530,781.3	544,676.3	574,531.4
Moravian-Silesian Region	1,400,574.2	1,442,662.9	1,475,014.6	1,527,617.5
Olomouc Region	737,516.4	761,247.2	779,924.3	816,107.3
Pardubice Region	606,577.4	627,308.1	643,944.2	680,371.3
Plzeňský kraj [Plzeň Region]	670,882.6	693,608.8	711,795.7	750,966.0
Praha [Prague]	1,478,240.1	1,530,053.6	1,571,958.4	1,667,915.5
Central Bohemian Region	1,561,689.6	1,623,544.4	1,675,353.1	1,817,097.6
Ústecký kraj [Ústí Region]	953,035.8	983,527.4	1,007,479.9	1,053,288.1
Vysočina	590,790.0	609,451.7	624,048.3	651,139.0
Zlínský kraj [Zlín Region]	679,209.2	700,801.4	717,726.7	749,619.5

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Denmark

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	17,879,069.8	0.42%		
2020	16,862,481.0	0.42%	2019-2020	-5.7%
2021	17,757,572.3	0.43%	2020-2021	5.3%
2022	17,524,725.1	0.40%	2021-2022	-1.3%
2023	17,310,281.3	0.38%	2022-2023	-1.2%
2024	17,048,587.9	0.36%	2023-2024	-1.5%
2025	16,720,147.7	0.34%	2024-2029	-1.9%
2030	14,429,980.8	0.34%	CAGR 2025-2030	-2.7%

<u>Kroners</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Kroners 000s)</u>	<u>Year-to-Year Change</u>	
2019	109,062,325.9		
2020	102,861,134.0	2019-2020	-5.7%
2021	108,321,190.8	2020-2021	5.3%
2022	106,900,823.2	2021-2022	-1.3%
2023	105,592,716.2	2022-2023	-1.2%
2024	103,996,386.1	2023-2024	-1.5%
2025	101,992,900.9	2024-2025	-1.9%
2030	88,022,882.6	CAGR 2025-2030	-2.7%

In 2024, sales for this industry in Denmark is forecast to be \$17,048.6 million dollars. Sales are forecast to change by -1.9 percent in the next year (2024 to 2025). In 2024, sales will be 103996.4 million Kroners and will change by -1.5 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Denmark is forecast to be \$14,430.0 million dollars. The compound annual growth rate is projected to change by -2.7 percent from 2025 to 2030. In 2030, sales will be 103996.4 million Kroners and will change by -1.5 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Denmark

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Hovedstaden [Capital Region]	5,425,266.9	5,354,050.6	5,261,506.6	4,586,681.9
Midtjylland [Mid Jutland]	3,936,330.7	3,878,866.5	3,806,136.6	3,293,307.8
Nordjylland [North Jutland]	1,769,802.6	1,739,666.2	1,702,838.0	1,455,326.9
Sjælland [Zealand]	2,508,543.0	2,466,706.8	2,415,348.5	2,067,956.4
Syddanmark [South Denmark]	3,670,338.1	3,609,297.7	3,534,318.0	3,026,707.7

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Egypt

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	12,164,758.4	0.29%		
2020	13,869,554.2	0.34%	2019-2020	14.0%
2021	14,896,431.4	0.36%	2020-2021	7.4%
2022	21,183,606.1	0.48%	2021-2022	42.2%
2023	21,947,701.0	0.48%	2022-2023	3.6%
2024	22,603,492.0	0.48%	2023-2024	3.0%
2025	23,035,750.5	0.47%	2024-2029	1.9%
2030	23,134,188.1	0.47%	CAGR 2025-2030	0.1%

<u>Pounds</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Pounds 000s)</u>	<u>Year-to-Year Change</u>	
2019	189,770,231.0		
2020	216,365,045.0	2019-2020	14.0%
2021	232,384,329.3	2020-2021	7.4%
2022	330,464,255.5	2021-2022	42.2%
2023	342,384,135.3	2022-2023	3.6%
2024	352,614,475.0	2023-2024	3.0%
2025	359,357,707.8	2024-2025	1.9%
2030	360,893,334.7	CAGR 2025-2030	0.1%

In 2024, sales for this industry in Egypt is forecast to be \$22,603.5 million dollars. Sales are forecast to change by 1.9 percent in the next year (2024 to 2025). In 2024, sales will be 352614.5 million Pounds and will change by 3 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Egypt is forecast to be \$23,134.2 million dollars. The compound annual growth rate is projected to change by 0.1 percent from 2025 to 2030. In 2030, sales will be 352614.5 million Pounds and will change by 3 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Egypt

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Ad-Daqahiyah [Dakahlia]	1,487,977.6	1,529,489.9	1,555,719.7	1,546,982.6
Al-Baħr al-Aħmar [Red Sea]	89,777.5	93,772.8	96,921.6	104,416.6
Al-Buħayrah [Beheira]	1,420,659.8	1,460,827.5	1,486,422.6	1,480,776.7
Al-Fayyūm [Fayoum]	843,011.3	873,377.6	895,375.6	926,086.7
Al-Gharbiyah [Gharbia]	1,143,035.4	1,172,226.5	1,189,591.6	1,169,392.1
Al-Iskandariyah [Alexandria]	1,189,984.2	1,222,944.0	1,243,673.8	1,235,481.9
Al-Ismā'īliyah [Ismāīlia]	307,519.8	318,536.6	326,497.7	337,376.0
Al-Jīzah [Gīza]	2,027,430.3	2,098,992.3	2,150,355.6	2,216,347.6
Al-Minūfiyah [Monufia]	988,152.2	1,016,461.9	1,034,648.7	1,032,600.4
Al-Minyā	1,283,831.2	1,324,426.4	1,352,017.3	1,368,941.1
Al-Qāhirah [Cairo]	2,168,977.9	2,219,326.4	2,247,096.7	2,184,012.0
Al-Qalyūbyah [Qalyubia]	1,313,936.8	1,356,915.7	1,386,646.7	1,411,435.1
Al-Uqşor [Luxor]	289,871.9	298,587.9	304,349.6	305,848.0
Al-Wādī al-Jadīd [New Valley]	56,568.3	58,389.5	59,639.0	60,553.9
Ash-Sharqiyah [Sharqia]	1,664,634.9	1,717,659.6	1,753,839.0	1,777,801.4
As-Suways [Suez]	168,828.4	174,595.7	178,671.8	183,146.9
Aswān	341,320.7	350,726.5	356,622.8	354,031.6
Asyūt	1,017,691.8	1,046,932.8	1,065,751.3	1,064,073.4
Banī Suwayf [Beni Suef]	734,486.0	758,658.7	775,432.2	790,062.3
Būr Sa'īd [Port Said]	171,984.2	176,998.5	180,254.2	180,340.9
Dumyāt [Damietta]	344,872.7	355,588.6	362,803.5	366,369.6
Kafr ash-Shaykh [Kafr el-Sheikh]	771,314.2	792,272.1	805,289.3	797,939.9
Maṭrūh [Matrouh]	104,583.9	108,809.0	112,020.9	118,331.5
Qinā [Qena]	734,385.8	755,350.1	768,788.5	766,884.8
Sawhāj [Sohag]	1,150,004.7	1,184,333.1	1,206,931.4	1,211,592.9
Sīnā' al-Janūbiyah [South Sinai]	26,684.5	27,469.9	27,982.8	28,034.1
North Sinai	106,175.0	109,822.2	112,406.8	115,328.1

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Finland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	12,847,621.3	0.30%		
2020	11,988,110.8	0.30%	2019-2020	-6.7%
2021	11,942,605.4	0.29%	2020-2021	-0.4%
2022	11,969,369.9	0.27%	2021-2022	0.2%
2023	11,642,501.7	0.25%	2022-2023	-2.7%
2024	11,301,876.9	0.24%	2023-2024	-2.9%
2025	10,945,375.5	0.22%	2024-2029	-3.2%
2030	8,983,508.0	0.22%	CAGR 2025-2030	-3.6%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	10,535,049.5		
2020	9,830,250.8	2019-2020	-6.7%
2021	9,792,936.4	2020-2021	-0.4%
2022	9,814,883.3	2021-2022	0.2%
2023	9,546,851.4	2022-2023	-2.7%
2024	9,267,539.0	2023-2024	-2.9%
2025	8,975,207.9	2024-2025	-3.2%
2030	7,366,476.6	CAGR 2025-2030	-3.6%

In 2024, sales for this industry in Finland is forecast to be \$11,301.9 million dollars. Sales are forecast to change by -3.2 percent in the next year (2024 to 2025). In 2024, sales will be 9267.5 million Euros and will change by -2.9 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Finland is forecast to be \$8,983.5 million dollars. The compound annual growth rate is projected to change by -3.6 percent from 2025 to 2030. In 2030, sales will be 9267.5 million Euros and will change by -2.9 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Finland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Åland [Åland Islands]	62,424.3	60,759.3	58,997.6	49,040.0
Etelä-Karjala [South Karelia]	268,601.2	258,924.7	249,000.9	197,217.9
South Ostrobothnia	394,756.0	380,864.6	366,584.8	291,609.5
Etelä-Savo [South Savonia]	302,435.4	290,473.5	278,318.6	216,435.7
Kainuu	150,679.7	144,457.6	138,161.9	106,472.0
Kanta-Häme [Tavastia Proper]	366,698.6	355,450.2	343,724.3	279,882.2
Central Ostrobothnia	143,025.2	138,301.0	133,413.6	107,320.3
Keski-Suomi [Central Finland]	581,935.7	564,001.4	545,314.9	443,701.5
Kymenlaakso (Kymmenedalen)	363,785.9	350,417.6	336,734.8	265,708.8
Lappi [Lapland]	367,547.3	353,800.8	339,755.4	267,184.9
Päijät-Häme [Päijänne Tavastia]	421,528.3	407,873.9	393,719.7	317,761.4
Pirkanmaa	1,087,582.0	1,058,596.7	1,027,924.0	854,518.0
Pohjanmaa [Ostrobothnia]	377,726.0	365,819.8	353,443.0	286,541.9
Pohjois-Karjala [North Karelia]	335,871.4	323,684.3	311,194.7	246,146.0
North Ostrobothnia	876,760.9	852,688.2	827,296.7	684,895.4
Pohjois-Savo [North Savonia]	509,320.6	491,445.6	473,066.0	376,496.3
Satakunta	454,756.7	438,182.4	421,204.3	332,881.5
Uusimaa (Nyland)	3,566,805.4	3,485,344.7	3,397,614.0	2,880,204.1
Southwest Finland	1,010,261.3	980,790.5	949,906.3	779,490.9

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# France

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	152,001,652.7	3.57%		
2020	137,320,500.3	3.40%	2019-2020	-9.7%
2021	139,080,308.9	3.40%	2020-2021	1.3%
2022	138,155,738.8	3.14%	2021-2022	-0.7%
2023	132,702,712.9	2.90%	2022-2023	-3.9%
2024	127,346,918.9	2.70%	2023-2024	-4.0%
2025	122,186,172.1	2.49%	2024-2029	-4.1%
2030	98,484,142.6	2.49%	CAGR 2025-2030	-3.9%

  

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	124,641,355.2		
2020	112,602,810.3	2019-2020	-9.7%
2021	114,045,853.3	2020-2021	1.3%
2022	113,287,705.8	2021-2022	-0.7%
2023	108,816,224.6	2022-2023	-3.9%
2024	104,424,473.5	2023-2024	-4.0%
2025	100,192,661.1	2024-2025	-4.1%
2030	80,756,997.0	CAGR 2025-2030	-3.9%

In 2024, sales for this industry in France is forecast to be \$127,346.9 million dollars. Sales are forecast to change by -4.1 percent in the next year (2024 to 2025). In 2024, sales will be 104424.5 million Euros and will change by -4 percent in the next year (2024 to 2025).

In 2030, sales for this industry in France is forecast to be \$98,484.1 million dollars. The compound annual growth rate is projected to change by -3.9 percent from 2025 to 2030. In 2030, sales will be 104424.5 million Euros and will change by -4 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# France

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Auvergne - Rhône - Alpes	16,088,932.1	15,453,108.3	14,839,773.2	12,012,341.5
Bourgogne [Burgundy]	5,732,942.6	5,482,044.4	5,241,194.6	4,149,658.0
Bretagne [Brittany]	6,696,518.1	6,428,882.4	6,170,845.9	4,983,496.2
Centre - Val de Loire	5,404,055.9	5,181,547.5	4,967,317.6	3,986,368.6
Corse [Corsica]	652,887.2	628,525.0	604,964.3	495,346.6
Grand Est	11,400,437.2	10,907,203.1	10,433,453.4	8,282,182.5
Hauts-de-France	12,251,589.3	11,717,058.4	11,203,856.7	8,876,783.3
Île-de-France	25,029,734.7	24,025,160.7	23,056,805.8	18,604,014.7
Normandie [Normandy]	6,941,945.7	6,650,175.1	6,369,535.2	5,088,905.1
Nouvelle-Aquitaine	11,963,948.0	11,477,777.2	11,009,405.1	8,860,076.7
Pyrénées-Méditerranée	12,071,825.5	11,630,922.3	11,204,130.3	9,211,735.4
Pays de la Loire	7,608,387.2	7,313,521.8	7,028,834.1	5,712,290.8
Provence - Alpes - Côte d'Azur	10,859,509.3	10,450,992.7	10,056,055.8	8,220,943.2

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Germany

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	192,915,070.3	4.53%		
2020	178,655,504.9	4.42%	2019-2020	-7.4%
2021	179,062,315.4	4.38%	2020-2021	0.2%
2022	181,194,418.3	4.12%	2021-2022	1.2%
2023	176,868,848.3	3.87%	2022-2023	-2.4%
2024	172,337,763.1	3.65%	2023-2024	-2.6%
2025	167,600,268.9	3.42%	2024-2029	-2.7%
2030	142,544,356.3	3.42%	CAGR 2025-2030	-3.0%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	158,190,357.6		
2020	146,497,514.0	2019-2020	-7.4%
2021	146,831,098.7	2020-2021	0.2%
2022	148,579,423.0	2021-2022	1.2%
2023	145,032,455.6	2022-2023	-2.4%
2024	141,316,965.7	2023-2024	-2.6%
2025	137,432,220.5	2024-2025	-2.7%
2030	116,886,372.2	CAGR 2025-2030	-3.0%

In 2024, sales for this industry in Germany is forecast to be \$172,337.8 million dollars. Sales are forecast to change by -2.7 percent in the next year (2024 to 2025). In 2024, sales will be 141317 million Euros and will change by -2.6 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Germany is forecast to be \$142,544.4 million dollars. The compound annual growth rate is projected to change by -3 percent from 2025 to 2030. In 2030, sales will be 141317 million Euros and will change by -2.6 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Germany

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Baden-Württemberg	23,670,918.4	23,114,945.7	22,528,475.8	19,367,399.5
Bayern [Bavaria]	28,053,733.6	27,417,317.8	26,743,634.5	23,085,674.8
Berlin	7,540,795.8	7,354,245.1	7,158,469.7	6,114,704.4
Brandenburg	5,340,503.0	5,195,290.6	5,044,274.3	4,254,884.6
Bremen	1,439,968.1	1,402,692.1	1,363,744.4	1,158,059.9
Hamburg	3,895,111.5	3,804,067.1	3,707,981.9	3,189,551.6
Hessen [Hesse]	13,340,291.1	13,011,765.2	12,666,840.4	10,826,137.2
Western Pomerania	3,366,819.4	3,259,974.6	3,150,429.5	2,595,926.5
Niedersachsen [Lower Saxony]	17,123,670.3	16,691,131.3	16,238,124.0	13,833,468.6
North Rhine-Westphalia	38,332,118.9	37,328,804.5	36,281,605.9	30,764,044.9
Rheinland-Pfalz	8,772,828.8	8,552,591.9	8,321,795.0	7,095,094.0
Saarland	2,104,840.6	2,041,718.4	1,976,667.5	1,643,491.2
Sachsen [Saxony]	8,531,809.5	8,266,171.8	7,993,350.6	6,606,871.9
Sachsen-Anhalt [Saxony-Anhalt]	4,605,246.8	4,442,417.4	4,277,076.1	3,458,835.4
Schleswig-Holstein	6,249,186.6	6,101,675.5	5,946,150.3	5,108,749.5
Thüringen [Thuringia]	4,501,005.9	4,352,954.1	4,201,649.0	3,441,462.1

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Hungary

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	7,331,845.1	0.17%		
2020	6,510,607.7	0.16%	2019-2020	-11.2%
2021	6,932,138.7	0.17%	2020-2021	6.5%
2022	7,235,005.2	0.16%	2021-2022	4.4%
2023	7,375,870.2	0.16%	2022-2023	1.9%
2024	7,489,340.8	0.16%	2023-2024	1.5%
2025	7,555,657.7	0.15%	2024-2029	0.9%
2030	7,417,250.2	0.15%	CAGR 2025-2030	-0.4%

<u>Forints</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Forints 000s)</u>	<u>Year-to-Year Change</u>	
2019	2,148,230,617.6		
2020	1,907,608,067.3	2019-2020	-11.2%
2021	2,031,116,648.2	2020-2021	6.5%
2022	2,119,856,517.4	2021-2022	4.4%
2023	2,161,129,972.2	2022-2023	1.9%
2024	2,194,376,856.2	2023-2024	1.5%
2025	2,213,807,693.9	2024-2025	0.9%
2030	2,173,254,298.1	CAGR 2025-2030	-0.4%

In 2024, sales for this industry in Hungary is forecast to be \$7,489.3 million dollars. Sales are forecast to change by 0.9 percent in the next year (2024 to 2025). In 2024, sales will be 2194376.9 million Forints and will change by 1.5 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Hungary is forecast to be \$7,417.3 million dollars. The compound annual growth rate is projected to change by -0.4 percent from 2025 to 2030. In 2030, sales will be 2194376.9 million Forints and will change by 1.5 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Hungary

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Bács-Kiskun	382,503.6	387,906.4	390,845.3	381,099.2
Baranya	276,123.7	279,497.8	281,086.2	271,512.0
Békés	254,430.0	256,914.3	257,747.6	245,963.3
Borsod-Abaúj-Zemplén	489,721.8	495,171.8	497,449.2	477,921.9
Budapest	1,269,736.5	1,284,936.0	1,291,920.4	1,246,381.5
Csongrád	303,639.8	307,839.2	310,081.2	301,909.7
Fejér	318,824.8	324,202.1	327,541.1	323,712.8
Győr-Moson-Sopron	347,580.0	354,333.7	358,886.1	359,187.2
Hajdú-Bihar	404,474.6	410,946.0	414,824.7	408,232.7
Heves	223,214.9	226,038.3	227,419.3	220,139.1
Jász-Nagykun-Szolnok	279,382.4	282,730.4	284,270.8	274,268.0
Komárom-Esztergom	224,969.2	228,277.5	230,138.6	225,042.8
Nógrád	143,979.4	145,520.1	146,127.6	140,094.7
Pest	990,198.4	1,017,718.7	1,039,249.0	1,083,485.0
Somogy	228,740.8	231,590.7	232,962.0	225,293.4
Szabolcs-Szatmár-Bereg	421,287.3	427,994.4	432,000.4	424,970.2
Tolna	165,614.2	167,543.4	168,400.6	162,206.6
Vas	189,478.2	192,104.3	193,509.1	188,437.4
Veszprém	258,004.1	261,539.2	263,410.6	256,306.4
Zala	203,966.5	206,536.3	207,787.8	201,086.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# India

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	113,816,085.9	2.67%		
2020	94,794,159.5	2.34%	2019-2020	-16.7%
2021	100,959,604.1	2.47%	2020-2021	6.5%
2022	100,681,861.7	2.29%	2021-2022	-0.3%
2023	98,738,617.3	2.16%	2022-2023	-1.9%
2024	96,606,306.8	2.05%	2023-2024	-2.2%
2025	94,232,807.2	1.92%	2024-2029	-2.5%
2030	80,605,393.4	1.92%	CAGR 2025-2030	-2.9%

<u>Rupees</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Rupees Mills)</u>	<u>Year-to-Year Change</u>	
2019	8,399,627.1		
2020	6,995,809.0	2019-2020	-16.7%
2021	7,450,818.8	2020-2021	6.5%
2022	7,430,321.4	2021-2022	-0.3%
2023	7,286,910.0	2022-2023	-1.9%
2024	7,129,545.4	2023-2024	-2.2%
2025	6,954,381.2	2024-2025	-2.5%
2030	5,948,678.0	CAGR 2025-2030	-2.9%

In 2024, sales for this industry in India is forecast to be \$96,606.3 million dollars.

Sales are forecast to change by -2.5 percent in the next year (2024 to 2025). In 2024, sales will be 7129.5 million Rupees and will change by -2.2 percent in the next year (2024 to 2025).

In 2030, sales for this industry in India is forecast to be \$80,605.4 million dollars.

The compound annual growth rate is projected to change by -2.9 percent from 2025 to 2030. In 2030, sales will be 7129.5 million Rupees and will change by -2.2 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# India

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Andhra Pradesh	3,901,043.2	3,795,401.1	3,681,363.0	3,061,117.7
Arunāchal Pradesh	114,716.7	112,642.9	110,269.4	96,012.6
Assam	2,515,609.2	2,458,208.0	2,394,793.9	2,035,317.7
Bihār	8,682,030.4	8,528,182.4	8,351,523.7	7,284,980.9
Chandīgarh	91,798.7	90,301.5	88,558.0	77,804.8
Chhattīsgarh	2,051,281.8	2,006,821.3	1,957,339.3	1,673,284.4
Goa	116,148.0	113,086.9	109,770.9	91,617.3
Gujarāt	4,939,413.3	4,835,398.1	4,719,143.3	4,047,010.5
Haryāna	2,115,788.5	2,075,367.1	2,029,512.2	1,757,890.6
Himāchal Pradesh	551,011.4	537,607.9	522,931.4	441,018.6
Jammu & Kashmīr	1,051,499.7	1,032,857.9	1,011,453.8	882,246.4
Jhārkhand	2,700,846.1	2,646,634.2	2,585,604.2	2,228,533.7
Karnātaka	4,899,923.4	4,784,008.7	4,656,597.4	3,940,659.0
Kerala	2,600,398.1	2,524,302.1	2,442,962.8	2,008,681.4
Madhya Pradesh	5,969,239.8	5,848,127.4	5,712,006.3	4,917,727.7
Mahārāshtra	9,193,761.1	8,992,819.5	8,769,455.0	7,489,843.5
Manipur	235,003.2	230,513.9	225,421.1	195,253.3
Meghālaya	249,087.0	244,973.2	240,192.9	210,807.0
Odisha (Orissa)	3,351,167.3	3,269,158.4	3,179,434.4	2,679,390.1
Punjab	2,248,538.7	2,196,286.3	2,138,708.6	1,813,766.5
Rājasthān	5,718,432.0	5,611,114.0	5,489,025.9	4,762,585.0
Tamil Nādu	5,653,442.9	5,508,580.9	5,351,068.5	4,482,919.5
Telangana	2,815,414.9	2,747,934.9	2,673,896.1	2,259,183.5
Tripura	293,004.4	285,871.8	278,062.6	234,485.1
Uttarākhnd (Uttaranchal)	814,055.7	795,945.2	775,865.2	661,330.0
Uttar Pradesh	16,523,115.0	16,195,922.5	15,826,814.5	13,659,951.0
West Bengal	7,331,445.9	7,155,371.3	6,962,236.6	5,880,961.2

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Indonesia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	39,355,772.2	0.92%		
2020	34,481,172.8	0.85%	2019-2020	-12.4%
2021	33,962,550.1	0.83%	2020-2021	-1.5%
2022	34,857,080.1	0.79%	2021-2022	2.6%
2023	34,097,511.1	0.75%	2022-2023	-2.2%
2024	33,277,921.7	0.71%	2023-2024	-2.4%
2025	32,382,243.7	0.66%	2024-2029	-2.7%
2030	27,397,891.3	0.66%	CAGR 2025-2030	-3.1%

<u>Rupiahs</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Rupiahs Mill.)</u>	<u>Year-to-Year Change</u>	
2019	556,923,532.9		
2020	487,943,075.9	2019-2020	-12.4%
2021	480,604,046.2	2020-2021	-1.5%
2022	493,262,540.8	2021-2022	2.6%
2023	482,513,879.0	2022-2023	-2.2%
2024	470,915,870.2	2023-2024	-2.4%
2025	458,241,130.0	2024-2025	-2.7%
2030	387,707,560.0	CAGR 2025-2030	-3.1%

In 2024, sales for this industry in Indonesia is forecast to be \$33,277.9 million dollars. Sales are forecast to change by -2.7 percent in the next year (2024 to 2025). In 2024, sales will be 470915.9 million Rupiahs and will change by -2.4 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Indonesia is forecast to be \$27,397.9 million dollars. The compound annual growth rate is projected to change by -3.1 percent from 2025 to 2030. In 2030, sales will be 470915.9 million Rupiahs and will change by -2.4 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Indonesia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Aceh	674,840.8	660,388.1	644,317.3	552,125.0
Bali	575,572.5	564,295.3	551,588.9	477,084.9
Banten	1,588,830.1	1,557,350.3	1,521,941.0	1,314,892.2
Bengkulu	262,768.5	258,045.2	252,650.9	220,333.9
Gorontalo	149,785.8	146,325.6	142,518.9	121,079.0
Jakarta	1,329,756.1	1,293,406.2	1,254,297.3	1,042,709.2
Jambi	481,133.8	473,888.4	465,359.9	411,896.4
Jawa Barat [West Java]	6,145,393.3	5,994,957.4	5,830,760.0	4,918,755.9
Jawa Tengah [Central Java]	4,436,066.5	4,304,591.4	4,164,553.6	3,421,258.5
Jawa Timur [East Java]	5,122,119.0	4,974,198.3	4,816,140.6	3,972,046.2
West Borneo	660,283.1	646,264.3	630,656.3	540,929.4
South Borneo	548,717.9	538,304.8	526,514.1	456,829.1
Central Borneo	357,076.5	352,146.0	346,247.7	308,419.7
East Borneo	492,075.7	485,850.9	478,274.0	428,529.0
North Borneo	77,451.2	75,131.3	72,663.5	59,597.4
Bangka Belitung Islands	184,253.7	180,889.6	177,057.2	154,187.2
Kepulauan Riau [Riau Islands]	274,109.3	271,685.2	268,479.2	245,227.7
Lampung	1,093,143.1	1,066,668.2	1,037,730.0	876,585.2
Maluku [Moluccas]	191,083.6	183,963.7	176,580.9	139,455.4
Northern Moluccas	153,365.5	150,090.6	146,447.4	125,533.0
Western Lesser Sunda Islands	663,107.3	648,461.8	632,248.3	539,931.6
Eastern Lesser Sunda Islands	711,359.2	698,456.6	683,742.5	595,789.9
Papua (Irian Jaya)	452,304.3	448,785.3	443,965.4	407,696.0
Papua Barat [West Papua]	117,970.6	116,187.4	114,089.8	100,953.4
Riau	909,263.6	900,605.7	889,369.4	809,570.4
Sulbar [West Sulawesi]	170,623.0	167,079.7	163,122.0	140,246.4
[South Sulawesi]	1,112,058.8	1,081,048.3	1,047,767.8	868,559.9
Central Sulawesi	410,600.5	404,172.4	396,658.2	350,025.9
Southeast Sulawesi	363,160.6	358,750.2	353,336.3	317,397.4
North Sulawesi	289,885.8	279,463.6	268,612.6	213,582.8
Sumatera Barat [West Sumatra]	687,786.0	670,222.9	651,160.2	546,343.3
South Sumatra	1,049,179.0	1,022,155.6	992,857.9	832,093.8
North Sumatra	1,876,785.7	1,831,501.4	1,781,978.6	1,505,959.7
Yogyakarta	485,600.8	472,590.0	458,555.9	382,266.2

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Ireland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	18,184,429.1	0.43%		
2020	17,117,439.4	0.42%	2019-2020	-5.9%
2021	18,658,416.9	0.46%	2020-2021	9.0%
2022	20,039,023.3	0.46%	2021-2022	7.4%
2023	20,794,905.1	0.46%	2022-2023	3.8%
2024	21,456,001.5	0.45%	2023-2024	3.2%
2025	21,918,720.4	0.45%	2024-2029	2.2%
2030	22,335,594.2	0.45%	CAGR 2025-2030	0.4%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	14,911,231.8		
2020	14,036,300.3	2019-2020	-5.9%
2021	15,299,901.9	2020-2021	9.0%
2022	16,431,999.1	2021-2022	7.4%
2023	17,051,822.2	2022-2023	3.8%
2024	17,593,921.2	2023-2024	3.2%
2025	17,973,350.7	2024-2025	2.2%
2030	18,315,187.3	CAGR 2025-2030	0.4%

In 2024, sales for this industry in Ireland is forecast to be \$21,456.0 million dollars. Sales are forecast to change by 2.2 percent in the next year (2024 to 2025). In 2024, sales will be 17593.9 million Euros and will change by 3.2 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Ireland is forecast to be \$22,335.6 million dollars. The compound annual growth rate is projected to change by 0.4 percent from 2025 to 2030. In 2030, sales will be 17593.9 million Euros and will change by 3.2 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Ireland

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Connacht	2,402,138.7	2,474,052.6	2,522,853.4	2,547,551.1
Leinster	11,580,439.5	11,972,097.3	12,254,276.2	12,609,279.2
Munster	5,504,122.6	5,660,556.6	5,763,713.9	5,777,423.9
Ulster (part of)	1,308,204.4	1,349,295.0	1,377,876.9	1,401,340.1

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Israel

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	22,333,167.9	0.52%		
2020	21,323,914.7	0.53%	2019-2020	-4.5%
2021	23,657,841.5	0.58%	2020-2021	10.9%
2022	24,461,496.5	0.56%	2021-2022	3.4%
2023	23,948,634.8	0.52%	2022-2023	-2.1%
2024	23,408,596.5	0.50%	2023-2024	-2.3%
2025	22,844,716.3	0.47%	2024-2029	-2.4%
2030	20,945,337.2	0.47%	CAGR 2025-2030	-1.7%

<u>Shekels</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Shekels 000s)</u>	<u>Year-to-Year Change</u>	
2019	71,466,137.1		
2020	68,236,526.9	2019-2020	-4.5%
2021	75,705,093.0	2020-2021	10.9%
2022	78,276,788.6	2021-2022	3.4%
2023	76,635,631.5	2022-2023	-2.1%
2024	74,907,508.6	2023-2024	-2.3%
2025	73,103,092.1	2024-2025	-2.4%
2030	67,025,078.9	CAGR 2025-2030	-1.7%

In 2024, sales for this industry in Israel is forecast to be \$23,408.6 million dollars. Sales are forecast to change by -2.4 percent in the next year (2024 to 2025). In 2024, sales will be 74907.5 million Shekels and will change by -2.3 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Israel is forecast to be \$20,945.3 million dollars. The compound annual growth rate is projected to change by -1.7 percent from 2025 to 2030. In 2030, sales will be 74907.5 million Shekels and will change by -2.3 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Israel

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
HaDarom [Southern District]	3,788,418.0	3,725,668.9	3,658,023.8	3,454,726.6
HaMerkaz [Central District]	6,297,919.9	6,190,686.1	6,075,420.4	5,724,267.2
HaZafon [Northern District]	4,135,825.6	4,043,198.1	3,946,242.1	3,617,704.3
Hefa [Haifa]	2,814,323.1	2,733,655.4	2,650,998.5	2,353,390.0
Tel Aviv	3,748,901.1	3,616,909.2	3,483,911.6	2,989,995.5
Yerushalayim [Jerusalem]	3,163,247.1	3,098,478.7	3,030,119.9	2,805,253.5

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Italy

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	105,808,331.5	2.48%		
2020	92,768,899.2	2.29%	2019-2020	-12.3%
2021	91,852,115.7	2.25%	2020-2021	-1.0%
2022	89,091,398.2	2.03%	2021-2022	-3.0%
2023	83,758,251.4	1.83%	2022-2023	-6.0%
2024	78,754,578.7	1.67%	2023-2024	-6.0%
2025	74,195,072.6	1.51%	2024-2029	-5.8%
2030	55,274,670.5	1.51%	CAGR 2025-2030	-5.1%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	86,762,831.9		
2020	76,070,497.4	2019-2020	-12.3%
2021	75,318,734.9	2020-2021	-1.0%
2022	73,054,946.5	2021-2022	-3.0%
2023	68,681,766.1	2022-2023	-6.0%
2024	64,578,754.5	2023-2024	-6.0%
2025	60,839,959.5	2024-2025	-5.8%
2030	45,325,229.8	CAGR 2025-2030	-5.1%

In 2024, sales for this industry in Italy is forecast to be \$78,754.6 million dollars. Sales are forecast to change by -5.8 percent in the next year (2024 to 2025). In 2024, sales will be 64578.8 million Euros and will change by -6 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Italy is forecast to be \$55,274.7 million dollars. The compound annual growth rate is projected to change by -5.1 percent from 2025 to 2030. In 2030, sales will be 64578.8 million Euros and will change by -6 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Italy

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Abruzzo	1,827,837.8	1,717,740.7	1,617,431.7	1,201,661.7
Basilicata	776,661.0	726,204.7	680,354.0	492,866.1
Calabria	2,663,545.0	2,492,005.7	2,336,072.8	1,697,414.0
Campania	8,056,481.3	7,564,546.9	7,116,538.4	5,263,963.1
Emilia-Romagna	6,223,073.8	5,865,984.7	5,540,197.6	4,178,896.0
Friuli-Venezia Giulia	1,681,139.1	1,577,784.3	1,483,679.0	1,095,005.4
Lazio [Latium]	8,067,865.9	7,605,692.9	7,184,015.4	5,421,560.2
Liguria	2,112,853.9	1,976,144.6	1,851,894.9	1,343,442.3
Lombardia [Lombardy]	13,969,227.3	13,165,399.8	12,432,088.0	9,369,337.0
Marche	2,157,086.2	2,029,922.9	1,913,991.3	1,431,715.1
Molise	421,840.1	394,528.3	369,706.2	268,141.9
Piemonte [Piedmont]	6,032,994.4	5,662,668.2	5,325,466.5	3,932,376.1
Puglia [Apulia]	5,587,613.3	5,240,883.5	4,925,281.1	3,623,917.5
Sardegna [Sardinia]	2,264,568.6	2,123,592.6	1,995,286.7	1,466,528.3
Sicilia [Sicily]	6,931,808.1	6,503,276.0	6,113,166.0	4,503,507.5
Toscana [Tuscany]	5,160,452.3	4,850,948.3	4,568,923.5	3,399,106.4
Trentino-Alto Adige	1,505,009.4	1,421,529.8	1,345,305.9	1,025,088.0
Umbria	1,241,545.1	1,168,624.0	1,102,136.6	825,378.8
Valle d'Aosta (Vallée d'Aoste)	177,757.8	167,299.3	157,764.1	118,084.3
Veneto [Venetia]	6,898,890.9	6,499,801.6	6,135,772.9	4,616,680.8

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Japan

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	283,767,063.7	6.66%		
2020	256,849,640.0	6.35%	2019-2020	-9.5%
2021	233,856,466.9	5.72%	2020-2021	-9.0%
2022	239,535,874.8	5.45%	2021-2022	2.4%
2023	227,793,652.2	4.99%	2022-2023	-4.9%
2024	216,597,847.1	4.59%	2023-2024	-4.9%
2025	206,246,184.8	4.21%	2024-2029	-4.8%
2030	161,402,213.8	4.21%	CAGR 2025-2030	-4.3%

<u>Yen</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Yen Bills)</u>	<u>Year-to-Year Change</u>	
2019	29,228,007.6		
2020	26,455,512.9	2019-2020	-9.5%
2021	24,087,216.1	2020-2021	-9.0%
2022	24,672,195.1	2021-2022	2.4%
2023	23,462,746.2	2022-2023	-4.9%
2024	22,309,578.3	2023-2024	-4.9%
2025	21,243,357.0	2024-2025	-4.8%
2030	16,624,428.0	CAGR 2025-2030	-4.3%

In 2024, sales for this industry in Japan is forecast to be \$216,597.8 million dollars. Sales are forecast to change by -4.8 percent in the next year (2024 to 2025). In 2024, sales will be 22309.6 million Yen and will change by -4.9 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Japan is forecast to be \$161,402.2 million dollars. The compound annual growth rate is projected to change by -4.3 percent from 2025 to 2030. In 2030, sales will be 22309.6 million Yen and will change by -4.9 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Japan

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Aichi	13,666,129.4	13,041,139.5	12,462,306.6	9,926,169.6
Akita	1,777,790.5	1,675,294.6	1,580,937.3	1,182,499.1
Aomori	2,305,350.0	2,177,499.7	2,059,644.3	1,558,589.2
Chiba	11,369,681.6	10,843,907.4	10,357,052.6	8,227,291.6
Ehime	2,428,917.7	2,298,067.9	2,177,337.7	1,661,534.1
Fukui	1,393,503.4	1,320,697.4	1,253,462.9	964,764.0
Fukuoka	9,054,488.6	8,611,472.6	8,201,698.6	6,423,984.8
Fukushima	3,454,508.2	3,268,610.9	3,097,084.8	2,364,129.6
Gifu	3,634,330.9	3,448,351.6	3,276,510.0	2,536,180.0
Gumma (Gunma)	3,531,621.0	3,353,218.5	3,188,324.4	2,476,478.3
Hiroshima	4,986,798.2	4,732,133.4	4,496,815.2	3,482,684.8
Hokkaidō	9,470,102.2	8,970,922.4	8,510,055.9	6,533,979.7
Hyōgo	10,050,008.2	9,561,912.4	9,110,369.5	7,149,257.3
Ibaraki	5,216,125.2	4,953,078.8	4,709,939.8	3,660,030.6
Ishikawa	2,033,809.5	1,929,583.7	1,833,284.4	1,418,501.4
Iwate	2,248,225.3	2,125,128.0	2,011,607.4	1,527,927.4
Kagawa	1,711,321.8	1,621,331.4	1,538,242.5	1,181,839.9
Kagoshima	2,899,802.9	2,743,651.1	2,599,573.9	1,983,980.5
Kanagawa	16,858,171.7	16,105,196.8	15,407,581.7	12,340,862.0
Kōchi	1,291,232.0	1,220,460.4	1,155,196.7	877,174.6
Kumamoto	3,138,390.2	2,974,806.8	2,823,732.1	2,174,782.7
Kyōto	4,629,530.0	4,395,867.3	4,179,892.7	3,247,406.9
Mie	3,274,604.9	3,110,461.8	2,958,719.0	2,302,855.9
Miyagi	4,143,305.2	3,935,294.6	3,743,005.4	2,912,093.3
Miyazaki	1,942,408.0	1,839,631.7	1,744,753.9	1,338,195.2
Nagano	3,741,039.8	3,546,923.9	3,367,629.4	2,596,899.9
Nagasaki	2,377,283.9	2,245,022.4	2,123,113.5	1,605,109.3
Nara	2,422,081.1	2,295,812.1	2,179,199.0	1,678,295.3
Niigata	4,039,845.0	3,823,134.1	3,623,157.6	2,768,181.4
Ōita	2,054,110.4	1,946,377.8	1,846,900.0	1,420,016.6
Okayama	3,405,619.8	3,232,839.6	3,073,159.0	2,384,285.3
Okinawa	2,595,516.4	2,478,977.3	2,371,014.4	1,896,754.8
Ōsaka	15,558,147.6	14,777,568.7	14,055,974.8	10,937,540.5
Saga	1,451,679.7	1,374,558.1	1,303,371.7	998,534.2
Saitama	13,117,445.7	12,504,100.8	11,936,267.4	9,456,223.0

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# South Korea

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	74,751,556.2	1.75%		
2020	68,636,404.9	1.70%	2019-2020	-8.2%
2021	68,968,894.8	1.69%	2020-2021	0.5%
2022	69,631,542.9	1.58%	2021-2022	1.0%
2023	67,643,315.2	1.48%	2022-2023	-2.9%
2024	65,668,015.0	1.39%	2023-2024	-2.9%
2025	63,772,736.0	1.30%	2024-2029	-2.9%
2030	54,718,849.7	1.30%	CAGR 2025-2030	-2.8%

<u>Won</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Won Mills)</u>	<u>Year-to-Year Change</u>	
2019	81,553,947.8		
2020	74,882,317.8	2019-2020	-8.2%
2021	75,245,064.2	2020-2021	0.5%
2022	75,968,013.3	2021-2022	1.0%
2023	73,798,856.9	2022-2023	-2.9%
2024	71,643,804.4	2023-2024	-2.9%
2025	69,576,054.9	2024-2025	-2.9%
2030	59,698,265.0	CAGR 2025-2030	-2.8%

In 2024, sales for this industry in South Korea is forecast to be \$65,668.0 million dollars. Sales are forecast to change by -2.9 percent in the next year (2024 to 2025). In 2024, sales will be 71643.8 million Won and will change by -2.9 percent in the next year (2024 to 2025).

In 2030, sales for this industry in South Korea is forecast to be \$54,718.8 million dollars. The compound annual growth rate is projected to change by -2.8 percent from 2025 to 2030. In 2030, sales will be 71643.8 million Won and will change by -2.9 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# South Korea

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Busan (Pusan)	4,073,827.4	3,892,861.6	3,720,615.4	2,939,932.7
North Chungcheong	2,038,814.2	1,971,948.6	1,907,624.9	1,601,303.2
South Chungcheong	2,617,881.4	2,536,120.8	2,457,363.4	2,079,506.0
Daegu (Taegu)	3,157,584.9	3,039,148.2	2,925,689.3	2,396,642.9
Daejeon (Taejŏn)	2,176,920.6	2,118,923.0	2,062,848.1	1,787,397.2
Gangwon-do (Kangwŏn-do)	1,893,438.8	1,822,627.1	1,754,784.7	1,438,293.4
Gwangju (Kwangju)	2,127,305.4	2,069,614.6	2,013,856.8	1,740,674.8
Gyeonggi-do (Kyŏnggi-do)	19,553,632.6	19,335,039.1	19,122,388.3	17,927,554.6
North Gyeongsang	3,262,757.9	3,132,812.0	3,008,591.9	2,435,014.7
South Gyeongsang	4,324,901.1	4,189,099.9	4,058,305.4	3,431,297.1
Incheon (Inch'ŏn)	3,756,941.5	3,649,518.4	3,545,815.6	3,041,674.0
Jeju-do (Cheju-do)	716,203.9	692,088.1	668,906.8	558,959.2
Jeollabuk-do [North Jeolla]	2,159,698.7	2,068,260.2	1,981,055.6	1,582,514.1
Jeollanam-do [South Jeolla]	1,980,952.8	1,884,046.3	1,792,208.3	1,383,141.5
Sejong	106,081.3	102,250.6	98,576.3	81,339.1
Seoul (Sŏul)	12,189,377.5	11,702,086.2	11,236,331.3	9,087,078.6
Ulsan	1,506,995.2	1,461,570.2	1,417,773.9	1,206,526.7

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Malaysia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	15,722,364.2	0.37%		
2020	13,540,459.3	0.33%	2019-2020	-13.9%
2021	12,852,480.0	0.31%	2020-2021	-5.1%
2022	13,583,102.5	0.31%	2021-2022	5.7%
2023	13,232,617.4	0.29%	2022-2023	-2.6%
2024	12,871,951.3	0.27%	2023-2024	-2.7%
2025	12,504,611.7	0.26%	2024-2029	-2.9%
2030	10,607,723.3	0.26%	CAGR 2025-2030	-3.0%

<u>Ringgits</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Ringgits 000s)</u>	<u>Year-to-Year Change</u>	
2019	63,990,022.2		
2020	55,109,669.2	2019-2020	-13.9%
2021	52,309,593.8	2020-2021	-5.1%
2022	55,283,227.3	2021-2022	5.7%
2023	53,856,752.8	2022-2023	-2.6%
2024	52,388,841.7	2023-2024	-2.7%
2025	50,893,769.8	2024-2025	-2.9%
2030	43,173,433.8	CAGR 2025-2030	-3.0%

In 2024, sales for this industry in Malaysia is forecast to be \$12,872.0 million dollars. Sales are forecast to change by -2.9 percent in the next year (2024 to 2025). In 2024, sales will be 52388.8 million Ringgits and will change by -2.7 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Malaysia is forecast to be \$10,607.7 million dollars. The compound annual growth rate is projected to change by -3 percent from 2025 to 2030. In 2030, sales will be 52388.8 million Ringgits and will change by -2.7 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Malaysia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Johor	1,528,201.3	1,483,690.1	1,438,454.1	1,206,445.5
Kedah	869,007.2	840,929.7	812,617.5	670,449.9
Kelantan	709,406.6	685,662.1	661,782.4	542,735.6
Kuala Lumpur	718,034.5	693,241.0	668,364.4	545,137.9
Labuan	40,736.7	39,577.6	38,397.4	32,315.8
Melaka [Malacca]	374,741.4	364,139.4	353,340.8	297,626.7
Negeri Sembilan	453,054.9	438,258.5	423,350.5	348,655.2
Pahang	665,088.3	642,887.3	620,555.5	509,163.1
Perak	973,533.8	934,869.7	896,481.5	711,770.9
Perlis	98,526.6	94,756.1	91,001.9	72,797.5
Pinang (Pulau Pinang) [Penang]	702,079.2	679,381.4	656,495.0	541,586.6
Putrajaya	44,849.6	46,515.9	48,176.4	56,214.3
Sabah	1,611,275.3	1,575,763.3	1,538,871.7	1,338,465.3
Sarawak	1,117,642.1	1,082,511.6	1,047,014.1	867,760.8
Selangor	2,853,236.6	2,812,640.4	2,768,731.2	2,505,886.6
Terengganu	473,203.3	457,127.0	440,977.2	360,711.5

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Mexico

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	60,418,293.3	1.42%		
2020	48,069,567.7	1.19%	2019-2020	-20.4%
2021	50,334,286.3	1.23%	2020-2021	4.7%
2022	48,252,453.0	1.10%	2021-2022	-4.1%
2023	45,432,799.3	0.99%	2022-2023	-5.8%
2024	42,770,135.9	0.91%	2023-2024	-5.9%
2025	40,317,148.5	0.82%	2024-2029	-5.7%
2030	29,976,529.4	0.82%	CAGR 2025-2030	-5.1%

<u>New Pesos</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(New Pesos 000s)</u>	<u>Year-to-Year Change</u>	
2019	1,196,282,207.1		
2020	951,777,439.8	2019-2020	-20.4%
2021	996,618,868.0	2020-2021	4.7%
2022	955,398,569.2	2021-2022	-4.1%
2023	899,569,425.2	2022-2023	-5.8%
2024	846,848,690.9	2023-2024	-5.9%
2025	798,279,540.6	2024-2025	-5.7%
2030	593,535,282.3	CAGR 2025-2030	-5.1%

In 2024, sales for this industry in Mexico is forecast to be \$42,770.1 million dollars. Sales are forecast to change by -5.7 percent in the next year (2024 to 2025). In 2024, sales will be 846848.7 million New Pesos and will change by -5.9 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Mexico is forecast to be \$29,976.5 million dollars. The compound annual growth rate is projected to change by -5.1 percent from 2025 to 2030. In 2030, sales will be 846848.7 million New Pesos and will change by -5.9 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Mexico

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Aguascalientes	517,167.4	490,275.2	465,379.0	357,999.7
Baja California	1,476,570.3	1,407,233.5	1,342,877.3	1,060,787.7
Baja California Sur	313,417.7	301,319.0	290,059.8	239,350.6
Campeche	341,640.7	322,301.7	304,448.5	228,565.7
Chiapas	2,039,296.5	1,929,063.6	1,827,136.1	1,390,380.8
Chihuahua	1,382,092.7	1,299,320.4	1,223,076.2	902,362.3
Ciudad de México	3,208,961.1	2,985,784.3	2,781,701.7	1,949,002.4
Coahuila	1,123,702.0	1,059,174.3	999,636.1	747,231.9
Colima	271,121.7	256,177.6	242,368.5	183,397.1
Durango	617,727.4	578,186.2	541,872.1	391,095.7
Guanajuato	2,188,798.7	2,059,805.0	1,940,906.3	1,439,255.8
Guerrero	1,293,874.9	1,211,690.8	1,136,186.1	822,202.9
Hidalgo	1,067,271.0	1,005,161.3	947,883.6	705,654.9
Jalisco	2,946,378.1	2,771,269.3	2,609,919.7	1,930,236.0
México	6,372,476.9	6,013,706.1	5,682,432.5	4,273,029.3
Michoacán	1,608,450.8	1,502,807.8	1,405,909.2	1,005,697.9
Morelos	708,289.7	665,964.6	626,974.0	462,895.0
Nayarit	418,391.7	392,928.1	369,488.9	271,196.3
Nuevo León	1,954,102.7	1,846,201.9	1,746,502.2	1,320,870.0
Oaxaca	1,470,851.2	1,378,750.9	1,294,079.8	940,975.7
Puebla	2,365,945.2	2,227,487.0	2,099,828.6	1,560,516.2
Querétaro	827,571.8	787,610.6	750,542.9	588,757.8
Quintana Roo	737,328.7	714,365.4	693,007.3	594,382.5
San Luis Potosí	1,006,563.9	943,928.6	886,329.2	645,826.6
Sinaloa	1,056,317.0	988,469.8	926,169.9	667,679.9
Sonora	1,091,400.6	1,029,220.3	971,830.8	728,187.8
Tabasco	911,796.0	859,530.5	811,302.9	606,782.4
Tamaulipas	1,375,347.3	1,298,431.8	1,227,394.2	924,804.3
Tlaxcala	498,676.9	471,538.8	446,451.1	339,075.9
Veracruz	2,885,024.4	2,698,831.4	2,527,901.6	1,819,379.9
Yucatán	805,996.1	759,576.8	716,751.5	535,296.3
Zacatecas	550,248.1	514,023.4	480,801.0	343,652.0

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Netherlands

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	50,643,477.6	1.19%		
2020	46,829,188.8	1.16%	2019-2020	-7.5%
2021	46,941,892.0	1.15%	2020-2021	0.2%
2022	47,736,551.0	1.09%	2021-2022	1.7%
2023	47,131,822.8	1.03%	2022-2023	-1.3%
2024	46,393,384.1	0.98%	2023-2024	-1.6%
2025	45,462,981.6	0.93%	2024-2029	-2.0%
2030	39,650,083.1	0.93%	CAGR 2025-2030	-2.6%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	41,527,651.6		
2020	38,399,934.8	2019-2020	-7.5%
2021	38,492,351.4	2020-2021	0.2%
2022	39,143,971.9	2021-2022	1.7%
2023	38,648,094.7	2022-2023	-1.3%
2024	38,042,575.0	2023-2024	-1.6%
2025	37,279,644.9	2024-2025	-2.0%
2030	32,513,068.1	CAGR 2025-2030	-2.6%

In 2024, sales for this industry in Netherlands is forecast to be \$46,393.4 million dollars. Sales are forecast to change by -2 percent in the next year (2024 to 2025). In 2024, sales will be 38042.6 million Euros and will change by -1.6 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Netherlands is forecast to be \$39,650.1 million dollars. The compound annual growth rate is projected to change by -2.6 percent from 2025 to 2030. In 2030, sales will be 38042.6 million Euros and will change by -1.6 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Netherlands

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Drenthe	1,354,437.5	1,330,279.9	1,300,720.3	1,121,802.3
Flevoland	1,176,522.7	1,168,317.7	1,154,990.6	1,052,431.5
Fryslân (Friesland)	1,776,243.2	1,743,520.5	1,703,760.3	1,465,020.5
Gelderland	5,645,614.8	5,553,509.4	5,438,518.1	4,726,873.8
Groningen	1,595,287.1	1,566,194.0	1,530,766.9	1,317,512.2
Limburg	3,024,858.7	2,960,696.3	2,884,957.6	2,445,656.1
Noord-Brabant [North Brabant]	6,918,385.9	6,805,492.1	6,664,553.9	5,792,378.5
Noord-Holland [North Holland]	7,776,828.1	7,670,672.9	7,532,189.4	6,635,721.6
Overijssel	3,169,153.3	3,116,718.0	3,051,466.3	2,649,061.1
Utrecht	3,613,616.8	3,573,859.4	3,518,759.9	3,141,800.2
Zeeland [Zealand]	1,046,241.3	1,026,539.1	1,002,711.4	860,411.6
Zuid-Holland [South Holland]	10,034,633.6	9,877,584.9	9,679,587.0	8,441,413.6

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Nigeria

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	17,721,975.8	0.42%		
2020	14,710,847.7	0.36%	2019-2020	-17.0%
2021	12,903,008.9	0.32%	2020-2021	-12.3%
2022	12,524,583.0	0.28%	2021-2022	-2.9%
2023	11,436,014.2	0.25%	2022-2023	-8.7%
2024	10,409,434.7	0.22%	2023-2024	-9.0%
2025	9,431,117.7	0.19%	2024-2029	-9.4%
2030	5,466,565.2	0.19%	CAGR 2025-2030	-8.4%

<u>Nairas</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Nairas 000s)</u>	<u>Year-to-Year Change</u>	
2019	6,752,072,787.1		
2020	5,604,832,990.6	2019-2020	-17.0%
2021	4,916,046,398.0	2020-2021	-12.3%
2022	4,771,866,128.3	2021-2022	-2.9%
2023	4,357,121,402.9	2022-2023	-8.7%
2024	3,965,994,611.2	2023-2024	-9.0%
2025	3,593,255,861.3	2024-2025	-9.4%
2030	2,082,761,354.3	CAGR 2025-2030	-8.4%

In 2024, sales for this industry in Nigeria is forecast to be \$10,409.4 million dollars. Sales are forecast to change by -9.4 percent in the next year (2024 to 2025). In 2024, sales will be 3965994.6 million Nairas and will change by -9 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Nigeria is forecast to be \$5,466.6 million dollars. The compound annual growth rate is projected to change by -8.4 percent from 2025 to 2030. In 2030, sales will be 3965994.6 million Nairas and will change by -9 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Nigeria

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Abia	208,802.6	188,017.0	168,508.4	92,445.2
Adamawa	249,663.2	226,611.3	204,725.6	116,886.7
Akwa Ibom	323,769.6	294,925.2	267,393.6	155,412.9
Anambra	324,642.0	294,472.2	265,856.5	151,287.4
Bauchi	386,456.5	352,075.9	319,253.3	185,682.7
Bayelsa	134,024.4	121,669.9	109,937.6	62,820.3
Benue	338,390.8	307,447.8	278,027.4	159,517.7
Borno	347,395.7	316,616.2	287,213.8	167,381.0
Cross River	227,255.4	206,278.8	186,362.5	106,418.6
Delta	334,412.5	304,264.4	275,539.0	159,214.8
Ebonyi	183,968.4	168,884.0	154,311.1	93,235.4
Edo	249,113.5	225,880.5	203,856.1	115,794.7
Ekiti	192,826.6	175,302.6	158,625.5	91,293.0
Enugu	259,669.9	235,886.7	213,279.4	122,268.8
Federal Capital Territory	225,420.9	214,468.4	203,093.5	146,723.5
Imo	319,018.2	290,211.1	262,770.1	151,714.1
Jigawa	342,735.2	311,120.3	281,100.4	160,571.0
Kaduna	486,982.8	442,534.4	400,261.5	229,862.5
Kano	773,928.0	704,788.4	638,822.6	370,790.3
Katsina	461,588.6	419,387.2	379,261.4	217,618.7
Kebbi	262,253.2	238,484.3	215,855.0	124,398.2
Kogi	263,560.3	239,449.1	216,525.9	124,203.4
Lagos	741,578.4	674,786.9	611,138.3	353,300.6
Niger	328,812.2	299,605.9	271,716.6	158,155.9
Ogun	308,307.6	280,700.8	254,370.3	147,475.8
Ondo	275,041.5	249,854.5	225,912.1	129,521.5
Osun	277,677.7	252,621.1	228,750.3	132,118.0
Oyo	462,863.8	421,600.7	382,219.4	222,080.5
Plateau	248,432.5	225,443.4	203,624.6	116,127.0
Rivers	432,089.6	393,690.4	357,025.5	207,759.7
Sokoto	293,908.6	266,948.6	241,327.3	138,242.1
Taraba	180,375.8	163,741.0	147,944.9	84,518.6
Yobe	195,216.9	178,014.4	161,568.3	94,406.6
Zamfara	267,058.6	243,038.8	220,144.6	127,353.4

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections



# Norway

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	18,719,555.6	0.44%		
2020	16,028,192.6	0.40%	2019-2020	-14.4%
2021	16,979,616.1	0.42%	2020-2021	5.9%
2022	16,766,348.1	0.38%	2021-2022	-1.3%
2023	15,943,054.8	0.35%	2022-2023	-4.9%
2024	15,140,882.0	0.32%	2023-2024	-5.0%
2025	14,366,462.4	0.29%	2024-2029	-5.1%
2030	10,811,659.1	0.29%	CAGR 2025-2030	-4.9%

<u>Krones</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Krones 000s)</u>	<u>Year-to-Year Change</u>	
2019	162,860,133.9		
2020	139,445,276.0	2019-2020	-14.4%
2021	147,722,660.3	2020-2021	5.9%
2022	145,867,228.6	2021-2022	-1.3%
2023	138,704,576.8	2022-2023	-4.9%
2024	131,725,673.3	2023-2024	-5.0%
2025	124,988,223.3	2024-2025	-5.1%
2030	94,061,433.8	CAGR 2025-2030	-4.9%

In 2024, sales for this industry in Norway is forecast to be \$15,140.9 million dollars. Sales are forecast to change by -5.1 percent in the next year (2024 to 2025). In 2024, sales will be 131725.7 million Krones and will change by -5 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Norway is forecast to be \$10,811.7 million dollars. The compound annual growth rate is projected to change by -4.9 percent from 2025 to 2030. In 2030, sales will be 131725.7 million Krones and will change by -5 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Norway

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Akershus	1,868,463.1	1,784,544.7	1,702,866.8	1,317,849.3
Aust-Agder	351,757.6	333,518.3	315,941.1	235,753.0
Buskerud	845,931.1	803,183.3	761,911.8	572,497.8
Finnmark (Finnmárku)	224,602.3	211,669.4	199,302.3	144,278.6
Hedmark	586,554.5	553,459.2	521,762.9	380,040.5
Hordaland	1,573,900.4	1,495,375.2	1,419,493.5	1,070,208.8
Møre og Romsdal	794,162.2	750,894.1	709,346.6	522,007.1
Nordland	720,963.0	679,255.4	639,386.7	462,205.2
Oppland	566,200.1	534,020.8	503,218.6	365,736.5
Oslo	2,040,832.6	1,948,772.3	1,859,195.9	1,437,355.6
Østfold	886,765.3	841,735.9	798,276.5	599,045.2
Rogaland	1,448,996.5	1,381,774.7	1,316,489.7	1,010,968.1
Sogn og Fjordane	327,998.7	309,232.1	291,277.8	211,271.1
Telemark	518,166.6	489,082.6	461,217.1	336,465.1
Troms (Romsa)	496,776.9	469,938.8	444,151.9	327,643.5
Trøndelag	1,371,610.7	1,300,943.7	1,232,810.9	921,520.7
Vest-Agder	564,023.7	536,117.6	509,135.3	384,695.9
Vestfold	755,349.7	717,363.9	680,677.3	512,116.9

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Pakistan

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	11,915,558.5	0.28%		
2020	11,821,080.5	0.29%	2019-2020	-0.8%
2021	12,130,634.4	0.30%	2020-2021	2.6%
2022	11,770,171.1	0.27%	2021-2022	-3.0%
2023	11,333,726.7	0.25%	2022-2023	-3.7%
2024	10,901,460.3	0.23%	2023-2024	-3.8%
2025	10,480,169.0	0.21%	2024-2029	-3.9%
2030	8,473,446.4	0.21%	CAGR 2025-2030	-3.8%

<u>Rupees</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Rupees 000s)</u>	<u>Year-to-Year Change</u>	
2019	1,906,489,366.1		
2020	1,891,372,873.3	2019-2020	-0.8%
2021	1,940,901,508.2	2020-2021	2.6%
2022	1,883,227,383.6	2021-2022	-3.0%
2023	1,813,396,274.0	2022-2023	-3.7%
2024	1,744,233,653.0	2023-2024	-3.8%
2025	1,676,827,042.0	2024-2025	-3.9%
2030	1,355,751,416.7	CAGR 2025-2030	-3.8%

In 2024, sales for this industry in Pakistan is forecast to be \$10,901.5 million dollars. Sales are forecast to change by -3.9 percent in the next year (2024 to 2025). In 2024, sales will be 1744233.7 million Rupees and will change by -3.8 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Pakistan is forecast to be \$8,473.4 million dollars. The compound annual growth rate is projected to change by -3.8 percent from 2025 to 2030. In 2030, sales will be 1744233.7 million Rupees and will change by -3.8 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Pakistan

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Balochistān	696,040.9	674,873.1	653,995.9	550,200.1
Tribal Areas	244,782.9	233,353.3	222,337.4	171,864.6
Islāmābād	114,136.3	112,212.0	110,260.5	99,427.3
Khyber Pakhtūnkhwā	1,653,063.7	1,593,994.8	1,536,207.3	1,257,319.1
Punjāb	5,985,520.3	5,745,344.6	5,511,830.8	4,409,363.0
Sindh	2,640,182.5	2,541,682.5	2,445,537.1	1,985,272.3

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Philippines

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	18,235,212.4	0.43%		
2020	16,298,713.3	0.40%	2019-2020	-10.6%
2021	16,079,467.7	0.39%	2020-2021	-1.3%
2022	17,048,229.0	0.39%	2021-2022	6.0%
2023	17,083,664.0	0.37%	2022-2023	0.2%
2024	17,064,952.2	0.36%	2023-2024	-0.1%
2025	16,965,806.8	0.35%	2024-2029	-0.6%
2030	15,664,676.9	0.35%	CAGR 2025-2030	-1.5%

<u>Pesos</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Pesos 000s)</u>	<u>Year-to-Year Change</u>	
2019	875,290,193.4		
2020	782,338,237.5	2019-2020	-10.6%
2021	771,814,449.0	2020-2021	-1.3%
2022	818,314,989.9	2021-2022	6.0%
2023	820,015,873.1	2022-2023	0.2%
2024	819,117,703.6	2023-2024	-0.1%
2025	814,358,726.7	2024-2025	-0.6%
2030	751,904,489.2	CAGR 2025-2030	-1.5%

In 2024, sales for this industry in Philippines is forecast to be \$17,065.0 million dollars. Sales are forecast to change by -0.6 percent in the next year (2024 to 2025). In 2024, sales will be 819117.7 million Pesos and will change by -0.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Philippines is forecast to be \$15,664.7 million dollars. The compound annual growth rate is projected to change by -1.5 percent from 2025 to 2030. In 2030, sales will be 819117.7 million Pesos and will change by -0.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Philippines

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Luzon	9,806,305.7	9,808,424.1	9,764,190.8	9,073,789.9
Mindanao	4,089,141.5	4,086,491.7	4,064,548.5	3,760,868.3
Visayas	3,188,216.7	3,170,036.3	3,137,067.5	2,830,018.7

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Poland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	27,276,231.1	0.64%		
2020	25,316,488.5	0.63%	2019-2020	-7.2%
2021	25,841,760.2	0.63%	2020-2021	2.1%
2022	26,968,479.7	0.61%	2021-2022	4.4%
2023	27,381,646.8	0.60%	2022-2023	1.5%
2024	27,679,755.0	0.59%	2023-2024	1.1%
2025	27,780,748.8	0.57%	2024-2029	0.4%
2030	26,557,852.6	0.57%	CAGR 2025-2030	-0.9%

  

<u>Zlotys</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Zlotys 000s)</u>	<u>Year-to-Year Change</u>	
2019	98,194,432.0		
2020	91,139,358.7	2019-2020	-7.2%
2021	93,030,336.7	2020-2021	2.1%
2022	97,086,526.8	2021-2022	4.4%
2023	98,573,928.4	2022-2023	1.5%
2024	99,647,118.0	2023-2024	1.1%
2025	100,010,695.6	2024-2025	0.4%
2030	95,608,269.5	CAGR 2025-2030	-0.9%

In 2024, sales for this industry in Poland is forecast to be \$27,679.8 million dollars. Sales are forecast to change by 0.4 percent in the next year (2024 to 2025). In 2024, sales will be 99647.1 million Zlotys and will change by 1.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Poland is forecast to be \$26,557.9 million dollars. The compound annual growth rate is projected to change by -0.9 percent from 2025 to 2030. In 2030, sales will be 99647.1 million Zlotys and will change by 1.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Poland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Dolnośląskie [Lower Silesia]	2,067,857.0	2,089,748.5	2,096,745.0	2,001,381.4
Kujawsko-Pomorskie	1,487,645.9	1,503,987.0	1,509,616.6	1,443,796.2
Łódzkie [Łódź]	1,767,129.0	1,782,327.3	1,784,780.3	1,686,931.8
Lubelskie [Lublin]	1,520,642.8	1,535,016.2	1,538,426.7	1,460,233.4
Lubuskie [Lubusz]	725,974.6	733,975.8	736,750.1	704,755.6
Małopolskie [Lesser Poland]	2,410,397.2	2,440,181.5	2,452,639.5	2,361,663.0
Mazowieckie [Mazovia]	3,819,232.0	3,866,803.4	3,886,925.7	3,744,580.7
Opolskie [Opole]	704,845.0	710,322.7	710,715.6	668,995.2
Podkarpackie [Subcarpathia]	1,517,193.0	1,534,307.1	1,540,500.5	1,475,488.6
Podlaskie [Podlachia]	845,699.5	854,096.1	856,397.7	814,789.9
Pomorskie [Pomerania]	1,652,873.9	1,674,538.9	1,684,336.5	1,627,883.2
Śląskie [Silesia]	3,240,890.7	3,270,107.3	3,275,953.3	3,102,719.2
Świętokrzyskie [Holy Cross]	892,888.9	901,155.8	902,984.8	856,267.5
Warmińsko-Mazurskie	1,026,390.7	1,037,629.3	1,041,477.3	995,896.0
Wielkopolskie [Greater Poland]	2,482,546.1	2,512,788.3	2,525,181.3	2,429,417.5
West Pomerania	1,219,440.5	1,232,769.6	1,237,317.8	1,183,053.5

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Puerto Rico

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	4,022,535.7	0.09%		
2020	3,695,532.6	0.09%	2019-2020	-8.1%
2021	3,564,086.9	0.09%	2020-2021	-3.6%
2022	4,948,417.4	0.11%	2021-2022	38.8%
2023	4,697,522.4	0.10%	2022-2023	-5.1%
2024	4,458,328.1	0.09%	2023-2024	-5.1%
2025	4,236,547.3	0.09%	2024-2029	-5.0%
2030	3,276,718.3	0.09%	CAGR 2025-2030	-4.5%

<u>Dollars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dollars 000s)</u>	<u>Year-to-Year Change</u>	
2019	4,022,535.7		
2020	3,695,532.6	2019-2020	-8.1%
2021	3,564,086.9	2020-2021	-3.6%
2022	4,948,417.4	2021-2022	38.8%
2023	4,697,522.4	2022-2023	-5.1%
2024	4,458,328.1	2023-2024	-5.1%
2025	4,236,547.3	2024-2025	-5.0%
2030	3,276,718.3	CAGR 2025-2030	-4.5%

In 2024, sales for this industry in Puerto Rico is forecast to be \$4,458.3 million dollars. Sales are forecast to change by -5 percent in the next year (2024 to 2025). In 2024, sales will be 4458.3 million Dollars and will change by -5.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Puerto Rico is forecast to be \$3,276.7 million dollars. The compound annual growth rate is projected to change by -4.5 percent from 2025 to 2030. In 2030, sales will be 4458.3 million Dollars and will change by -5.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Puerto Rico

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Culebra	2,512.9	2,399.7	2,294.4	1,830.1
Puerto Rico	4,682,929.6	4,444,437.1	4,223,307.9	3,266,324.4
Vieques	12,079.9	11,491.3	10,945.0	8,563.8

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Romania

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	11,724,647.7	0.28%		
2020	10,942,987.8	0.27%	2019-2020	-6.7%
2021	11,279,834.1	0.28%	2020-2021	3.1%
2022	12,427,720.4	0.28%	2021-2022	10.2%
2023	12,954,861.3	0.28%	2022-2023	4.2%
2024	13,441,163.8	0.28%	2023-2024	3.8%
2025	13,836,949.7	0.28%	2024-2029	2.9%
2030	14,860,316.1	0.28%	CAGR 2025-2030	1.5%

<u>New Leus</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(New Leus 000s)</u>	<u>Year-to-Year Change</u>	
2019	47,015,837.2		
2020	43,881,381.0	2019-2020	-6.7%
2021	45,232,134.6	2020-2021	3.1%
2022	49,835,158.7	2021-2022	10.2%
2023	51,948,993.7	2022-2023	4.2%
2024	53,899,067.0	2023-2024	3.8%
2025	55,486,168.1	2024-2025	2.9%
2030	59,589,867.4	CAGR 2025-2030	1.5%

In 2024, sales for this industry in Romania is forecast to be \$13,441.2 million dollars. Sales are forecast to change by 2.9 percent in the next year (2024 to 2025). In 2024, sales will be 53899.1 million New Leus and will change by 3.8 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Romania is forecast to be \$14,860.3 million dollars. The compound annual growth rate is projected to change by 1.5 percent from 2025 to 2030. In 2030, sales will be 53899.1 million New Leus and will change by 3.8 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Romania

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Alba	215,555.6	222,887.2	228,664.6	241,300.4
Arad	277,600.1	287,981.5	296,413.2	317,944.9
Argeş	391,484.6	406,182.3	418,133.6	448,823.7
Bacău	389,902.3	403,201.4	413,690.9	436,753.5
Bihor	373,539.1	387,974.4	399,813.8	431,441.4
Botoşani	259,643.6	269,048.6	276,612.4	295,030.2
Braşov	358,412.1	371,719.3	382,503.6	409,758.1
Bucureşti [Bucharest]	1,215,084.0	1,262,397.9	1,301,289.7	1,406,219.2
Buzău	281,542.0	291,448.0	299,341.4	317,676.9
Cluj	465,130.0	484,561.8	500,854.7	548,675.1
Constanţa	448,450.1	466,132.2	480,719.8	520,710.6
Dâmboviţa	333,199.3	346,106.8	356,700.6	385,090.6
Dolj	419,468.2	434,430.5	446,405.3	474,859.0
Galaţi	337,350.0	348,736.9	357,686.7	376,979.5
Gorj	213,548.4	220,851.0	226,615.7	239,350.2
Hunedoara	253,177.8	260,668.4	266,280.3	275,031.6
Iaşi	525,115.2	547,171.8	565,692.7	620,376.2
Ifov	317,267.2	337,766.0	356,775.2	435,590.1
Maramureş	307,286.9	318,775.1	328,104.7	351,919.4
Mureş	357,454.4	371,224.7	382,508.2	412,525.5
Neamţ	294,704.9	304,295.2	311,738.6	326,631.8
Olt	267,160.4	275,938.6	282,774.7	296,736.8
Prahova	483,006.6	500,407.4	514,377.7	548,106.0
Sălaj	141,098.5	145,972.6	149,833.3	158,519.7
Satu Mare	219,888.7	227,881.0	234,315.6	250,067.0
Sibiu	261,532.8	271,569.0	279,783.4	301,523.5
Suceava	416,103.9	432,169.0	445,341.6	480,487.3
Teleorman	226,041.8	232,747.0	237,775.7	245,682.3
Timiş	465,643.0	486,005.2	503,288.0	556,525.4
Tulcea	130,408.0	134,358.5	137,345.4	142,346.9
Vâlcea	233,955.0	242,073.5	248,513.6	263,120.2
Vaslui	252,143.4	260,981.1	268,014.5	284,246.4
Vrancea	216,357.7	223,995.3	230,087.5	244,317.5

Note: Sales for 2023-2024 are forecasts and sa

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections

# Russia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	72,416,919.1	1.70%		
2020	61,289,387.1	1.52%	2019-2020	-15.4%
2021	66,425,580.2	1.62%	2020-2021	8.4%
2022	63,537,092.4	1.45%	2021-2022	-4.3%
2023	58,304,406.1	1.28%	2022-2023	-8.2%
2024	53,588,408.0	1.14%	2023-2024	-8.1%
2025	49,496,773.6	1.01%	2024-2029	-7.6%
2030	34,166,439.1	1.01%	CAGR 2025-2030	-6.2%

<u>Rubles</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Rubles 000s)</u>	<u>Year-to-Year Change</u>	
2019	5,387,818,783.9		
2020	4,559,930,399.4	2019-2020	-15.4%
2021	4,942,063,163.7	2020-2021	8.4%
2022	4,727,159,676.7	2021-2022	-4.3%
2023	4,337,847,814.4	2022-2023	-8.2%
2024	3,986,977,556.6	2023-2024	-8.1%
2025	3,682,559,956.2	2024-2025	-7.6%
2030	2,541,983,070.9	CAGR 2025-2030	-6.2%

In 2024, sales for this industry in Russia is forecast to be \$53,588.4 million dollars. Sales are forecast to change by -7.6 percent in the next year (2024 to 2025). In 2024, sales will be 3986977.6 million Rubles and will change by -8.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Russia is forecast to be \$34,166.4 million dollars. The compound annual growth rate is projected to change by -6.2 percent from 2025 to 2030. In 2030, sales will be 3986977.6 million Rubles and will change by -8.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Russia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Central Russia	15,471,069.3	14,219,763.8	13,133,952.7	9,063,981.3
Dal'nevostočnyj Federal'nyj [Southern Russia]	2,482,597.3	2,269,951.5	2,085,729.1	1,402,402.6
Volga	5,775,266.4	5,318,799.1	4,922,505.1	3,431,289.0
Northern Caucasus	11,987,695.7	10,995,020.0	10,134,150.7	6,920,735.2
Northwestern Russia	4,290,583.1	3,986,722.9	3,722,603.6	2,712,743.6
Siberia	5,388,215.7	4,937,144.1	4,546,086.1	3,089,264.8
Ural'skij Federal'nyj Okrug [Ural]	7,811,826.0	7,168,194.7	6,609,948.0	4,524,259.4
	5,097,152.7	4,692,811.8	4,341,798.4	3,021,763.2

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Saudi Arabia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	31,807,997.4	0.75%		
2020	27,814,306.8	0.69%	2019-2020	-12.6%
2021	27,006,787.5	0.66%	2020-2021	-2.9%
2022	27,267,353.7	0.62%	2021-2022	1.0%
2023	26,209,002.5	0.57%	2022-2023	-3.9%
2024	25,125,485.9	0.53%	2023-2024	-4.1%
2025	23,999,394.9	0.49%	2024-2029	-4.5%
2030	18,200,226.3	0.49%	CAGR 2025-2030	-4.8%

  

<u>Rials</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Rials 000s)</u>	<u>Year-to-Year Change</u>	
2019	119,279,990.3		
2020	104,303,650.4	2019-2020	-12.6%
2021	101,275,453.1	2020-2021	-2.9%
2022	102,252,576.4	2021-2022	1.0%
2023	98,283,759.4	2022-2023	-3.9%
2024	94,220,572.0	2023-2024	-4.1%
2025	89,997,730.8	2024-2025	-4.5%
2030	68,250,848.8	CAGR 2025-2030	-4.8%

In 2024, sales for this industry in Saudi Arabia is forecast to be \$25,125.5 million dollars. Sales are forecast to change by -4.5 percent in the next year (2024 to 2025). In 2024, sales will be 94220.6 million Rials and will change by -4.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Saudi Arabia is forecast to be \$18,200.2 million dollars. The compound annual growth rate is projected to change by -4.8 percent from 2025 to 2030. In 2030, sales will be 94220.6 million Rials and will change by -4.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Saudi Arabia

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Al-Bāḥah	366,698.1	347,463.4	328,040.1	234,637.6
Northern Frontier	294,649.3	280,654.0	266,351.1	195,547.4
Al-Jawf (incl. Al-Qurayyāt)	423,327.5	406,038.2	388,038.3	294,981.5
Medina	1,731,407.2	1,660,819.0	1,587,313.8	1,207,108.7
Al-Qaṣīm [Al-Qaseem]	1,170,741.6	1,122,350.3	1,072,045.5	812,865.0
Ar-Riyāḍ [Riyadh]	6,741,020.5	6,489,727.8	6,225,076.9	4,820,777.8
Eastern Region	3,936,479.9	3,772,564.8	3,602,324.2	2,727,058.1
'Asīr [Aseer]	1,774,671.6	1,691,718.0	1,606,776.1	1,184,332.1
Ḥā'il	557,638.0	531,965.9	505,629.8	374,074.7
Jīzān	1,307,495.9	1,251,621.1	1,193,776.0	898,573.9
Mecca	6,648,291.8	6,365,441.6	6,072,456.5	4,575,356.7
Najrān	491,222.0	471,587.3	451,090.6	344,471.5
Tabūk [Tabouk]	765,359.3	733,534.6	700,475.9	530,441.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Singapore

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	21,041,275.4	0.49%		
2020	18,153,724.3	0.45%	2019-2020	-13.7%
2021	19,908,201.2	0.49%	2020-2021	9.7%
2022	19,648,529.6	0.45%	2021-2022	-1.3%
2023	19,379,859.7	0.42%	2022-2023	-1.4%
2024	19,065,435.1	0.40%	2023-2024	-1.6%
2025	18,689,745.2	0.38%	2024-2029	-2.0%
2030	16,387,295.5	0.38%	CAGR 2025-2030	-2.5%

<u>Dollars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dollars 000s)</u>	<u>Year-to-Year Change</u>	
2019	27,984,896.2		
2020	24,144,453.3	2019-2020	-13.7%
2021	26,477,907.6	2020-2021	9.7%
2022	26,132,544.4	2021-2022	-1.3%
2023	25,775,213.4	2022-2023	-1.4%
2024	25,357,028.7	2023-2024	-1.6%
2025	24,857,361.1	2024-2025	-2.0%
2030	21,795,103.0	CAGR 2025-2030	-2.5%

In 2024, sales for this industry in Singapore is forecast to be \$19,065.4 million dollars. Sales are forecast to change by -2 percent in the next year (2024 to 2025). In 2024, sales will be 25357 million Dollars and will change by -1.6 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Singapore is forecast to be \$16,387.3 million dollars. The compound annual growth rate is projected to change by -2.5 percent from 2025 to 2030. In 2030, sales will be 25357 million Dollars and will change by -1.6 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Singapore

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Central Region	2,995,843.6	2,886,184.1	2,769,872.3	2,174,208.6
East Region	2,229,638.5	2,149,653.4	2,064,587.3	1,626,747.6
North-East Region	3,045,409.8	3,004,449.7	2,952,670.3	2,609,924.4
North Region	1,873,261.9	1,835,484.7	1,791,570.3	1,530,425.5
West Region	3,052,677.2	2,969,207.4	2,876,941.5	2,368,898.0
Non-Resident Population	6,183,028.8	6,220,455.9	6,234,103.4	6,077,091.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# South Africa

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	17,104,997.1	0.40%		
2020	15,890,722.6	0.39%	2019-2020	-7.1%
2021	17,650,353.4	0.43%	2020-2021	11.1%
2022	17,122,765.7	0.39%	2021-2022	-3.0%
2023	16,795,845.1	0.37%	2022-2023	-1.9%
2024	16,447,031.7	0.35%	2023-2024	-2.1%
2025	16,077,170.6	0.33%	2024-2029	-2.2%
2030	13,938,091.7	0.33%	CAGR 2025-2030	-2.7%

<u>Rands</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Rands 000s)</u>	<u>Year-to-Year Change</u>	
2019	258,285,456.6		
2020	239,949,911.1	2019-2020	-7.1%
2021	266,520,335.6	2020-2021	11.1%
2022	258,553,761.4	2021-2022	-3.0%
2023	253,617,261.1	2022-2023	-1.9%
2024	248,350,178.8	2023-2024	-2.1%
2025	242,765,276.3	2024-2025	-2.2%
2030	210,465,185.1	CAGR 2025-2030	-2.7%

In 2024, sales for this industry in South Africa is forecast to be \$16,447.0 million dollars. Sales are forecast to change by -2.2 percent in the next year (2024 to 2025). In 2024, sales will be 248350.2 million Rands and will change by -2.1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in South Africa is forecast to be \$13,938.1 million dollars. The compound annual growth rate is projected to change by -2.7 percent from 2025 to 2030. In 2030, sales will be 248350.2 million Rands and will change by -2.1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# South Africa

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Eastern Cape	1,859,004.8	1,795,357.3	1,730,707.2	1,397,845.5
Free State (Oranje Free State)	822,783.7	795,968.8	768,614.7	626,100.6
Gauteng	4,405,594.7	4,363,820.0	4,314,509.6	3,954,818.5
KwaZulu-Natal	3,254,236.1	3,170,853.0	3,083,936.9	2,603,900.6
Limpopo (Northern Transvaal)	1,663,849.7	1,618,589.5	1,571,671.2	1,316,311.1
Mpumalanga (Eastern Transvaal)	1,314,192.8	1,287,287.6	1,258,619.4	1,091,090.2
Northern Cape	348,610.4	338,996.6	329,043.1	275,050.2
North West	1,151,394.9	1,127,740.4	1,102,544.9	955,441.5
Western Cape	1,976,178.1	1,948,418.5	1,917,523.6	1,717,533.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Spain

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	75,268,997.6	1.77%		
2020	63,704,733.7	1.58%	2019-2020	-15.4%
2021	64,331,604.9	1.57%	2020-2021	1.0%
2022	63,386,572.8	1.44%	2021-2022	-1.5%
2023	60,239,953.8	1.32%	2022-2023	-5.0%
2024	57,244,519.5	1.21%	2023-2024	-5.0%
2025	54,480,833.5	1.11%	2024-2029	-4.8%
2030	42,557,558.0	1.11%	CAGR 2025-2030	-4.4%

<u>Euros</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Euros 000s)</u>	<u>Year-to-Year Change</u>	
2019	61,720,578.0		
2020	52,237,881.6	2019-2020	-15.4%
2021	52,751,916.1	2020-2021	1.0%
2022	51,976,989.7	2021-2022	-1.5%
2023	49,396,762.2	2022-2023	-5.0%
2024	46,940,506.0	2023-2024	-5.0%
2025	44,674,283.5	2024-2025	-4.8%
2030	34,897,197.6	CAGR 2025-2030	-4.4%

In 2024, sales for this industry in Spain is forecast to be \$57,244.5 million dollars. Sales are forecast to change by -4.8 percent in the next year (2024 to 2025). In 2024, sales will be 46940.5 million Euros and will change by -5 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Spain is forecast to be \$42,557.6 million dollars. The compound annual growth rate is projected to change by -4.4 percent from 2025 to 2030. In 2030, sales will be 46940.5 million Euros and will change by -5 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Spain

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Andalucía [Andalusia]	10,792,642.3	10,253,065.7	9,755,078.7	7,606,041.6
Aragón	1,674,611.1	1,585,701.2	1,503,764.4	1,153,492.8
Asturias	1,288,905.6	1,212,751.6	1,142,809.0	849,230.1
Canarias [Canary Islands]	2,803,230.9	2,680,043.7	2,566,114.0	2,065,328.3
Cantabria	740,515.9	701,113.7	664,803.9	509,638.1
Castilla-La Mancha	2,661,929.2	2,531,510.6	2,411,093.6	1,889,854.9
Castilla y León	3,032,361.1	2,854,581.8	2,691,256.8	2,004,754.1
Cataluña [Catalonia]	9,787,438.1	9,313,657.0	8,876,107.0	6,978,735.3
Ceuta	109,396.8	104,096.3	99,201.3	77,977.6
Comunitat Valenciana	6,495,573.1	6,187,962.9	5,903,764.2	4,667,434.8
Extremadura	1,353,836.0	1,277,330.6	1,206,956.7	909,235.2
Galicia	3,389,945.2	3,195,543.2	3,016,808.9	2,262,591.0
Illes Balears [Balearic Islands]	1,517,185.5	1,456,938.1	1,401,182.2	1,152,935.0
La Rioja	408,942.3	388,495.3	369,624.3	288,188.8
Madrid	8,535,334.6	8,137,885.3	7,770,584.0	6,168,887.7
Melilla	113,399.5	108,653.2	104,261.7	84,835.9
Murcia	1,956,700.0	1,870,188.3	1,790,183.3	1,438,802.0
Navarra [Navarre]	834,682.4	793,884.0	756,212.7	593,090.9
País Vasco [Basque Country]	2,743,324.1	2,591,117.2	2,451,026.9	1,856,504.1

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Sweden

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	27,815,179.0	0.65%		
2020	26,274,294.1	0.65%	2019-2020	-5.5%
2021	27,659,010.6	0.68%	2020-2021	5.3%
2022	26,737,758.1	0.61%	2021-2022	-3.3%
2023	26,070,662.3	0.57%	2022-2023	-2.5%
2024	25,366,128.9	0.54%	2023-2024	-2.7%
2025	24,616,267.9	0.50%	2024-2029	-3.0%
2030	20,601,475.9	0.50%	CAGR 2025-2030	-3.3%

<u>Kronas</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Kronas 000s)</u>	<u>Year-to-Year Change</u>	
2019	234,760,111.1		
2020	221,755,041.8	2019-2020	-5.5%
2021	233,442,049.8	2020-2021	5.3%
2022	225,666,678.7	2021-2022	-3.3%
2023	220,036,389.6	2022-2023	-2.5%
2024	214,090,128.3	2023-2024	-2.7%
2025	207,761,300.9	2024-2025	-3.0%
2030	173,876,456.7	CAGR 2025-2030	-3.3%

In 2024, sales for this industry in Sweden is forecast to be \$25,366.1 million dollars. Sales are forecast to change by -3 percent in the next year (2024 to 2025). In 2024, sales will be 214090.1 million Kronas and will change by -2.7 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Sweden is forecast to be \$20,601.5 million dollars. The compound annual growth rate is projected to change by -3.3 percent from 2025 to 2030. In 2030, sales will be 214090.1 million Kronas and will change by -2.7 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Sweden

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Blekinge län	406,100.9	393,427.1	380,146.8	311,233.6
Dalarnas län	719,488.2	695,294.6	670,148.0	541,850.9
Gävleborgs län	717,931.2	693,687.9	668,501.3	540,122.5
Gotlands län	149,592.0	144,749.1	139,694.8	113,684.4
Hallands län	848,195.8	827,412.0	805,015.5	682,206.6
Jämtlands län	325,114.0	313,762.4	302,011.2	242,567.7
Jönköpings län	923,639.3	897,602.9	870,007.2	723,461.4
Kalmar län	612,805.9	592,565.7	571,487.5	463,508.4
Kronobergs län	500,345.1	485,576.5	470,004.9	388,173.2
Norrbottnens län	633,921.1	611,690.8	588,688.4	472,446.4
Örebro län	758,446.7	735,644.1	711,651.2	586,089.5
Östergötlands län	1,171,472.7	1,137,822.9	1,102,234.4	914,049.8
Skåne län	3,500,060.4	3,413,158.0	3,319,663.2	2,808,546.5
Södermanlands län	741,679.2	720,535.2	698,153.7	579,601.9
Stockholms län	6,060,316.0	5,932,893.3	5,792,880.5	4,997,286.2
Uppsala län	963,204.6	940,354.8	915,633.7	779,060.5
Värmlands län	707,810.5	684,022.9	659,297.0	533,129.6
Västerbottens län	687,393.1	666,070.5	643,712.5	527,533.9
Västernorrlands län	616,696.9	594,905.8	572,375.9	458,719.1
Västmanlands län	686,698.1	666,347.6	644,900.3	532,293.1
Västra Götalands län	4,339,750.6	4,218,604.7	4,090,059.8	3,405,910.7

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# Switzerland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	41,716,064.9	0.98%		
2020	39,359,567.0	0.97%	2019-2020	-5.6%
2021	38,491,473.1	0.94%	2020-2021	-2.2%
2022	39,717,649.7	0.90%	2021-2022	3.2%
2023	39,434,000.4	0.86%	2022-2023	-0.7%
2024	39,031,743.8	0.83%	2023-2024	-1.0%
2025	38,458,014.1	0.79%	2024-2029	-1.5%
2030	33,944,867.0	0.79%	CAGR 2025-2030	-2.3%

<u>Swiss Francs</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Swiss Francs 000s)</u>	<u>Year-to-Year Change</u>	
2019	37,127,297.8		
2020	35,030,014.6	2019-2020	-5.6%
2021	34,257,411.0	2020-2021	-2.2%
2022	35,348,708.2	2021-2022	3.2%
2023	35,096,260.4	2022-2023	-0.7%
2024	34,738,251.9	2023-2024	-1.0%
2025	34,227,632.5	2024-2025	-1.5%
2030	30,210,931.7	CAGR 2025-2030	-2.3%

In 2024, sales for this industry in Switzerland is forecast to be \$39,031.7 million dollars. Sales are forecast to change by -1.5 percent in the next year (2024 to 2025). In 2024, sales will be 34738.3 million Swiss Francs and will change by -1 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Switzerland is forecast to be \$33,944.9 million dollars. The compound annual growth rate is projected to change by -2.3 percent from 2025 to 2030. In 2030, sales will be 34738.3 million Swiss Francs and will change by -1 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Switzerland

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Aargau [Argovia]	3,137,356.4	3,112,906.6	3,074,575.2	2,746,303.2
Appenzell Outer Rhodes	251,738.6	247,613.3	242,445.8	207,341.9
Appenzell Inner Rhodes	75,544.5	74,611.3	73,353.9	64,030.1
Basel-Landschaft	1,332,088.4	1,315,117.9	1,292,448.2	1,125,961.6
Basel-Stadt [Basel-City]	860,815.4	844,223.8	824,179.7	694,563.2
Bern	4,707,999.4	4,637,617.4	4,547,473.9	3,917,553.6
Fribourg	1,490,756.9	1,485,001.6	1,472,528.7	1,341,579.2
Genève [Geneva]	2,327,598.4	2,308,391.9	2,278,913.4	2,030,894.7
Glarus	182,892.8	179,879.4	176,109.7	150,542.8
Graubünden [Grisons]	925,901.9	913,447.7	897,055.3	778,690.8
Jura	336,868.7	331,998.3	325,707.7	281,291.5
Luzern	1,894,553.7	1,875,418.1	1,848,017.4	1,631,601.5
Neuchâtel	818,695.7	806,313.5	790,500.4	680,395.1
Nidwalden [Nidwald]	205,452.4	203,741.5	201,124.4	179,167.1
Obwalden [Obwald]	178,687.5	177,160.1	174,845.6	155,584.4
Schaffhausen	371,650.3	366,524.0	359,821.5	311,802.1
Schwyz	756,891.1	752,775.1	745,270.5	673,636.1
Solothurn	1,254,713.8	1,239,086.1	1,218,078.0	1,062,701.6
St. Gallen	2,347,345.0	2,319,097.4	2,280,750.9	1,994,069.8
Thurgau [Thurgovia]	1,276,395.8	1,265,589.6	1,249,157.6	1,112,006.1
Ticino	1,664,406.2	1,648,189.5	1,624,694.6	1,437,020.4
Uri	166,843.1	164,188.9	160,840.8	137,887.9
Valais	1,612,387.6	1,602,118.9	1,584,662.8	1,425,658.9
Vaud	3,678,891.6	3,649,531.5	3,603,910.9	3,216,080.1
Zug	600,030.7	597,514.2	592,297.4	538,723.3
Zürich [Zurich]	6,977,494.3	6,913,686.0	6,819,250.0	6,049,780.2

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Thailand

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	25,216,641.5	0.59%		
2020	21,283,209.1	0.53%	2019-2020	-15.6%
2021	19,027,354.5	0.47%	2020-2021	-10.6%
2022	20,742,515.6	0.47%	2021-2022	9.0%
2023	20,059,973.9	0.44%	2022-2023	-3.3%
2024	19,383,540.2	0.41%	2023-2024	-3.4%
2025	18,729,823.0	0.38%	2024-2029	-3.4%
2030	15,628,931.6	0.38%	CAGR 2025-2030	-3.3%

<u>Bahts</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Bahts 000s)</u>	<u>Year-to-Year Change</u>	
2019	759,020,908.1		
2020	640,624,593.8	2019-2020	-15.6%
2021	572,723,370.9	2020-2021	-10.6%
2022	624,349,720.5	2021-2022	9.0%
2023	603,805,215.2	2022-2023	-3.3%
2024	583,444,560.9	2023-2024	-3.4%
2025	563,767,671.1	2024-2025	-3.4%
2030	470,430,840.6	CAGR 2025-2030	-3.3%

In 2024, sales for this industry in Thailand is forecast to be \$19,383.5 million dollars. Sales are forecast to change by -3.4 percent in the next year (2024 to 2025). In 2024, sales will be 583444.6 million Bahts and will change by -3.4 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Thailand is forecast to be \$15,628.9 million dollars. The compound annual growth rate is projected to change by -3.3 percent from 2025 to 2030. In 2030, sales will be 583444.6 million Bahts and will change by -3.4 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Thailand

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Bangkok Metropolitan	4,966,480.6	4,870,411.2	4,775,659.2	4,281,080.5
Central	909,647.7	874,666.2	840,934.7	683,193.2
Eastern	1,732,323.6	1,690,733.7	1,649,955.4	1,444,238.1
Northeastern (Isan)	5,326,685.2	5,088,669.9	4,860,739.5	3,822,735.5
Northern	3,326,818.1	3,192,384.6	3,063,036.7	2,463,307.8
Southern	2,751,263.5	2,660,512.9	2,572,464.5	2,150,062.1
Western	1,046,755.2	1,006,161.7	967,032.9	784,314.4

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Turkey

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	34,194,711.3	0.80%		
2020	28,627,061.0	0.71%	2019-2020	-16.3%
2021	28,881,121.2	0.71%	2020-2021	0.9%
2022	27,682,204.8	0.63%	2021-2022	-4.2%
2023	25,663,219.1	0.56%	2022-2023	-7.3%
2024	23,823,048.4	0.50%	2023-2024	-7.2%
2025	22,211,595.4	0.45%	2024-2029	-6.8%
2030	16,033,561.5	0.45%	CAGR 2025-2030	-5.6%

  

<u>Liras</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Liras 000s)</u>	<u>Year-to-Year Change</u>	
2019	266,034,854.2		
2020	222,718,534.6	2019-2020	-16.3%
2021	224,695,122.6	2020-2021	0.9%
2022	215,367,553.6	2021-2022	-4.2%
2023	199,659,844.4	2022-2023	-7.3%
2024	185,343,316.6	2023-2024	-7.2%
2025	172,806,212.2	2024-2025	-6.8%
2030	124,741,108.5	CAGR 2025-2030	-5.6%

In 2024, sales for this industry in Turkey is forecast to be \$23,823.0 million dollars. Sales are forecast to change by -6.8 percent in the next year (2024 to 2025). In 2024, sales will be 185343.3 million Liras and will change by -7.2 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Turkey is forecast to be \$16,033.6 million dollars. The compound annual growth rate is projected to change by -5.6 percent from 2025 to 2030. In 2030, sales will be 185343.3 million Liras and will change by -7.2 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Turkey

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Adana	705,359.3	653,596.9	608,207.3	434,009.7
Ankara	1,741,107.0	1,622,882.1	1,519,114.7	1,116,472.5
Antalya	786,749.6	738,372.6	695,915.7	529,299.8
Aydın	333,151.6	307,498.1	285,026.3	199,451.5
Balıkesir	372,562.3	343,335.7	317,746.8	220,613.3
Bursa	963,477.5	901,010.5	846,175.1	632,195.8
Denizli	315,357.3	291,571.8	270,726.1	191,070.3
Diyarbakır	542,499.8	504,020.7	470,261.2	340,042.2
Erzurum	229,066.0	208,329.7	190,275.9	123,676.2
Eskişehir	262,597.5	242,669.6	225,207.2	158,546.3
Gaziantep	653,236.9	612,900.8	577,499.6	438,630.7
Hatay	494,599.9	458,306.6	426,481.5	304,340.8
İstanbul	5,078,341.0	4,773,881.6	4,506,750.3	3,455,909.4
İzmir	1,376,401.5	1,280,158.6	1,195,706.3	869,296.2
Kahramanmaraş	345,835.8	318,801.6	295,129.8	205,218.1
Kayseri	428,491.9	397,382.9	370,098.9	265,216.5
Kocaeli	611,539.0	574,170.5	541,376.8	412,603.5
Konya	673,148.4	619,435.1	572,430.7	394,546.4
Malatya	239,838.8	219,793.1	202,279.0	136,575.7
Manisa	432,978.2	398,804.3	368,889.1	255,455.4
Mardin	257,993.7	239,017.7	222,378.7	158,543.4
Mersin (İçel)	567,385.1	524,824.0	487,519.0	344,842.1
Muğla	300,107.9	279,538.9	261,486.5	191,524.2
Sakarya	305,101.4	282,849.3	263,334.8	188,370.6
Samsun	395,949.2	363,632.8	335,373.5	228,874.2
Şanlıurfa	649,847.1	608,779.5	572,731.4	431,663.4
Tekirdağ	324,544.8	305,145.8	288,125.9	221,154.7
Trabzon	235,896.0	215,023.6	196,831.1	129,381.4
Van	371,459.2	346,695.8	324,958.6	240,417.0

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections

# United Arab Emirates

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	17,786,573.3	0.42%		
2020	15,326,335.5	0.38%	2019-2020	-13.8%
2021	14,315,242.4	0.35%	2020-2021	-6.6%
2022	14,603,446.9	0.33%	2021-2022	2.0%
2023	13,514,096.4	0.30%	2022-2023	-7.5%
2024	12,473,066.7	0.26%	2023-2024	-7.7%
2025	11,502,405.4	0.23%	2024-2029	-7.8%
2030	9,824,706.2	0.23%	CAGR 2025-2030	-2.9%

<u>Dirhams</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dirhams 000s)</u>	<u>Year-to-Year Change</u>	
2019	65,276,724.1		
2020	56,247,651.3	2019-2020	-13.8%
2021	52,536,939.5	2020-2021	-6.6%
2022	53,594,650.1	2021-2022	2.0%
2023	49,596,733.9	2022-2023	-7.5%
2024	45,776,154.6	2023-2024	-7.7%
2025	42,213,827.9	2024-2025	-7.8%
2030	36,056,671.7	CAGR 2025-2030	-2.9%

In 2024, sales for this industry in United Arab Emirates is forecast to be \$12,473.1 million dollars. Sales are forecast to change by -7.8 percent in the next year (2024 to 2025). In 2024, sales will be 45776.2 million Dirhams and will change by -7.7 percent in the next year (2024 to 2025).

In 2030, sales for this industry in United Arab Emirates is forecast to be \$9,824.7 million dollars. The compound annual growth rate is projected to change by -2.9 percent from 2025 to 2030. In 2030, sales will be 45776.2 million Dirhams and will change by -7.7 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# United Arab Emirates

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Abū Ḍaby [Abu Dhabi]	4,192,581.4	3,834,247.3	3,503,353.0	2,854,953.1
'Ajmān	710,984.2	659,572.1	611,321.6	535,060.9
Al-Fujayrah [Fujairah]	380,096.0	349,122.6	320,381.7	266,816.7
Ash-Shāriqah [Sharjah]	2,705,011.6	2,508,725.9	2,324,569.2	2,031,818.4
Dubayy [Dubai]	4,738,523.3	4,402,959.3	4,087,440.9	3,606,465.0
Rā's al-Khaymah	644,889.8	588,749.1	537,007.3	433,836.4
Umm al-Qaywayn	142,010.1	129,690.3	118,331.7	95,755.6

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections



# United Kingdom

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	159,611,003.6	3.75%		
2020	147,081,388.1	3.64%	2019-2020	-7.9%
2021	149,447,250.2	3.65%	2020-2021	1.6%
2022	150,457,555.1	3.42%	2021-2022	0.7%
2023	147,124,642.8	3.22%	2022-2023	-2.2%
2024	143,595,375.8	3.04%	2023-2024	-2.4%
2025	139,856,170.5	2.86%	2024-2029	-2.6%
2030	119,386,385.7	2.86%	CAGR 2025-2030	-2.9%

  

<u>Pounds</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Pounds 000s)</u>	<u>Year-to-Year Change</u>	
2019	118,112,142.6		
2020	108,840,227.2	2019-2020	-7.9%
2021	110,590,965.2	2020-2021	1.6%
2022	111,338,590.7	2021-2022	0.7%
2023	108,872,235.7	2022-2023	-2.2%
2024	106,260,578.1	2023-2024	-2.4%
2025	103,493,566.2	2024-2025	-2.6%
2030	88,345,925.4	CAGR 2025-2030	-2.9%

In 2024, sales for this industry in United Kingdom is forecast to be \$143,595.4 million dollars. Sales are forecast to change by -2.6 percent in the next year (2024 to 2025). In 2024, sales will be 106260.6 million Pounds and will change by -2.4 percent in the next year (2024 to 2025).

In 2030, sales for this industry in United Kingdom is forecast to be \$119,386.4 million dollars. The compound annual growth rate is projected to change by -2.9 percent from 2025 to 2030. In 2030, sales will be 106260.6 million Pounds and will change by -2.4 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# United Kingdom

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
England	123,956,760.2	121,029,145.5	117,922,157.1	100,851,711.5
Northern Ireland	4,219,282.3	4,120,584.5	4,015,732.5	3,438,389.9
Scotland	11,993,626.7	11,672,304.7	11,335,701.6	9,538,233.7
Wales (Cymru)	6,954,973.7	6,773,341.1	6,582,579.3	5,558,050.6

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# United States

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	1,317,793,982.8	30.93%		
2020	1,228,334,778.0	30.38%	2019-2020	-6.8%
2021	1,209,348,724.1	29.57%	2020-2021	-1.5%
2022	1,254,890,350.7	28.55%	2021-2022	3.8%
2023	1,230,127,891.0	26.92%	2022-2023	-2.0%
2024	1,203,546,315.2	25.50%	2023-2024	-2.2%
2025	1,174,978,556.5	23.99%	2024-2029	-2.4%
2030	1,022,244,997.1	23.99%	CAGR 2025-2030	-2.6%

<u>Dollars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dollars 000s)</u>	<u>Year-to-Year Change</u>	
2019	1,317,793,982.8		
2020	1,228,334,778.0	2019-2020	-6.8%
2021	1,209,348,724.1	2020-2021	-1.5%
2022	1,254,890,350.7	2021-2022	3.8%
2023	1,230,127,891.0	2022-2023	-2.0%
2024	1,203,546,315.2	2023-2024	-2.2%
2025	1,174,978,556.5	2024-2025	-2.4%
2030	1,022,244,997.1	CAGR 2025-2030	-2.6%

In 2024, sales for this industry in United States is forecast to be \$1,203,546.3 million dollars. Sales are forecast to change by -2.4 percent in the next year (2024 to 2025). In 2024, sales will be 1203546.3 million Dollars and will change by -2.2 percent in the next year (2024 to 2025).

In 2030, sales for this industry in United States is forecast to be \$1,022,245.0 million dollars. The compound annual growth rate is projected to change by -2.6 percent from 2025 to 2030. In 2030, sales will be 1203546.3 million Dollars and will change by -2.2 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# United States

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Alabama	18,283,879.5	17,823,884.2	17,336,918.6	14,798,600.9
Arizona	28,482,101.8	28,242,354.2	27,942,503.2	25,970,980.5
Arkansas	11,377,571.1	11,114,467.4	10,833,363.3	9,344,100.9
California	148,826,557.6	145,574,602.2	142,077,838.3	123,347,670.0
Colorado	21,936,805.5	21,649,685.7	21,318,927.9	19,352,414.2
Connecticut	13,218,651.0	12,839,691.5	12,443,931.0	10,432,144.3
Florida	80,870,828.5	79,685,547.2	78,343,465.7	70,553,708.4
Georgia	40,899,159.3	40,297,147.9	39,615,924.0	35,665,487.3
Illinois	47,742,929.2	46,408,527.4	45,011,353.0	37,874,284.2
Indiana	24,886,269.3	24,254,778.1	23,586,873.0	20,111,138.1
Iowa	11,539,560.9	11,220,909.9	10,886,854.6	9,176,458.9
Kentucky	16,657,093.7	16,238,478.3	15,795,267.3	13,484,542.1
Louisiana	17,116,355.5	16,627,693.2	16,117,150.6	13,519,808.2
Maryland	22,639,050.9	22,106,729.1	21,539,038.7	18,541,139.3
Massachusetts	25,029,517.2	24,340,105.4	23,617,177.2	19,913,914.2
Michigan	36,601,492.3	35,509,888.7	34,374,420.2	28,646,179.3
Minnesota	20,887,783.7	20,399,000.5	19,877,463.8	17,120,732.6
Mississippi	11,182,278.8	10,883,450.7	10,569,111.1	8,949,498.2
Missouri	22,862,640.9	22,279,005.4	21,662,109.9	18,455,529.4
Nevada	12,959,453.3	12,977,468.3	12,966,681.1	12,659,718.5
New Jersey	33,442,407.1	32,552,213.1	31,615,427.9	26,785,067.9
New York	72,711,572.9	70,628,057.3	68,452,062.1	57,389,689.5
North Carolina	39,827,236.6	39,190,337.3	38,478,079.0	34,418,049.2
Ohio	42,724,471.2	41,463,012.3	40,149,538.6	33,510,435.0
Oklahoma	14,656,401.7	14,305,138.8	13,931,322.4	11,964,502.7
Oregon	15,825,501.9	15,530,628.7	15,207,440.7	13,421,238.3
Pennsylvania	46,954,075.1	45,580,632.0	44,149,211.2	36,900,898.9
South Carolina	19,032,369.3	18,675,712.9	18,285,088.9	16,128,629.8
Tennessee	25,551,678.0	25,027,869.1	24,460,418.0	21,382,813.4
Texas	109,173,933.2	107,697,089.3	106,004,555.3	96,012,616.9
Utah	12,226,283.8	12,096,192.9	11,940,939.3	10,974,592.0
Virginia	32,126,612.9	31,465,888.2	30,750,388.3	26,872,286.2
Washington	28,306,839.0	27,823,849.0	27,288,432.9	24,276,523.7
Wisconsin	21,659,515.0	21,098,624.3	20,506,668.1	17,438,169.3

Note: Sales for 2023-2024 are forecasts and sa

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections

# Venezuela

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	14,840,746.5	0.35%		
2020	13,006,274.3	0.32%	2019-2020	-12.4%
2021	11,258,051.8	0.28%	2020-2021	-13.4%
2022	10,223,712.3	0.23%	2021-2022	-9.2%
2023	8,907,683.5	0.19%	2022-2023	-12.9%
2024	7,757,516.8	0.16%	2023-2024	-12.9%
2025	6,770,133.3	0.14%	2024-2029	-12.7%
2030	4,489,948.0	0.14%	CAGR 2025-2030	-6.7%

<u>Bolivars</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Bolivars 000s)</u>	<u>Year-to-Year Change</u>	
2019	148,110,650.2		
2020	129,802,617.7	2019-2020	-12.4%
2021	112,355,357.1	2020-2021	-13.4%
2022	102,032,649.0	2021-2022	-9.2%
2023	88,898,681.8	2022-2023	-12.9%
2024	77,420,017.8	2023-2024	-12.9%
2025	67,565,930.4	2024-2025	-12.7%
2030	44,809,680.8	CAGR 2025-2030	-6.7%

In 2024, sales for this industry in Venezuela is forecast to be \$7,757.5 million dollars. Sales are forecast to change by -12.7 percent in the next year (2024 to 2025). In 2024, sales will be 77420 million Bolivars and will change by -12.9 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Venezuela is forecast to be \$4,489.9 million dollars. The compound annual growth rate is projected to change by -6.7 percent from 2025 to 2030. In 2030, sales will be 77420 million Bolivars and will change by -12.9 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Venezuela

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
Amazonas	56,491.6	50,547.1	45,322.1	34,390.2
Anzoátegui	498,031.4	435,546.1	381,692.4	258,323.3
Apure	164,583.7	144,093.0	126,415.7	86,029.1
Aragua	521,305.6	452,688.7	393,920.7	257,340.4
Barinas	276,227.5	242,491.8	213,318.8	147,144.2
Bolívar	501,780.7	438,624.0	384,213.6	259,434.6
Carabobo	720,006.7	626,454.6	546,191.2	360,307.4
Cojedes	106,400.0	93,095.5	81,624.0	55,375.4
Delta Amacuro	57,448.5	50,681.0	44,803.7	31,674.4
Dependencias Federales	694.6	608.5	534.2	364.6
Distrito Capital	553,273.7	474,287.5	407,422.8	249,526.5
Falcón	295,371.2	257,123.0	224,292.9	148,334.5
Guárico	252,977.9	220,632.5	192,822.7	128,722.8
Lara	571,151.6	496,450.4	432,416.6	283,849.2
Mérida	278,112.4	242,086.7	211,165.7	139,617.3
Miranda	889,811.8	773,865.5	674,426.8	443,950.6
Monagas	303,767.7	266,477.7	234,251.5	161,006.1
Nueva Esparta	171,918.1	151,033.6	132,961.9	92,055.5
Portuguesa	288,466.9	251,299.6	219,376.2	145,623.5
Sucre	287,431.4	249,105.7	216,339.1	139,941.1
Táchira	358,868.6	311,256.0	270,521.5	175,661.2
Trujillo	229,241.6	199,226.2	173,500.8	113,796.8
Vargas	102,824.1	88,705.9	76,685.2	48,479.9
Yaracuy	202,074.3	176,301.6	154,135.7	103,084.1
Zulia	1,219,422.1	1,064,834.5	931,777.3	625,915.0

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Vietnam

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Country

<u>US Dollars</u>	<u>Market Sales</u>	<u>Pct. of Global</u>		
<u>Year</u>	<u>(USD 000s)</u>	<u>Industry</u>	<u>Year-to-Year Change</u>	
2019	8,672,862.8	0.20%		
2020	10,484,952.1	0.26%	2019-2020	20.9%
2021	10,085,136.9	0.25%	2020-2021	-3.8%
2022	11,076,807.5	0.25%	2021-2022	9.8%
2023	11,559,973.7	0.25%	2022-2023	4.4%
2024	11,993,466.8	0.25%	2023-2024	3.7%
2025	12,316,069.1	0.25%	2024-2029	2.7%
2030	12,824,371.1	0.25%	CAGR 2025-2030	0.8%

<u>Dongs</u>	<u>Market Sales</u>		
<u>Year</u>	<u>(Dongs Mill.)</u>	<u>Year-to-Year Change</u>	
2019	200,438,531.4		
2020	242,317,728.5	2019-2020	20.9%
2021	233,077,597.8	2020-2021	-3.8%
2022	255,996,097.7	2021-2022	9.8%
2023	267,162,552.0	2022-2023	4.4%
2024	277,181,010.2	2023-2024	3.7%
2025	284,636,672.4	2024-2025	2.7%
2030	296,384,039.8	CAGR 2025-2030	0.8%

In 2024, sales for this industry in Vietnam is forecast to be \$11,993.5 million dollars. Sales are forecast to change by 2.7 percent in the next year (2024 to 2025). In 2024, sales will be 277181 million Dongs and will change by 3.7 percent in the next year (2024 to 2025).

In 2030, sales for this industry in Vietnam is forecast to be \$12,824.4 million dollars. The compound annual growth rate is projected to change by 0.8 percent from 2025 to 2030. In 2030, sales will be 277181 million Dongs and will change by 3.7 percent from 2025 to 2030.

Source: Perry/Hope Partners

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

# Vietnam

## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

### Industry Sales (Turnover) by Regional Provinces (USD 000s)

	2023	2024	2025	2030
An Giang	267,181.2	275,438.7	281,030.8	283,053.1
Bắc Giang	203,331.1	209,974.3	214,604.4	218,006.5
Bến Tre	153,972.1	158,181.2	160,833.9	159,206.4
Bình Định	186,928.2	192,575.4	196,352.6	197,099.3
Bình Dương	271,923.3	291,496.9	309,265.5	378,693.4
Cần Thơ	155,841.8	161,129.4	164,882.8	168,518.6
Đắk Lắk	238,289.8	248,121.0	255,700.4	270,732.2
Đồng Nai	370,409.3	386,950.5	400,072.7	430,551.8
Đồng Tháp	209,283.7	215,924.6	220,484.8	222,961.7
Gia Lai	181,250.9	189,340.3	195,756.3	210,643.4
Hải Dương	219,084.6	226,016.8	230,770.1	233,261.3
Hải Phòng	244,755.4	253,406.8	259,665.4	267,215.9
Hà Nội (incl. Hà Tây) [Hanoi]	925,024.0	965,563.1	997,512.3	1,069,240.1
Hà Tĩnh	153,590.9	157,922.9	160,707.0	159,754.1
Kiên Giang	222,111.4	230,050.6	235,822.8	243,145.9
Lâm Đồng	161,570.0	167,885.3	172,653.3	180,906.3
Long An	185,362.6	191,677.2	196,168.2	200,626.7
Nam Định	225,000.3	231,189.9	235,106.5	232,923.0
Nghệ An	378,720.1	390,706.3	398,926.0	403,247.0
Phú Thọ	169,986.0	175,460.9	179,249.4	181,682.6
Quảng Nam	182,342.2	188,109.8	192,063.8	194,126.7
Quảng Ngãi	154,082.9	158,808.1	161,994.7	162,971.0
Sóc Trăng	163,858.6	169,330.8	173,185.9	176,548.4
Thái Bình	219,345.0	225,620.8	229,689.1	228,778.8
Thái Nguyên	152,018.2	157,369.3	161,233.1	165,803.9
Thanh Hóa	428,612.6	441,040.5	449,160.9	448,216.8
Ho Chi Minh City	1,070,132.7	1,123,085.6	1,166,535.5	1,284,672.9
Tiền Giang	214,273.2	221,097.8	225,793.2	228,461.3

Note: Sales for 2023-2024 are forecasts and sales for 2025-2030 projections

Note: Sales for 2018-2019 are forecasts and sales for 2020-2025 projections



# Appendix

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## Industry - G45 - Wholesale and retail trade and repair of motor vehicles and motorcycles

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### Overview

PRODCOM statistics aim at providing a full picture at EU level of developments in industrial production for a given product or for an industry in a comparable manner across countries. This aim became more important together with the establishment of the single market in 1992, and with rapid changes occurring in Europe the statistical system had to adapt to these changes.

The acronym PRODCOM comes from the French “PRODUCTION COMMUNAUTAIRE” (Community Production). The PRODCOM list is updated each year by the PRODCOM Expert Group. The headings of the PRODCOM list are linked to those from the Combined Nomenclature (CN) used to compile International Trade in Goods statistics, which thus enables direct comparisons between industrial production statistics and trade statistics (see below). PRODCOM headings are coded using an eight-digit numerical code, the first six digits of which are identical to those of the Statistical Classification of Products by Activity (CPA) code. The PRODCOM list is therefore also fully consistent with the CPA, while further detailing the CPA product categories.

PRODCOM statistics are broken down to a detail level of almost 3900 products available in the PRODCOM list. The main indicators of the production sold during the calendar year are collected and published both in monetary (EUR) and physical (kg, m<sup>2</sup>, number of items, etc.) terms.

Eurostat releases in its database PRODCOM statistics for the EU as a whole as well as by Member State. The EU total excludes currently three EU Member States which are exempt from transmitting industrial production data given their small share in the EU total; these are Cyprus, Malta and Luxembourg.

### How are PRODCOM statistics measured?

As mentioned above, PRODCOM statistics are based upon data on manufacturing of goods produced by the enterprises on the national territory. These enterprises carry out one or more activities at one or more locations and may comprise one or more legal units. When an enterprise is active in more than one economic activity, then the value added and turnover that it generates, the persons it employs, and the values of all other statistical variables will be classified under the enterprise’s principal activity. The principal activity is normally the one that generates the largest amount of value added. For PRODCOM statistics, the survey population consists of enterprises whose principal activity or one of its secondary activities was manufacturing of goods during the reference period.

PRODCOM statistics are compiled from the enterprises that cover at least 90 % of the national production per NACE class and employ at least 20 people (different thresholds may nonetheless be adopted by countries in exceptional cases). The territory covered in each country refers to the specifications of the Nomenclature of Countries and Territories for the External Trade Statistics of the Community and Statistics of Trade between Member States.

### Indicator definitions for key PRODCOM statistics

PRODCOM statistics consist of the following set of indicators:

the physical volume of production sold during the survey period,  
the value of production sold during the survey period,

the physical volume of actual production during the survey period, including any production which is incorporated into the manufacture of other products from the same undertaking.

The national statistical institutes transmit this set of indicators to Eurostat on an annual basis, six months after the end of the reference year. Data are available in both NACE Rev. 1.1 and NACE Rev. 2 classifications until 2008 reference year and from reference year 2009 onwards only in NACE Rev.2.

# Appendix

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## Which parts of the economy does PRODCOM cover?

The PRODCOM statistics cover the industrial production (with the exception of military products and some energy products) carried out by enterprises classified within the Sections B to C of NACE Rev. 2, which include:

- Section B - Mining and quarrying
  - Division 07 - Mining of metal ores
  - Division 08 - Other mining and quarrying
  - Division 09 - Mining support service activities
- Section C - Manufacture
  - Division 10 - Manufacture of food products
  - Division 11 - Manufacture of beverages
  - Division 12 - Manufacture of tobacco products
  - Division 13 - Manufacture of textiles
  - Division 14 - Manufacture of wearing apparel
  - Division 15 - Manufacture of leather and related products
  - Division 16 - Manufacture of wood and of products of wood and cork, except furniture
  - Division 17 - Manufacture of paper and paper products
  - Division 18 - Printing and reproduction of recorded media
  - Division 19 - Manufacture of coke and refined petroleum products
  - Division 20 - Manufacture of chemicals and chemical products
  - Division 21 - Manufacture of basic pharmaceutical products and pharmaceutical preparations
  - Division 22 - Manufacture of rubber and plastic products
  - Division 23 - Manufacture of other non-metallic mineral products
  - Division 24 - Manufacture of basic metals
  - Division 25 - Manufacture of fabricated metal products, except machinery and equipment
  - Division 26 - Manufacture of computer, electronic and optical products
  - Division 27 - Manufacture of electrical equipment
  - Division 28 - Manufacture of machinery and equipment n.e.c.
  - Division 29 - Manufacture of motor vehicles, trailers and semi-trailers
  - Division 30 - Manufacture of other transport equipment
  - Division 31 - Manufacture of furniture
  - Division 32 - Other manufacturing
  - Division 33 - Repair and installation of machinery and equipment

## Legislation

PRODCOM statistics are compiled under the legal basis provided by Council Regulation (EEC) NO 3924/1991 of 19 December 1991 and by Commission Regulation (EC) No 0912/2004 of 29 April 2004 implementing the Council Regulation (EEC) No 3924/91 on the establishment of a Community survey of industrial production. Additionally, a Commission Regulation updating the PRODCOM classification is available annually since 2003.

## Methodology

A summary of the methodology applied for PRODCOM statistics accompanies the data on Eurostat's website as a European Statistics Metadata System (ESMS) metadata file (prodcom\_esms). The national European Statistics Metadata System (ESMS) metadata files, employed by countries for PRODCOM statistics are available under the ESMS metadata file (prodcom\_esms).

Classifications

# Appendix

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As mentioned above, the enterprises which are surveyed for PRODCOM statistics are classified according to their activity and assigned to a particular NACE code. The revised NACE Rev. 2 classification was adopted at the end of 2006, and is applicable to the PRODCOM Statistics since 2008 reference year. These changes in the classifications allowed a broader and more detailed collection of information to be compiled on industry, and provided the possibility to better identify new products from new areas of economic activity (such as technology-producing sectors).

Existing PRODCOM statistics presented in terms of NACE Rev. 1.1 will be maintained in the database for those users wishing to analyse historical series.

Before industrial production data collection could start, it was necessary to draw up a common list of products to be covered. Drawing up the PRODCOM list was a unique opportunity for Eurostat, the National Statistical Institutes and the European Trade Associations to work together to produce a classification that would work on the micro, national and European levels. The two main objectives of this work were to enable measuring the industrial production and to allow linking production statistics to trade statistics. As PRODCOM statistics have to be comparable with trade statistics, which are based on the CN, there had to be a close relationship between the two nomenclatures. Furthermore, the basic building blocks for PRODCOM are NACE (Rev. 2, as from 2008) and the CPA. Therefore, the PRODCOM list had to be developed in close association with these nomenclatures.

To understand how the different nomenclatures fit together, and their links to world-wide nomenclatures, it is useful to consider the diagram below which gives an overview of the revised system of integrated statistical classifications. This diagram shows the clear links between the PRODCOM list and the CN, which then links up to the HS at a world-wide level.

Diagram links: PRODCOM list, CN and HS

## Policy context

Industrial production statistics collected within PRODCOM are used as one of the data sources in a number of policy areas covered mainly by the work of the Directorate-General for Internal Market, Industry, Entrepreneurship and SMEs (GROW). The European Commission's enterprise policies aim to create a favourable environment for business to thrive within the EU, creating higher productivity, economic growth, jobs and wealth. Many of the policies that have been introduced in recent years have been aimed at reducing administrative burdens, stimulating innovation, encouraging sustainable production, and ensuring the smooth functioning of the EU's internal market.

At the European Council meeting of 26 March 2010, EU leaders set out their plan for Europe 2020, a strategy to enhance the competitiveness of the EU and to create more growth and jobs. The latest revision of the integrated economic and employment guidelines (revised as part of the Europe 2020 strategy for smart, sustainable and inclusive growth) includes a guideline to improve the business and consumer environment and modernise Europe's industrial base. Additional information about the Europe 2020 strategy can be found on the Europe 2020 website.

In October 2010, the European Commission presented a Communication on "An industrial policy for the globalisation era", establishing a strategic agenda and proposing broad cross-sectoral measures, as well as tailor-made actions for specific industries, mainly targeting so-called "green innovation" performance of various sectors. Prodcum statistics represent an important data input in order to take informed political decisions in these areas.

The central principles governing the internal market for services guarantee EU enterprises the freedom to establish themselves in other Member States, and the freedom to provide services on the territory of another EU Member State other than the one in which they are established. These central principles governing the internal market were set out in the EC Treaty. The objective of the Directive 0123/2006 of 12 December 2006 is to eliminate obstacles to trade in services, thus allowing the development of cross-border operations. It is intended to improve competitiveness, not just of service enterprises but also of European industry as a whole. In December 2006, the Directive was adopted by the European Parliament and the Council with transposition by the Member States required by the end of 2009. A comprehensive and structured listing of the legislative acts in force relating to industrial policy is available on Eurlex's website.